

# TCN Corporation

The **future** of defense & technology integration in the Western Balkans

## TCN provides turnkey technology solutions in:

- **Airport Technology**
- **Air Traffic Control (ATC)**
- **Maritime Traffic Management**
- **Defense & Security**
- **IT & Telecommunications**
- **Public Safety Systems**
- **Auxiliary & Support Systems**

## Market Presence

Western Balkans region and beyond, with operations in:

- Albania (HQ — Tirana)
- Kosovo (TCN International — Pristina)
- North Macedonia
- Montenegro
- Bosnia & Herzegovina

## US Partnership Model

**Authorized Representative** — performs sales, marketing, BD, and admin on behalf of US principals in the region.

**Reseller / Integrator** — resells US products and integrates them into wider turnkey systems.

**Teaming Partner** — teaming agreements and subcontracting with US prime

**TCN** is Albania's leading System Integrator and Infrastructure Company, founded in 1996 in Tirana. The first and only Albanian company to hold a Basic Ordering Agreement (BOA) with the NATO NCI Agency, TCN delivers advanced, turnkey technology solutions for government and commercial clients across the Western Balkans — combining world-class US and international technology with deep regional expertise and a proven track record of mission-critical project delivery.

**Defense & Security.** Active in the defense sector since 2001, TCN delivers integrated communications, command & control (C2), and surveillance solutions to Ministries of Defense and law enforcement agencies across the region. TCN integrates advanced COTS, MOTS, and GOTS technologies to deliver effective, NATO-standard communications and electronic solutions. Most recently, TCN has been involved in the development of the new NATO Airbase in Albania, directly supporting NATO infrastructure in the Balkans.

**Airport Technology & Air Traffic Control.** TCN provides end-to-end airport technology and ATC system solutions, from voice communications and radar integration to data link systems and advanced surveillance. TCN is the qualified NATO supplier for IT, communications, and airport/ATC infrastructure — a designation unique among Albanian companies.

**Maritime Traffic Management.** TCN delivers complete VTS (Vessel Traffic Services) and maritime surveillance systems, integrating AIS receivers, CCTV, VHF communications, and data management solutions for port authorities and coast guard operations. TCN has completed maritime infrastructure projects across Albanian and regional port facilities.

**IT & Telecommunications.** TCN designs, supplies, and maintains complex IT infrastructure and telecommunications networks for government and commercial clients. Services include structured cabling, network design and integration, cybersecurity infrastructure, radio communications, and managed IT services — all delivered to ISO/IEC 20000 service management standards.

## TCN Capabilities Include

- |                                      |                                     |
|--------------------------------------|-------------------------------------|
| ▪ Defense Communications (C2, C4ISR) | ▪ Public Safety & TETRA Systems     |
| ▪ Cybersecurity Infrastructure       | ▪ Radar & Sensor Integration        |
| ▪ Air Traffic Control Systems        | ▪ System Engineering & Integration  |
| ▪ Maritime VTS & Surveillance        | ▪ Maintenance & After-Sales Support |
| ▪ Airport Technology & ITS           | ▪ Project Management (Turnkey EPC)  |
| ▪ IT Network Design & Integration    | ▪ Training & Capacity Building      |

contractors on regional projects.

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## Contact

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## Key Company Facts

- Founded: 1996, Tirana, Albania
- NATO BOA Holder — First Albanian Company
- ISO 9001 · ISO 14001 · ISO/IEC 20000
- OHSAS 18001 · PAS 99 Certified
- Active in 5+ Western Balkans countries
- Defense-sector experience since 2001

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## US Market Alignment — Partnership Opportunities

TCN actively represents and integrates solutions from leading US defense and technology companies in the Western Balkans. American companies in the following sectors will find in TCN a pre-qualified, experienced, and locally established partner to access government and commercial procurement in the region:

- Defense Electronics & C4ISR
- Air Traffic Management Systems
- Maritime Surveillance Technology
- Cybersecurity Solutions
- Public Safety & Emergency Comms
- Airport Systems & Automation