



SMART. SECURE. GREEN.
CITY SOLUTIONS

**ADVANCING FROM
POTENTIALS TO
INVESTMENTS.**

BUSINESS NETWORKING.



Supporting the Growth of Tech Investments in Western Balkans Cities.

AmCham in ALBANIA



The American Chamber of Commerce in Albania is an independent business organization with an international approach, representing over 225 American, foreign and local companies committed to investing and doing business in Albania. Industries include Banking, Telecommunications, Trade, Construction, Agriculture, Tourism, Energy and more.

AmCham supports its members in overcoming challenges, defend their interests and rights as well as helps them to explore Albanian business opportunities and potential. AmCham goals are to build a business enabling environment, and to promote and strengthen the Albanian transatlantic relationship.

As a trustful partner to its business community and to Albania, the American Chamber of Commerce stands for democratic standards, credibility, transparency and competitiveness as key drivers of the country's development and economic growth.



Over
225 MEMBERS
American, multinationals & local companies



\$ 3.2 BILLION REVENUES
Injected annually to the Albanian economy



38.000 EMPLOYEES



TRANS-ATLANTIC TIES AND PART OF GLOBAL AMCHAMS NETWORK

The American Chamber of Commerce in Albania is an affiliate of U.S Chamber of Commerce in Washington D.C, part of the 115 American chambers global network, the world's largest business organization.



Mr. Neritan Mullaj
Executive Director of the American Chamber of Commerce in Albania

Neritan has gathered a long experience working in both private and public sectors. He possesses a unique knowledge of Albanian business, competitiveness, economic growth and business advisory services.

His long work experience in different job positions includes organizations such as the EBRD, Ministry of Finance and Economy, Export Promotion Agency, World Bank "Private Industry Recovery Project", etc. Previous work as the CEO of the Albanian Export Promotion Agency has been important for the export services development, which helped to increase knowledge of export business and export related policy dialogue.

Neritan holds a University Diploma in Finance and MSc in Economics from the University

of Reykjavik in Iceland. His core expertise includes facilitation of practical business advice, consulting companies in access to finance, relationship building, networking and policy dialogue, project and organizational management, implementation of donor programs related to business services.

Encouraging the Potentials of Technology Investments, essential priority of AmCham Albania mission



Mr. Enio Jaço
President of the American Chamber of Commerce in Albania

Enio Jaco is a business executive with 2 decades of professional experience in the Western Balkans, US and Central Asia. He specializes in economic development and enterprise growth. In 2019 he became President of the American Chamber of Commerce in Albania. He works closely with the business community, the Government and international partners to improve the business climate in Albania. Enio is the founder and CEO of Creative Business Solutions (CBS), a leading business consulting and economic development firm with expertise in financial and investments. Enio started his career in banking in the US, where he worked as Manager at American Express and then as Vice President at J.P.Morgan Chase. He later returned to Albania, where he first worked at Raiffeisen bank and later focused his career in economic development. Enio

worked as a senior International Advisor with Development Alternatives Incorporated (DAI), a global development firm based in Washington, D.C. He served for 2 years in Afghanistan where he led ADF, a \$100M Investment fund in Agriculture and SME.

Technology has the Power to become the leverage of Strategic Investments in Western Balkans cities



Keynote Speakers & Academic Experts





Ms. Pamela Ward
Regional Senior Commercial
Officer for Southeast Europe
Department of Commerce



Ambassador Christiane Hohmann
Delegation of the European Union to
Albania



Ambassador Yuri Kim
Embassy of the United States of
America



Mr. Hubert Perr
Head of Cooperation,
EU Delegation



Mr. Kevin J. Krizek

Senior Advisor, Office of the
Under Secretary for Economic
Growth, Energy and the
Environment



Ms. Alice Ekman

Senior Analyst, European Union
Institute for Security Studies
(EUISS)



Mr. Mark Bowman

Vice President for Policy and
Partnerships - EBRD



Ms. Evanna Hu

CEO, OMELAS



Ms. Sheena Greitens

Associate Professor at the LBJ
School of Public Affairs at UT-
Austin



Mr. Emre Oguzoncul

Principal, Climate Strategy - Sustainable
Business & Infrastructure
European Bank for Reconstruction and
Development (EBRD)



Mr. Kay Killmann

The U.S. GREEN Building
Council Representative

Smart Cities concept in Western Balkans is on its first steps. The interest of municipalities to grow in smart city ways is high and the ground for the American tech companies still unexplored but with huge potentials to evolve.



**Western Balkans
Municipality Leaders**



Ms. Anja Margetic
Deputy Mayor of Sarajevo



Mr. Vladimir Jokic
Mayor of Kotor



Erion Veliaj
Mayor of Tirana Albania



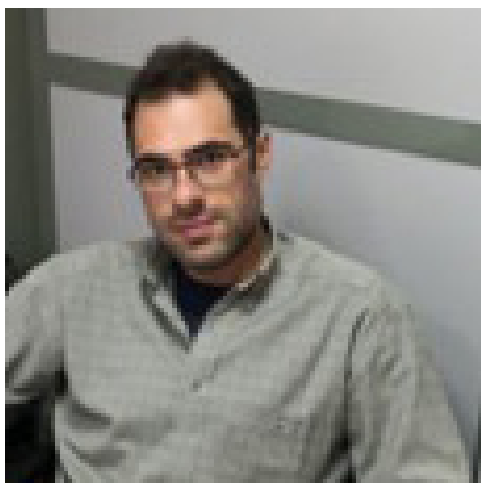
Mr. Mario Kordić
Mayor of Mostar



Mr. Kostadin Kostandinov
Mayor of Strumica



Ms. Milada Sukalo
Advisor to the Mayor,
Municipality of Banja Luka



Mr. Georgios Chrisomallos
Advisor to the Mayor,
Municipality of Trikala



Mr. Konstantina Lortzie
Smart city Coordinator/project
manager, City of Nicosia Cyprus



Mr. Sotiraq Filo
Mayor of Korça





Global Giants are Building Smart Cities





Mr. Franco Spicciarello
Director Public Policy ITA &
ECSEED (East Central and
South-East Europe Division) at
Amazon Web Services (AWS)



Mr. Andy Palanisamy
Director/Head of Practice,
Parsons



Ms. Lara Fernandes
Senior Business Development
Manager, Customer Experience
Public Sector South EMEA, Cisco



Mr. Albjon MALAJ
Regional Sales Manager, NES



Mr. Frederic Sitbon
Partner Technology Advisor
for Eastern Europe Microsoft
Corporation



Mr. Kostyantyn Steblovsky
End User Video Account
Executive for the EMEA region,
Motorola Solution



Mr. Dimitris Stamatis
CEO of DAEM, City of Athens



Mr. Milos Hrncar
VP for Public Sector EMEA &
LATAM, Palo Alto



Mr. Andrej Lončarić
Managing Director Core Markets
– Southeastern Europe GDI



Mr. Olivier Duroyon
Government & Cities
Segment Business Developer,
Nokia



Mr. Apostolos Mourgos
Chairman, Envipco



Mr. Valentin Weber
Cybersecurity Research Fellow
at German Council on Foreign
Relations' Technology and
Global Affairs Program



Mr. Carl Kress
Regional Director for the Middle
East, North Africa, Europe &
Eurasia, USTDA



Mr. Craig O'Connor
Renewable Energy &
Environmental Exports Officer,
Project Finance Division EXIM
Bank.



Ms. Petia Manolova
EIB Representative for Albania



Mr. Martin Dolny
EMEA Industry Strategy and
Transformation Director, Oracle
Corporation



Mr. Zoran Ilic
Government Sales Lead-Adriatic
Region, SAS Institute



Mr. Ioannis Kirkinezis
Director, Business Development,
Hill International



Mr. Stefan Ivic
Head of Data & AI and Strategy,
Analytics, and M&A Portfolio
Leader for Deloitte Central
Europe



Mr. Ronan Kelly
CTO for the EMEA region, Adtran
GmbH



Mr. Gert Jan Bakkenes
EMEA Channel Manager,
Thermofischer





Adtran



Honeywell



ORACLE



Deloitte.

ThermoFisher
SCIENTIFIC



NOKIA

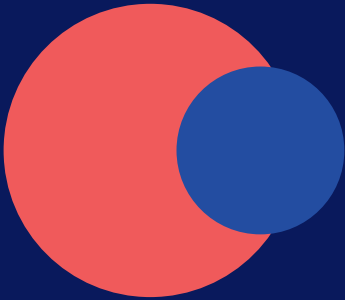


ADVANCING FROM POTENTIALS TO INVESTMENTS.

Get in touch.

We would be pleased to support and assist with any other information and networking - regarding opportunities and investment potentials in Albania and other Western Balkans.

 www.amcham.com.al
info@amcham.com.al



 SMART. SECURE. GREEN.
CITY SOLUTIONS