

Gjonaj Group Holdings

Connecting **global markets** through technology, energy, and investment

Gjonaj Group operates across 6 business divisions:

- **Telecommunications**
- **Energy Trading & Renewables**
- **Real Estate & Construction**
- **Hospitality Services**
- **Agriculture & Agri-Exports**
- **Digital Business Services**

Subsidiary Companies

- INFOTelecom — Carrier (EMEA)
- MactalCorp — Carrier (Americas)
- Digicom — Albania Telecom
- INFOTelecom EPC — Engineering
- Ener Trade — Energy Wholesale
- ALB Solar — Solar Generation
- ProBroker — Real Estate
- Lake Drive — Hospitality
- Top Fruits — Agri-Export

Market Presence

Headquarters: Tirana, Albania

US Operations: Miami, FL & New York, NY

Gjonaj Group Holdings is a diversified multinational business group headquartered in Tirana, Albania, operating across 13 countries and delivering services in more than 200 countries worldwide. Ranked the 5th largest business group in Albania (2023) and built on a B2B model, GGH combines two decades of telecommunications leadership with rapidly expanding capabilities in renewable energy, real estate, hospitality, and agri-exports. Through its US subsidiaries MactalCorp (Miami) and INFOTelecom ICS (New York), the Group is an active participant in the North and South American telecom market.

Telecommunications — INFOTelecom & MactalCorp. INFOTelecom is Southeast Europe's largest telecom carrier and aggregator, with nearly 20 years of experience building telecommunications platforms for mobile operators worldwide. The company is active in wholesale SMS A2P, Roaming, Voice, and RCS services, connecting 400+ mobile operators across the globe and serving 50+ global applications including META, Google, and Bigo. INFOTelecom ICS maintains global offices in the USA, Greece, Italy, Albania, and Kosovo, with bilateral voice and SMS coverage spanning 1,000+ Mobile Network Operators across 200 countries.

MactalCorp (founded 2017, Miami, FL) is the Group's US vehicle, providing identical carrier services to INFOTelecom exclusively for the US, Canada, and South American markets. Key US business partners include Vonage, PCCW, Telecom Italia North America, Lumen Technologies (CenturyLink), and Telnyx.

Energy Trading & Renewable Generation — Ener Trade & ALB Solar. Ener Trade is the Group's energy trading arm and one of the most important wholesale electricity suppliers in Southeast Europe, holding local licenses in Albania, Serbia, North Macedonia, Bosnia, Bulgaria, Slovenia, Kosovo, and Montenegro (through subsidiary ETMT Energy). ALB Solar manages the Group's growing solar generation portfolio, including ALB Solar 1, 2, and the 100 MW Green Nat Solar Park Ballsh — the second-largest solar facility in Albania. In 2025, INFOTelecom EPC signed an exclusive collaboration agreement with Tongwei Solar (world's largest solar cell producer, Fortune Global 500) and has an active relationship with LONGi Green Energy.

Real Estate, Hospitality & Agriculture. ProBroker is GGH's national real estate brokerage and investment firm, integrating advanced telecommunications into property development to create smart, tech-enabled spaces for residential and commercial clients. Lake Drive manages hospitality and accommodation assets in partnership with Booking.com and Airbnb. Top Fruits (acquired November 2023) is the largest fruit and vegetable export and wholesale company in Albania, supplying EU markets — completing GGH's transformation into a true multi-sector holding group.

- 13 countries (operations)
- 200 countries (telecom coverage)
- B2B focused business model
- 5th largest group in Albania (2023)

US Offices

MactalCorp

1110 Brickell Avenue Miami, Florida, USA

INFOTelecom ICS

New York, NY, USA

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GGH Capabilities Include

- International Voice & SMS Wholesale
- SMS A2P & RCS Messaging Platforms
- Telecom Roaming & Carrier Services
- B2B Telecom Platform Development
- Electricity Wholesale & Trading
- Solar Energy Generation (EPC & O&M)
- Renewable Energy Project Development
- Real Estate Brokerage & Investment
- Smart Property Development
- Hospitality & Short-term Rental Mgmt
- Agri-Export (Fruits & Vegetables, EU)
- BPO & Digital Business Services

Key Company Facts

- Founded: Tirana, Albania
- 5th Largest Business Group in Albania (2023)
- 13 Countries of Operation
- 200 Countries Telecom Coverage
- 1,000+ Mobile Network Operators served
- 400+ Global Bilateral Operator Agreements
- 100 MW Solar Park (2nd largest in Albania)
- US offices: Miami, FL & New York, NY
- 9 active subsidiary companies
- Tongwei Solar Partner (Fortune Global 500)

US Partnership Opportunities

Gjonaj Group offers American companies a uniquely versatile partner — one with an existing US operational base, a global carrier network, rapidly growing renewable energy assets, and deep regional market expertise across Southeast Europe. Specific opportunities for US companies include:

- Telecom carrier & interconnect agreements
- SMS/Voice platform technology partnerships
- Solar energy co-investment & EPC
- Real estate co-development in Albania
- Agri-export supply chain partnerships
- BPO / digital services outsourcing