# BOOK DOCK



AMERICAN CHAMBER OF COMMERCE DHOMA AMERIKANE E TREGTISË







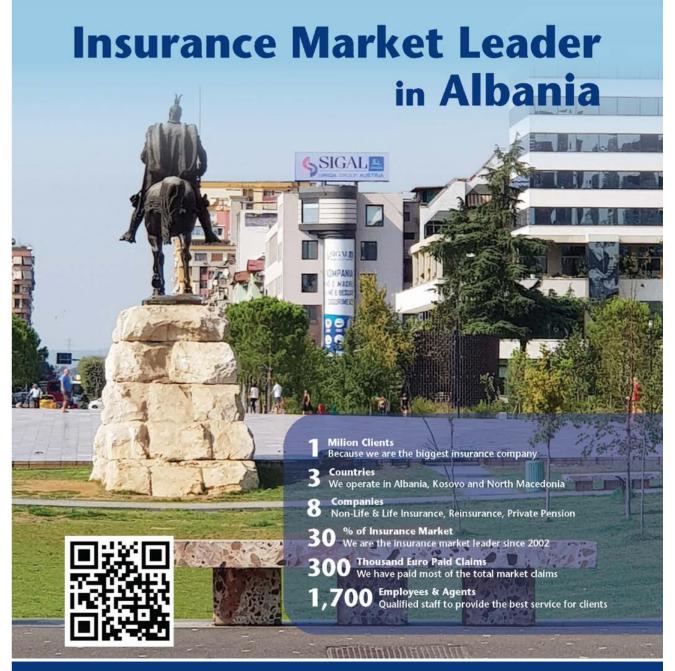
AMERICAN CHAMBER OF COMMERCE DHOMA AMERIKANE E TREGTISË

**YEAR BOOH 2020** 





**Powerful and Successful Regional and International Your Insurance Partner** 



SIGAL Business Center
Blv: "Zogu I", Nr. 1, Tirana, Albania
Tel: (+355) 4 2233 308, Fax: (+355) 4 2250 220 e-mail: info@sigal.com.al, www.sigal.com.al

Kosova Rr. "Vaso Pasha", p.n. Pejton, 10 000, Tel: (+381) 38 240 241, Fax: (+381) 38 240 241 123

Tel: (+389) 2 3125 920, Fax: (+389) 2 3215128 e-mail: info@uniqa.mk, www.uniqa.mk



Balkan Finance Investment Group, BALFIN Group, is one of the most significant and successful investment groups in the Western Balkans region.

Geographically, BALFIN Group is present in Austria, Albania, Kosovo, Bosnia and Herzegovina, North Macedonia, Montenegro and the Netherlands, employing approximately 6,000 people.

BALFIN Group is growing steadily and having a positive impact on neighboring communities through economic development, employment growth and social investment.







































































### TRANSFORMIM MJEDISOR

### Patos-Marinza 2004







### Patos-Marinza 2020





Që prej vitit 2004, kur Bankers nisi aktivitetin, filloi një transformim thelbësor mjedisor të fushës së naftës së Patos-Marinzës. Fusha e naftës përmban afërsisht 2,400 puse "të trashëguara", që rrethojnë prona të shumta dhe banesa të komuniteteve lokale.

### Shesh Pusesh i ri-aktivizuar nga Bankers

Bankers ka marrë në dorëzim shumicën e puseve të trashëguara dhe ka rehabilituar dhe siguruar sheshet e puseve kudo ku ka qenë e nevojshme ndërhyrja. Pastrimi dhe rehabilitimi i fushës së naftës ka vazhduar dhe vijon pa ndalur deri në ditët e sotme.

### Rehabilitimi i puseve të naftës



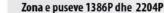


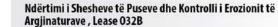














**Content** 

13

**LETTER FROM CHARGE** D'AFFAIRES TO ALBANIA

**LETTER FROM MINISTER OF** FINANCE AND ECONOMY

LETTER FROM PRESIDENT **OF AMCHAM** 

18

LETTER FROM EXECUTIVE **DIRECTOR** 

**25** 

**CODE OF ETHICS** 

**26 YEAR 2018 IN REVIEW**  28 CALENDAR OF EVEVNTS

42 **HIGHLIGHTS** 

**ADVOCATING** AT AMCHAM

49

**AMCHAM COMMITTEES** 

**56** 

**AMCHAM PUBLICATIONS** 

**60** 

**FINANCIAL REPORT** 

64

**SPONSORSHIP** 

68

**INFORMATION AND ADDRESSES** 

82

**MEMBERSHIP DIRECTORY** 

### AMERICAN CHAMBER OF **COMMERCE IN ALBANIA** Yearbook 2018

AMERICAN CHAMBER OF COMMERCE

DHOMA AMERIKANE E TREGTISË

**PUBLISHER** American Chamber of Commerce in Albania

**GRAPHIC DESIGN:** Eduard Bujari

The content of this publication cannot be reproduced in full or part without the prior written permission of the publisher.

AmCham thanks all people and

and informations for this Yearbook.

companies who have provided materials

© COPYRIGHT MARCH, 2018 Rruga "Ibrahim Rrugova", Sky Tower, Suita 11-3

Tirana, Albania Phone: +355 4 225 9779 E-mail: info@amcham.com.al Web: www.amcham.com.al

For the last 15 years **Philip Morris International (PMI)** is leading a transformation in the tobacco industry to create a smoke-free future and ultimately replace cigarettes with smoke-free products to the benefit of adults who would otherwise continue to smoke, society, the company and its shareholders.

PMI is building a future on a new category of smoke-free products that, while not risk-free, are a much better choice than continuing to smoke.

Through multidisciplinary capabilities in product development, state-of-the-art facilities and scientific substantiation, PMI aims to ensure that its smoke-free products meet adult consumer preferences and rigorous regulatory requirements.

This year, thanks to IQOS, system that heats and does not burn tobacco heatsticks,

### PMI REACHED HISTORICAL PUBLIC HEALTH MILESTONE.

After a three-year review, the FDA, American Food and Drugs Agency, classified IQOS as modified risk product that is appropriate to promote the public health and is expected to benefit health of the population as a whole.

In other words, FDA concluded that scientific studies show that switching completely to IQOS significantly reduces your body's exposure to harmful or potentially harmful chemicals.

Albania joined this transformation route last year when IQOS as a better solution for adult smokers was launched in our country.



RADMILO VLACIC General Manager Philip Morris Albania & Kosovo









### U.S. Ambassador to the Republic of Albania

Dear Angican Chamber of Connect Members

One of my top three priorities in Albania
is to create more jobs and business
opportunities for both Americans and Albanians.

In the short time i have been here, i have been struck by the potential for growing business and investment between the United States and Albania.

As of this writing, the United States and Albania – like the rest of the world – are confronting the unprecedented challenge posed by the COVID-19 pandemic. The impact of this pandemic is wide-ranging, with repercussions for the way we live and work. We are called now to save and keep safe not only our jobs and businesses, but also our communities.

The American Chamber of Commerce is not just an association of American businesses, it is a community that represents the best of America. During this time of challenge and hardship, I have been heartened by your acts of kindness and sacrifice. Donations by Coca-Cola, the American Bank of Investments, and

many others to the Mother Teresa Hospital gives me hope. The heroic efforts of the doctors, nurses, and other staff, including at the American Hospital, fill me with admiration. So many of you have stepped up – as individuals and as companies – to contribute to our common cause. Your leadership has never been more important.

As we look over the horizon, I am eager to continue to work closely with you to advocate for policies that make Albania a more attractive destination for American investment and a better home for American businesses. Organizations like AmCham are vital in this effort. The U.S. Chamber of Commerce succeeds at improving the business climate and economy in the United States not because it speaks out for each individual company, but because it speaks with a unified voice to benefit the business community

broadly. Through collective, smart advocacy, we can nurture policies that grow the economy and enhance business opportunities for entrepreneurs of all ages.

Over the next year, I encourage AmCham members to make this organization more active than ever before. I urge you to continue to increase the organization's effectiveness at spurring change to increase investment, bilateral trade, and employment, and improve opportunities for young Albanians to succeed. I am confident that if the business climate improves, foreign direct investment and business opportunities will follow, creating opportunities from Shkodra to Saranda, all the way to San Antonio, Texas.

I look forward to meeting you all in the coming months and years, and to working together to make the U.S.-Albania relationship as prosperous as it is strong.

# Letter from Minister of Finance and Economy

Dear Readers

It is a beautiful tradition to share with members of the American Chamber of Commerce, achievements, challenges and future plans, through this annual book. However, 2020 has definitely not been a normal year. COVID 19 has led the global economy to face one of the greatest shocks ever. The positive efforts to control the spread of the virus, led to shuttering of the businesses and significant contraction in the global economy.

Due to the exceptional nature of the crisis, all governments have deployed a massive support to preserve their economies, in the form of direct spending or guarantees, as lockdown measures deeply affected businesses' activity and households' revenues. Health spending has also significantly increased to cope with the pandemic.

Albanian citizens have faced two consecutive emergencies, the devastating earthquake of November '19 and the pandemic. The necessity to protect citizens brought changes on the way we carry out our daily life or economic activities. Emergency measures and rapid intervention taken by the Government of Albania with important actions in support of low income individuals, employees and businesses after the lock down, were considered imperative to avoid poverty increase or business closure. The financial packages and guarantee schemes have supported around 300 thousand Albanians in the country.

As foreseen, fiscal measures brought an increase of debt to GDP ratio, deviating temporarily from our main objectives of fiscal consolidation. Nonetheless, during 2019, Albania continued to progress through reforms and priority projects. The Government managed to have a reduced level of debt to GDP to 66.2%, positive primary bal-

9%. Foreign Direct Inached over one billion a row. Unemployment

ance and deficit of 1.9%. Foreign Direct Investments in 2019 reached over one billion for the second year in a row. Unemployment rate was 11,4% at the end of the year.

Positive and stable macroeconomic indicators, were recognized also from international markets as we successfully issued the Eurobond in 2020.

The Government has intensively engaged to conclude reforms improving business climate, building upon results in the last years. Today, one can register a business in Albania, online and within a day.

The deregulation reform, simplification of procedures, processes and documentations was on focus during 2019. This allowed us to implement the Digital Revolution from January 2020, providing online services through e-Albania for citizens and businesses. Trade facilitation has continued through the project of Paperless Customs, new protocols and free trade agreements. Several licenses, considered unnecessary are not required anymore. Businesses and citizens today spend less time in submitting or requesting official documents and receive a far better service then few years ago. VAT reimbursement reached the highest levels in 2019, at 200 million USD with no stock at the end of the vear. Every achievement, represents thorough communication with the private sector, which we aim to intensify throughout new priorities and initiatives.

In our efforts to recover from the pandemic, fiscal policies with accompany the Government, but foremost the private sector. After the introduction of 0% profit tax for small and medium enterprises, only 9% of businesses will pay a profit tax of 15%. Support and assistance to invest in strategic sectors will continue for every Albanian or foreign investor.

We expect the Albanian economy to return on the growth trajectory in 2021, despite the announced recession in 2020. The reconstruction plan from the earthquake, investment mobilized through the state budget and private sector, are expected to have a positive impact on growth and employment.

Crisis provide opportunities, and together we shall be able to provide a new track of development for Albania. New opportunities are opened to businesses to invest; this is the case of digitalization, green energy or the adaptation of health system. Our common investment in education, training and R&D will create new skills to adapt to new challenges.

Everyone is needed to reach these ambitious targets. Creativity, technology and the proactive engagement shown from AMCHAM members throughout these 20 years in Albania, are a successful model to be pursued for a prosperous recovery and future for our citizens.









Deap Fellow Members

First, thank you for all the trust and

First, thank you for all the trust and support you have given me during these unprecedented times.

The impact of the disruption of the COVID-19 Pandemic has brought major difficulties. At the same time, you have shown incredible resilience and created new business possibilities. At AmCham, we are committed to support the business community to transform challenges in opportunities.

While times have been tough, our community remains strong, guided by our strong principled values. In these challenging times, we have worked intelligently together to find solutions. As always, your contribution with ideas and resources has been generous.

Despite an unprecedented year, AmCham has followed an active agenda. We have approved and are actively implementing a Strategic Plan, aimed at growing AmChaminto an ever more influential and impactful organization. The development framework, will advance the improvement of the investment climate in the country with a model based on international standards.

The Albanian society deserve a vital business environment that guarantees the country's economic growth. At AmCham, we are working hard to pursue a practical and effective investment agenda that will bring a new business perspective to the country.

Our vision for Albania is clear. If we are to have a prosperous economy,

we need fair market trading practices, more rule of law, less corruption and government policies that stimulate business activity and create economic opportunity for all.

We have a lot of work ahead of us, but I'm convinced that together we can be competitive in the race to attract more foreign direct investment in Albania. The first signs are already here.

Hook forward to meeting all of you in the coming months, helping each other's businesses and driving economic opportunities for all!

My Best,

Tio Jaco



## Letter from Executive Director

First, I hope you, your colleagues and loved ones are healthy and doing well

I want to start by thanking you for the incredible support you have shown not just financially, but also by the great volunteer work done through our working committees.

an ambitious three-year strategy was approved. The strategy paved the way to organizational excellence by restructuring the executive staff to be more closely aligned with how we provide

In June of 2019, I was entrusted with running the day to day operations of AmCham. Having studied, worked and spent a good part of my life in New York, being part of AmCham felt familiar to me. In it, I found the same American values and a community willing to set a new standard for the business community in Albania. We all agree that Albania can be so much more that it is and AmCham is glad to play its part in our collective effort to create a competitive business environment by driving change through lobbying, professional training and by creating networking opportunities for our members.

2019 was a year of important changes for AmCham. With the election of a new President and Board members,

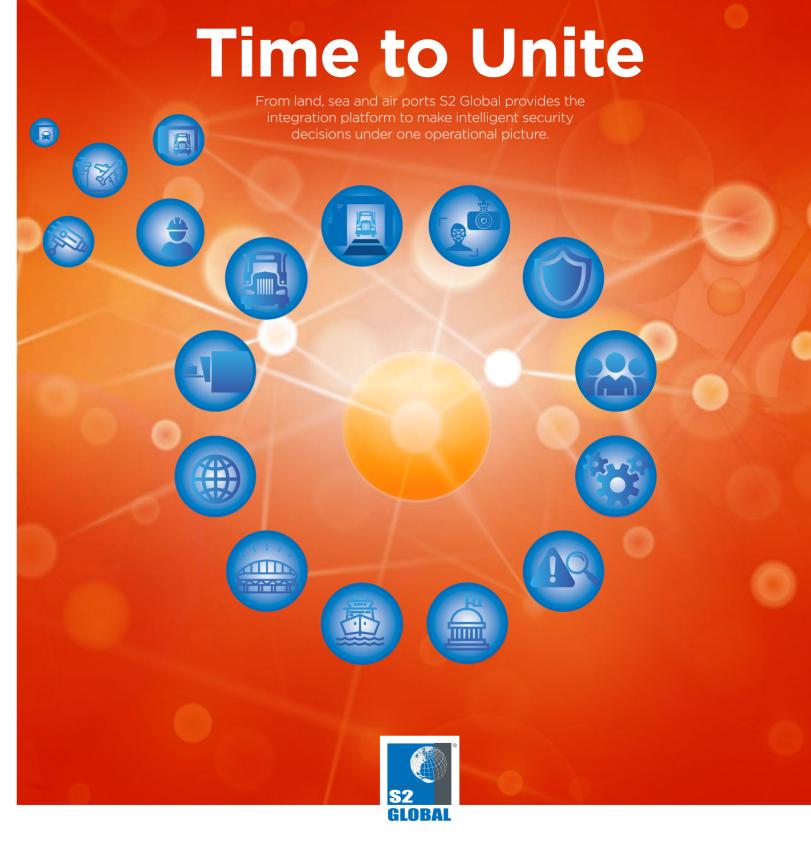
approved. The strategy paved the way to organizational excellence by restrucclosely aligned with how we provide our services. The strategy also aimed at delivering high value services based on a deeper understanding of our member's needs, to design and implement modern-day communication mediums, to engage stakeholder to increase regional and international cooperation, all while having the investment climate agenda as its outmost priority. Through the great work of our committees, we have lobbied important legislation such as amendments to the hydropower law, taxes on the packaging industry, the revisions of the criminal code related to food security, property law, the foreign investment law, the law on fiscalization, the 2020 fiscal package and much more. In addition, the number of events and activities greatly increased compared to the

strategy was year before. The high rate of participa-

year before. The high rate of participation from all of you during our events has served as confirmation that we are on the right track in bringing you the training and networking opportunities you value.

As a community of over 200 member companies, you can all be proud of your contribution to making Albania a better place to do business. Collectively, you represent the best of the business community by spearheading positive change within your companies first, the effect of which no doubly has an impact on the rest of the business community. And through the services of AmCham, you provided invaluable expertise and input crucial to our interaction with government institutions.

I feel truly lucky to be part of such a great community and look forward to us working together in the future in our common objective to create a more attractive and competitive business climate.





**VICE-PRESIDENT**Philip Morris Albania

It's a privilege to be in AmCham, where global industry leaders discuss problems and potential solutions. My personal business agenda is the same to the vison of my company – changing the future and for PMI it means to pioneer in the smoke-free category to make better and informed choices to adult smokers.

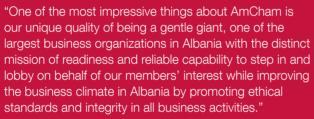


The Harry T. Fultz

Institute

CBS Creative Business Solutions

AmCham is the strongest champion of American
- Albanian business values. Its principles of fair competition and free enterprise have guided AmCham into what has become today
- a successful platform where members can connect, network and advocate





"I am proud to be part of an institution which continues to be strong and offer its members better environment to do business"



BOARD MEMBER LinkAcross

"I am thrilled that
AmCham continues
to be Albania's
strongest and most
effective business
chamber. While
Albania undoubtedly
faces tremendous
obstacles in 2020, I'm
confident AmCham
will help its members
successfully navigate
this challenging
business climate."



AMERICAN CHAMBER OF COMMERCE DHOMA AMERIKANE E TREGTISË

### **BOARD MEMBER**Optima Legal & Financial

Albania's most challenging problems cannot be solved by government and nonprofits alone. We should use profits as a means to a greater end: positive impact for our community and the environment



"AmCham is a strong business advocate and I am proud to serve on its board and be a voice to help actively improve the business climate in Albania."

MCHAM ALBANIA

00





ILIR TRIMI
EXECUTIVE DIRECTOR
Ilir.trimi@amcham.com.al



AFERDITA KOÇI EVENT MANAGER aferdita.koci@amcham.com.al



BRIKENA KAMENICA
MARKETING
&COMMUNICATION
MANAGER
brikena.kamenica@amcham.com.al



IVLIN GJATA
RESEARCH ASSOCIATE
ivlin.gjata@amcham.com.al





FOTINI HARISPAPA
MEMBERSHIP MANAGER
fotini.harispapa@amcham.com.al





1111

1811 BB





As an organization committed to furthering the development of business relations between US and Albania, AmCham considers the adaption and promotion of fair and ethical business standards and good cooperate citizenship as key goals in its work and interaction with others. AmCham takes an active and leading role in promoting best American practices towards the business community operating in Albania by adopting this Code of better business principles and practices. The Code is to be utilized by AmCham and its Member Businesses in every aspect of their operations:

### Government Engagement:

Member Businesses shall respect the rule of law in their engagement with the government: Respect laws and regulations and adhere to the rule of law: Refrain from engaging in any other activity that may be construed as corrupt or in violation of the law; Refrain from attempting to influence any interests through the exchange of gifts, money, or Information: Refraining from asking for special treatment based on improper use of personal relations while conducting professional activities.

### **Business Conduct:**

Member Businesses shall engage in fair and ethical business practices: Uphold the law in exercising their business activity and conduct business transparently; Neither accept nor offer any form of bribery in conducting business: Refrain from providing false or misleading information and honestly represent themselves in discussions and negotiations; Apply environmentally responsible business practices

### **Employee Conduct:**

Member Businesses shall provide a safe and ethical working environment: Guarantee fair treatment of all employees and show respect for the individual and dignity of the worker; Provide a safe and healthy working environment in the workplace; Tolerate no embezzlement or profiteering; Employees shall refrain from engaging in behavior or activities that may unfairly compromise the reputation of another employee with the company; Employees shall conduct themselves in such a way that brings honor and respect to the organization.

### Community Contribution:

Member Businesses shall play an active role in the community: Act responsibly and demonstrate a commitment to the advancement of the community through the promotion of education, health, cultural and other activities: Whenever possible, encourage employees to give back to the community through volunteering their time or resources.

### YEAR 2019 IN REVIEW







### January 23, 2019 -

### Business Forum with the General Director of Customs, Ms. Belinda Ikonomi

AmCham held its traditional meeting with the head of the country's customs administration to start the year, enabling member businesses to have a direct line of communication with this important institution. The meeting focused on several major issues businesses face while interacting with the customs system. AmCham members discussed the new Customs Code and spoke about their user experience during clearance procedures and interaction with the customs administration.

### February 13, 2019 -

### Business Forum with the Vice General Director of Taxes, Mr. Xhavit Çurri

AmCham organized its annual meeting with the General Director of Taxes to kick-start the yearlong collaboration with the tax administration with a focus on Issues such as fiscal evasion, the IT system, decisions related to the appeal of tax inspectors, VAT refunds and general tax procedures and documents required by businesses for everyday transactions. In addition, emphasis was placed on the absence of guiding instructions related to the introduction of new legislation.

### February 19, 2019 -

MAK ALBANIA HOTEL

### AmCham met the Commissioner for the Right to Information and Personal Data Protection, Mr. Besnik Dervishi

AmCham Albania held a Business
Forum with the Commissioner for the
Right to information and Personal Data
Protection, Mr. Besnik Dervishi. The
meeting focused on how Personal Data
is collected and used and the criteria
that should be taken into consideration
by businesses. Part of the discussion
was the importance of personal data
and the right to inform the entity on the
time and purpose of the data collection.

### February 21, 2019 -

### CEO Forum of Patron Members welcomed the Minister of Finance and Economy, Ms. Anila Denaj

The CEO Forum in their first meeting of the year, welcomed the new Minister of Finance, Ms. Anila Denaj to a roundtable discussion and exchange of views on the more fruitful ways of cooperation between businesses and the administration. During the meeting, discussions included issues that affect the implementation of laws, such as VAT, Tax Procedures and Income Tax.

### February 26, 2019 -

### AmCham spoke about Employability and Vocational Skills

AmCham has paid special attention to the topics of employability and the development of a professional workforce, bringing together at the same roundtable main market actors dealing with these issues. This meeting helped businesses from an array of sectors to speak to representatives of vocational schools about addressing the market challenge of a lack of a professional workforce as well as discussing how both sides can respond to find long-term solutions to this problem. The discussion also focused on how different economy sectors are reflecting their need for a skilled labor force, including the growing tourism sector.





### March 8, 2019 -

### Labor & Ethics Committee met Ms. Leigh Ann Pagnard

Representatives of companies in human capital services industry, part of Labor & Ethics Committee, had a meeting with Ms. Leigh Ann Pagnard, a professional in Staffing Services industry in US. Ms. Leigh Ann is an accomplished executive and consultant with special expertise this industry. how the working relationships between employees and employers in Albania are built, general elements of the Labor Code, and how the HR departments are becoming more and more important to companies.



### March 20, 2019 -

### Business Forum with State Inspectorate for Market Surveillance

The "Regulatory, Legal & IPR"
Committee of AmCham organized
a Business Forum with the Chief
Inspector of State Inspectorate for
Market Surveillance, Ms. Valbona
Jaupllari and her staff talked about
the methodology and rules on which
will be carried out the inspection for
industrial products in the market as
well as on the protection of industrial and intellectual rights. There was
discussed about the importance of
Inspection and the regulatory role in
protecting business and consumer
rights.

### March 27, 2019 -

### Working Breakfast with Minister Eduard Shalsi

The American Chamber of Commerce organized a "Working Breakfast" with the State Minister for Entrepreneurship Protection, Mr. Eduard Shalsi. The President of Am-Cham, Mr. Mark Crawford, Board members and the Chairs of the committees, discussed with the Minister on the institutional cooperation pos-

### April 3, 2019 -

### **Customs Specialist Officers in front of AmCham Members**

sibilities to facilitate the work of the

The American Chamber of Commerce held a training with the Customs Specialists to give the opportunity to the members to meet directly with the customs administration. The representatives of Customs administration for about two hours discussed with AmCham members all the issues they face in their business relationship with customs and specifically on customs evaluations, procedures and tariff setting.

### April 9, 2019 -

### Training on HR Function development from "Personnel" to "Strategic Business Advisor"

AmCham organized an HR Training with the theme, "HR Function development from Personnel to Strategic Business Advisor" role, delivered by Mr. Gordon Paisley, a Senior Manager of Human Resources at United Airlines, in Chicago, USA. The training was designed for the business executive leadership level and leaders of the HR function within our member base. Mr. Paisley introduced the audience with the "HR and Talent Strategy Design Process".

### April 11, 2019 -

### **General Assembly Meeting** (GAM)

The American Chamber of Commerce organized the 2019 General Assembly Meeting during which a new President, Secretary and two Board Members were elected. In addition, members were presented with the AmCham Business Index as well as with a summary of the work that AmCham had done over the last year. After the member vote, Mr. Enio Jaço, CEO of CBS was elected as the new President, Mr. Reshard Këllici, representative of Harry T. Fultz Institute was elected as Secretary, and Mr. Jeffrey Barrett, from Link Across and Ms. Eni Xheko, CEO of Xheko Imperial Hotel were elected as Board Members.

### April 24, 2019 -

### "Standing Together on IP Rights" Roundtable

AmCham organized a roundtable discussion with representatives of important institutions responsible for intellectual and industrial property rights. Topics included in the discussion included trademarks and patents, the ban of piracy, the inspection process and enforcemen of the Law Inspectorate.

### May 5, 2019 -

### **Dinner with Brock** Bierman, USAID Assistant **Administrator for Europe and** Eurasia

A group of senior executives from the American Chamber of Commerce had a working dinner with Mr. Brock Bierman, USAID

Assistant Administrator for Europe and Eurasia with discussions focusing on USAID's future strategies in Albania. Mr. Bierman explained the new strategic role that USAID will play to support Albania on its journey to self-reliance and the importance of private sector engagement in this process. Participants discussed how continuing to build capacity of the professional workforce can play a significant role in Albania's next development phase.

### May 10, 2019 -

### **UN Representatives met with AmCham Board and Members** on SDG implementation

UN Resident Coordinator in Tirana, Mr. Brian William and Mr. Daniel Berg, who is supporting UN Albania to develop the Resource Mobilization Strategy, met with several members of AmCham Albania. UN representatives introduced to AmCham the Sustainable Development Goals and specific objective of private sector engagement and contribution to achieve goals and develop Albania by relying on its own strengths and capitals. AmCham members discussed on how they perceive their engagement in development projects in environment, health and education issues and what they would like to change in economic policies and enforced laws.

### May 11, 2019 -

### **AmCham Members** participated at "AIESEC Pitch **Bootcamp & Youth Speak** Forum 2019"

AmCham members took part in a two-day event called "Pitch Bootcamp & Youth Speak Forum 2019" organized by AIESEC, a well-known global youth organization. Pitch Bootcamp is a career acceleration program that helps students and recent graduates develop skills and network with some of the countries' most attractive companies. Representatives of 10 AmCham member companies from different industry sectors were part of the event. HR professionals assisted students and participants with mentorship and career guidance to accelerate youth capacities and build a sustainable network.





May 28, 2019 -

### AmCham met with members of the Cabinet of Congressmen and Senators and the Foreign Relations Commission

A delegation composed of members of the cabinet of Congressmen and Senators and the Foreign Relations Commission of the two chambers of the American Congress, visited Tirana and had a meeting with the AmCham Board and Executive Director, to exchange views on the current business climate and potential American trade in the region. The visit aimed to increase knowledge and close recognition of the reality in the region, the challenges and opportunities of each country in order to better understand the situation on the ground and assist lawmakers to draft policies for the region and to promote U.S. constructive engagement in the Western Balkans.

June 5, 2019 -

### AmCham met the Executive Director of AIDA in a discussion focused on foreign investments in Albania

AmCham held a meeting that introduced the Executive Director of AIDA, Mr. Sokol Nano with representatives of the Board of Am-Cham and the Investment & Trade Committee. The meeting focused on the best ways of cooperation between AmCham Albania and AIDA to create a clear vision of the current situation and the necessary steps investors who want to invest in Albania need to take. In addition, part of the discussion was the need for support in terms of information provided and the implementation of existing procedures.

June 21, 2019 -

### Representatives of AmCham met the General Director of Customs, Mr. Arlind Gjokuta

AmCham organized a meeting at Customs Headquarters to introduce the new leadership of AmCham with the newly elected General Director

of Customs. Representatives of Am-Cham stated that beyond reference pricing, issues related to the import of fake goods were a real problem for companies who hold the patent of these goods. In addition, AmCham informed the Director that procedures related to the reassessment of the value of goods at Customs remains a problem for our members. Also, they discussed the need for a new appeals department where claims can easily be filed and for an online portal where businesses can check the status of their goods and where rules and procedures are communicated and kept up to date.

### June 28, 2019 -

### AmCham celebrated the 243rd anniversary of the Independence Day of the United States of America

AmCham Albania celebrated the U.S Independence Day in the company of 850 guests. Among the participants present, were members of AmCham and the U.S. community to Albania. A live band, typical American food, entertainment and the majestic fireworks were the elements that accompanied the celebrations of the most important day in the history of America.

### How to develop, through "principles", the right culture for your company

AmCham Albania in collaboration with AIMS International Albania & Kosovo, organized a training titled "Creating a collaborative and inclusive culture for the company through the principles of Dale Carnegie". The training aimed to empower Company Leaders, Managers and Human Resource Professionals, by informing them about the importance of creating human relationships in the workplace, building courage, confidence & compassion among the workforce, drawing out people's natural strengths and inspiring healthy teamwork.

### September 17, 2019 -

### **AmCham held the first Digital Business Committee meeting**

The Digital Business Committee held its first meeting in what will be an important journey of helping Am-Cham members be better citizens in today's digital society. The Digital Business Committee started its work by focusing on the main issues that affect the Tech industry and that prevent it from adding the most value in our business ecosystem.

### September 18, 2019 -

### **Electronic Invoices, Deputy** Minister of Finance, Mr. Elton Haxhi & General Director of Taxes Ms. Delina Ibrahimaj spoke to AmCham members about the draft-law

AmCham organized a roundtable meeting with the Deputy Minister of Finance, Mr. Elton Haxhi and the General Director of Taxes Ms. Delina Ibrahimaj on the draft law "On the electronic invoice and fiscalization". Members' high interest in obtaining detailed information has reflected on the many questions that have been asked about the timing and the costs related to the implementation of the law as well as other potential technical challenges. They discussed Cash payments and the issue with the lack of banks in parts of Albania's territory and also lack of internet services in about 8 percent of the country, which makes it practically impossible to apply these articles.

### October 10, 2019 -

### Networking event

The "Back to Work" event brought summer holidays return to work and background, this networking event had an exhibition of old photos that back to 1918-1920. Albanian-American historian, Mr. Auron Tare, spoke during that time.

### October 16-19, 2019 -

### **ACE Best Practices Meeting in** Belgrade, Serbia

This three-day conference, where executive directors from all over Europe get together and discuss issues that come up often for AmChams and their staff during business operations. New to this year's event, was also an AmCham Best Practice Award. AmCham executive directors attending the meeting also discussed how they conduct their dayto-day activities and key leadership elements needed for AmChams. Events, advocacy, memberships, communications and sponsorships were issues discussed at the meeting of AmCham leaders and staff from all over Europe. AmCham staff and executives in Europe also used this opportunity to visit historic and cultural centers and venues in Belgrade.





together members who after the their businesses energized. In the evoke the relationships between Albanians and Americans dating about the origins and the history of the photos and brought details of Americans' activity in Albania





38

### October 24, 2019 -

### **AmCham met with Deputy Finance Minister Sorensen** and Chief Inspector Seferaj

AmCham's Labor and Ethics Committee invited Deputy Finance and Economy Minister Ms. Dajna Sorensen and Chief Labor Inspector Arben Seferaj to a joint meeting with AmCham members to discuss issues arising from the implementation of the Labor Code and the Law on Employment and the effect on business-labor administration relations during inspections. Discussions were focused on several issues many of which related to the **Employment Law and the changes** it underwent in 2019. The meeting also focused on how inspections are performed and how annual leave should be handled under the new law.

### October 24, 2019 -

### **AmCham Washington and AmCham Albania**

AmCham Albania and AmCham Washington organized a meeting focused on the work being done to regulate data governance laws and procedures, including data protection and their innovation and security. Mr. Evangelos Razis of Am Cham Washington, representative on global data protection policies and technological developments, discussed the need for key markets in the E.U. and U.S. to protect data in today's global market.

### October 29, 2019 -

### Organizational culture, staff development and their role in the company success

John Hirt, a top human resources expert, led a workshop hosted by AmCham Albania for its members to share some of the techniques on how business leaders can support their companies by supporting the human capital they have. He spoke at the workshop about the values that drive a business and how business activities are intertwined with all other elements of work, influencing the staff's behavior and actions. Speaking about leadership development, he focused on how leaders can be developed and shaped during their work life to deliver the right set of results.

### October 31, 2019 -

### **AmCham hosted author** Dr. Sandy Shugart for a conversation with members on 'Authentic Leadership"

AmCham introduced its members and company leaders in particular, to prominent American author and businessman, Dr. Sandy Shugart, who through the presentation of his book brought valuable insights into how new business leaders can, through the power of communication and understanding, solve complicated business situations. The themes of the book were broken down into smaller elements during the discussion, with participants

being drawn to Dr. Shugart's narrative - often filled with poetry. Dr. Shugart explained that in the essence of his book, lies the message that authentic leadership requires internal work.

### November 7, 2019 -

### Bridging the ocean: Law Firm Strati & Kostopoulos presentation

The American Chamber of Commerce in Albania organized a workshop with Strati & Kostopoulos Law Firm, whose expert explained in detail American legislation that allows international investors to place their capital in the United States. One of the firm's partners, Angelos Kostopoulos presented information to AmCham members on how to invest in the U.S. market, noting that the workshop aimed to serve as a bridge connecting the two sides of the ocean. There was also interest among members at the workshop on the types of work visas, residence permits and legal procedures involving aliens who want to work in the United States.

### November 11-15, 2019 -

can community and all its members:

### AmCham's H.R. Open Week: Five days, five topics, five companies

Five days, five issues, five companies were featured at the Open Week event - offering AmCham members training sessions on five important HR topics. AmCham's Labor and Ethics Committee organized the third annual training event of its kind, bringing human resources experts and staff from member companies together to talk about talent management, staff development, the use of sophisticated tech systems and the best ways to settle contracts. AIMS International, NOA, Deloitte Albania, PWC and Optima Legal & Financial were the companies who offered their expertise.

### November 19, 2019 -

### **AmCham celebrated** Thanksaivina

The American Chamber of Commerce in Albania once again marked the holiday with a celebratory event aiming to bring a spirit of gratitude and thanksgiving to the Albanian culture. The AmCham Thanksgiving event was attended by about 200 members and friends of the Chamber who also used the event to strengthen their network. As with

any family holiday, there was no shortage of children having fun in the company of animators and theatrical performances. Following the Thanksgiving tradition, the dinner menu featured turkey, other traditional food items

and pies.





### HIGH LIGHTS

ADVOCATING AT AMCHAM AMCHAM COMMITTEES ANNUAL ACTIVITIES AMCHAM PUBLICATIONS





AmCham's lobbying efforts have produced the most headlines in terms of news stemming from the Chamber's activities in 2019. AmCham has channeled the views and concerns of its members through professional arguments, finding the best solutions that not only help the AmCham community but also improve the general business climate in Albania.

We have addressed concerns of different industries as well as challenges faced by businesses on key issues that affect the business climate in Albania.

AmCham's 20 years of experience, combined with the expertise of its Committees, guided the Chamber in its discussions with the government and parliamentary bodies on law-making processes and the impact of changes in legislation on businesses.

The Fiscalization Law drew great efforts by two AmCham Committees -- Legal and Tax -- which put together comments on the law. AmCham finalized these comments and presented its requests at official meetings with the Ministry of Finance.

The Fiscal Package also came under the focus of the Tax Committee, which put together a 23-page document to channel all member concerns and requests related to the 2020 Fiscal Package. Issues relating to Article 27/1 of the Income Tax Law were highlighted in the document, with the Chamber lobbying to make sure double taxation agreements would supersede local legislation. Respecting international agreements helps much needed foreign direct investment.

The implementation of the Law on Local Government and related issues raised by AmCham members on how the law is being applied guided AmCham in

its remarks at the Investment Council meetings, where it discussed how local government taxes are being applied and on the need for transparency in the way these tax revenues are being used.

AmCham also focused its efforts in lobbying on behalf of several industries, dealing with issues that affect their day to day operations. These included lobbying in Parliament on behalf of the food industry following changes to the Criminal Code that would hit the industry with stricter penalties as well as lobbying on behalf of the packaging industry over unfair competition in the market through changing tariffs on plastic raw materials.

AmCham also took part in numerous discussions with the Ministry of Health related to the new Law on Health which affected the tabacco industry.

Protecting the interests of member businesses is not done through lobbying alone. AmCham carefully monitors all proposed legislation changes as well as actively participates in commenting and making suggestions on new draft laws. To convey the opinion of AmCham's experts to the right audience, the Chamber is a member of the Investment Council and the Tax Council, where it channels the voices and opinions of its members in a professional manner.









### EVERYTHING YOU NEED PLUS THE STYLE AND EXTRAS YOU LOVE

Mak Albania Hotel Italia Square | Tirana | Albania Tel: +355 (0)4 2274707 | Fax: +355 (0)4 2274711 E-mail: reservations.tirana@makalbania.com www.makalbania.com













Committees underwent qualitative change in 2019, creating and rebranding committees to reflect the specific topics on which AmCham works.

The Tax and Customs Committee deals with the two specific areas in its name and the related regulatory bodies -- which are very important elements for doing business. The Labor and Ethics Committee focuses its attention on HR issues and has opened up a new framework for AmCham's engagement with the community by promoting business ethics. The Legal, Regulatory & IPR Committee's activity

will encompass any issues dealing with legal and regulatory procedures without leaving aside the pressing IPR concerns. The American Chamber of Commerce in Albania has also created the Trade and Investment Committee which will have plenty of work ahead in lobbying to strengthen the business climate, to boost investment incentives and improve the rule of law -- all key elements in attracting investments.









"This Committee's aim is to monitor and analyze important changes and developments in tax legislation. It shall seek not only to inform members of changes, mainly related to taxes, but also to contribute with expertise in interaction with government institutions related to the legislative landscape. It shall further engage with Customs authorities to streamline procedures and controls with the goal of reducing red-tape and costs for members. It shall collaborate closely with the other Committees as well." on matters of commons interest.

In 2019, the AmCham Tax and Customs Committee continued its dialogue with top officials at the tax and customs administrations, providing information on issues that arise from day-to-day business activities but also holding preliminary discussions on major legislation pieces like the Fiscal Package, the Law on Local government as well as other government-proposed changes in legislation. The committee also serves as a resource to members providing training on the latest information from the tax and customs directories.





### WE ARE ONE TELECOMMUNICATIONS, WE GET BETTER EVERYDAY, FOR YOU!



BETTER EVERYDAY



This year may have not been the best one of our lives, yet it is making all of us stronger and more conscious of what really matters. We at ONE, stay committed to you – our customers, partners and friends. Everyone is important to us and we promise to serve you at our best.

We know where our COMPETENCE excels and we are building the best quality network in Albania, with with up to 7 times better indoor coverage and downloading speeds up to 1Gbps. We promise you a better mobile experience by the end of 2020.

We believe we know your needs and we commit to be RELEVANT to them by offering exactly what you need. We promise a variety of smart phones and accessories for everybody on very attractive prices.

We want to give you the best customer experience in Albania, that's why we go BEYOND for you, re-designing our shop's network where our staff will always offer at least 2 products tailored for you. We will bring home internet products, that you can self-install and carry over wherever you go. We promise unlimited data with all our new tariffs.

We are committed to our INTEGRITY and we will be always transparent and honest with you. If we do a mistake we will apologize and compensate you.

We, ONE, accept the change as a fresh start of our journey together and we value the FRIENDLINESS in our relationship. We know that we must work hard in order to sustain it and this will start by answering your calls no later within 20 sec on our Customer care service.

Believe in us! We promise to improve constantly and become BETTER EVERYDAY, for you.

EMIL GEORGAKIEV

DREJTOR EKZEKUTIV

YEARBOOK 2020









"The committee'saim is to continuously monitor and interact with Albania's regulatory bodies related to their rules and practices. It aims to contribute to having an adequate legal framework, providing information and recommendations to relevant institutions and members. It informs and educates members on legislation-related developments in a timely manner, sending legal information on a quarterly basis. The committee also lobbies, raises awareness and drafts strategies on IPR-related issues. The Committee also covers public procurement processes and works closely with other committees."

The Regulatory, Legal and IPR Committee had a broad spectrum of activities in 2019, dealing with issues affecting procedures, laws and regulatory systems that govern business activities. The Committee's work plan helped build stronger institutional relationships between AmCham and government institutions.









"The Committee aimsto address issues related to the management of human resources, compliance with labor regulations and laws, the Labor Code, HSE, Code of Ethics andanti-corruption practices. The Committee actively engages on issues related to Business Ethics andcooperates with many stakeholders in order to address issues related to HR management. This Committee will also work closely with other AmCham Committees."

During 2019, the HR committee's main focus was on the importance of Labor relations and education to businesses on business ethics. The Committee continued the tradition of institutional collaboration, related to drafting of laws related to the labor market. In addition, itprovidded information to members on how to stay compliant with laws affecting their operations. Vocational training methods and HR best practices were also an important part of the Committee's activity plan.





### ZBULONI EPOKEN E RE LAVAZZA FIRMA



e-mail: info@coffeeclub.al cel: 00355 684050220 web: www.coffeeclub.al adresa: rr Myslym Keta km 5 YEARBOOK 2020









"Enhancing investments and trade are the key goals of AmCham. Thus, this Committee focuses on the facilitation of trade and investments, be they domestic or FDIs, and the improvement of the overall business climate. It contributes to and monitors the AmCham Business Survey . The Committee also aims to work towards identifying the competitive advantages of Albania (e.g. in the form of a study). Finally, the Committee shall seek to engage with other AmChams in the region to build a dialogue and a joint approach on cross border trade and all the elements related to it. This Committee looks into the possibilities of cooperating with the Albanian Diaspora in the U.S. It collaborates closely with the other Committees as well". The Trade and Investment Committee focused its work in 2019 on attracting foreign investments to Albania, forwarding to the relevant authorities the opinions and suggestions of AmCham members with the aim of improving the basic parameters of the country's business climate, which ultimately will help attract foreign investments. The Committee was very active in the lobbying process on the new Unified Investment Law, which is expected to be of fundamental importance to the business climate.









The mission of this Committee is to help members embrace the opportunity of the digital economy, to help leaders across private and public sector to explore and build the digital future. This committee would help to increase awareness and build a confidential environment where business executives can learn about its benefits, on how to implement the right strategies for the future and share best practices or their experiences with the other less advanced members. The Digital Business Committee would help companies develop a digital agenda for their own business, in order to capitalize on the opportunities of digitization and minimize the dangers of competition.

The Digital Business Committee is the most recently established Committee of the American Chamber of Commerce in Albania. The Committee's work in 2019 included an extensive analysis on how to have an impact in the development of digital processes, and, more specifically, the deployment of e-signature, the promotion of digital commerce and the training of businesses on technological innovations.

### **PUBLICATIONS**



### The Advantage Magazine

The Advantage magazine is a periodical publication of the American Chamber of Commerce in Albania. Its electronic and print versions are distributed to members, civil society, state and diplomatic institutions as well as international organizations in the country. In 2019, the magazine's content approach and design were enhanced, offering more opportunities through interviews, economic updates and member news to promote the community.

The Advantage magazine now has a 15-year tradition as a lead publication. Member News is an important section that gives the proper prominence to information coming from members, distributing it to the entire membership base. It also serves as a way of networking in the member and business community more broadly. The magazine also publishes articles written by AmCham experts, providing in-depth analysis of legal changes affecting the fiscal and tax systems. Foreign Businessman in Albania and Members to Members Discount are the most recent sections to be added to the magazine. These sections help members strengthen the role in AmCham through The Advantage magazine.



### The YearBook

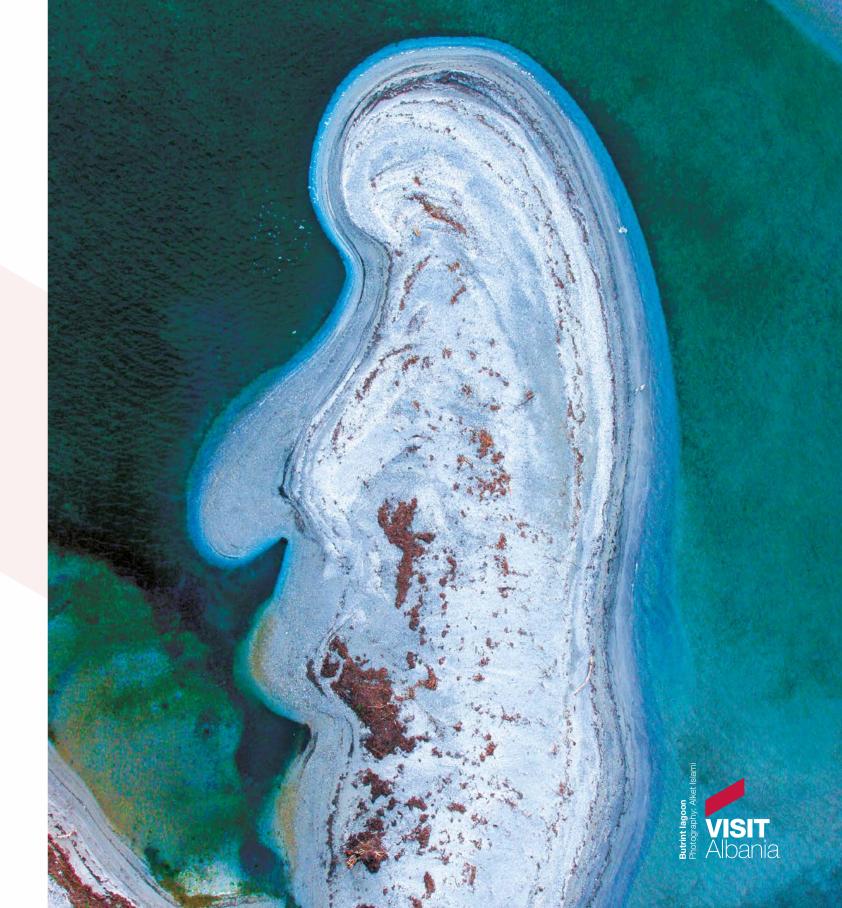
The Year Book is one of the most prestigious publications of the American Chamber of Commerce in Albania, and it has been undergoing continuous changes, reflecting the changes taking place within the organization. Through the Year Book, AmCham presents its work to the entire business community as well as government and international institutions.

The Year Book is presented at the AmCham General Assembly, It contains all the activities the Chamber has carried out during the year. This publication helps members become more familiar with every aspect of the Chamber's work throughout the year. It also helps members present their data to a wide audience at home and abroad. The year's entire suite of activities is publicized through the Year Book, including the official meetings that AmCham leaders conduct as part of lobbying efforts as well as annual networking events. Most importantly, the Year Book serves as a platform to properly present AmCham members to the public at large.



### **AmCham Business Index**

The AmCham Business Index is one of the Chamber's most important publications as it reflects the opinion of its members on the business climate in the country and the level of ease with which businesses operate in the Albanian market. The AmCham Business Index provides a clear overview of the perception of our members of issues faced by them related to the country's economy, ranging from the most important factors of the business climate such as the level of corruption and informality to government policies affecting taxes and the businesses relationship with the tax authorities. The report's findings are very important to AmCham. Its' results help us guide and design the work plan and lobbying processes we should focus for the year.. In its seventh edition, AmCham Business Index noted that the business climate has seen a slight improvement of 0.71 percent, noting a more positive perception of business climate among members, while reflecting a deterioration of the Business Index in several areas. These included monopoly and unfair competition, internal political climate, overall tax levels and government bureaucracy.





### C Një fillim i mbarë për një të ardhme të sigurtë...











Shkolla jopublike 9-vjeçare "Turgut Ozal", Tiranë Tel: +355 69 669 44

Shkolla jopublike e mesme "Turgut Ozal", Tiranë Tel: +355 69 318 30 41

Memorial International School of Tirana Tel: +355 42 23 73 79 Shkolla jopublike 9-vjeçare "Turgut Ozal", Durrës Tel: +355 69 74 99 292

Shkolla jopublike e mesme "Turgut Ozal", Durrës

Tel: +355 69 74 99 292

Universiteti "EPOKA", Tiranë Tel: +355 42 23 20 86

TURGUT OZAL INSTITUCIONET ARSIMORE LINIVERS









Fufarma Sh.a. is one of the leading companies in the Albanian pharmaceutical market with more than 73 years of experience. We offer distribution, promotion and regulatory services for all pharmaceutical companies interested in being present in the Balkan region. Our offices are located in Tirana, Skopje and Pristina, and we also have strategic distribution partnerships in Serbia and Bosnia-Hercegovina.

Fufarma now operates in a new facility which meets all GDP EU standards, within the premises of 14,000 sqm, with a storage capacity of 1200 pallets and over 470 m3 refrigerator capacity of optimal conditions.

Fufarma's most recent investments are Sagen-Fufarma's subsidiary company, with its manufacturing site in Skopje Free Zone 1 in North Macedonia as well as TwoBee S.r.I., - a joint-venture company between Fufarma and BioDue S.p.a., Italy, which aims the production and commercialization of drugs, food supplements and medical devices.

### CONTACT

A: Rr. "Nikolla Zoragi", Nd. 19, Tiranë, Shqipëri.

T: +355 (0) 42363171

E: fufarma@fufarma.al

W: www.fufarma.al





### **Notes** for AmCham Financial Report for 2019

The American Chamber of Commerce in Albania (AmCham) acquires its income through membership fees, services offered to members and sponsorships from local or international organizations, as approved by the Board. In accordance with its bylaws, AmCham does not accept any financial aid from any government or subdivision thereof, or from any other source that would tend to prevent the Chamber from having freedom of action. This is how the Chamber preserves its independence and can best

serve its members.

The Chamber's expenses comprise administrative costs incurred from regular operations, costs of organizing and conducting activities, as well as costs for producing its publications.

AmCham is committed to administer the funds with which it is entrusted by its members with great accountability. AmCham strives to maintain a stable financial situation by keeping expenses lower than income and trying to close the year in a

financial position that is comparable to the previous year.

In 2018, as per the Board decision to streamline memberships according to the calendar year, AmCham member companies paid the pro-rated fee for the remainder of 2018 and that's why the closing position at the end of the year was different from the previous years.

For more information, the next page shows the Report of Income and Expenses for the last three years (2017-2019).



### Financial report 2019

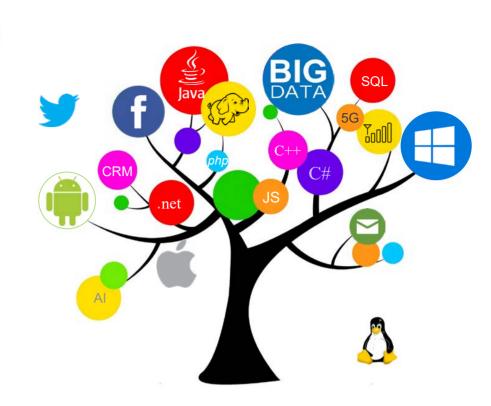
Report of Income, Expenses and Accounts as of December 31, 2019

All figures are in Albanian Lek (ALL)

Vene	2047	0040	0040
Year	2017	2018	2019
Opening Balance	17,072,273	17,013,427	9,539,287
Income	21,683,663	12,284,857	25,335,092
Membership	14,872,227	7,406,770	19,554,363
Services	6,797,941	4,864,543	4,795,580
Publications			
Projects			
Investments	13,496	13,545	13,634
From non-main activity			529,975
Other			441,540
VAT	_	-	-
Expenses	21,520,439	19,305,948	23,358,737
Capital Expenditures	122,377	34,000	525,245
Personnel	9,611,469	9,802,023	9,975,284
Administration	6,234,281	5,540,696	6,873,839
Services	4,968,226	3,495,821	4,912,927
Publications	492,835	433,409	1,071,442
Projects			
Other			
VAT	91,251	23,843	
FOREX Effect	(222,071)	(429,206)	(72,597)
Investments	5,913,223	5,744,625	5,726,722
Deposit Account in ALL	3,372,219	3,385,691	3,399,254
Deposit Account in EUR	2,541,004	2,358,934	2,327,468
Deposit Account in USD			
Cash in Bank	11,100,203	3,794,662	5,716,322
Checking Account in ALL	7,543,152	196,817	1,818,219
Checking Account in EUR	2,940,176	3,172,126	3,801,961
Checking Account in USD	616,875	425,719	96,142
Cash in Hand	-	_	_
Closing Balance	17,013,427	9,539,287	11,443,044



CONSTRUCTION GROUP Building a Better Future



### KONSORT

Smart Business Systems

For more than 15 years we have successfully delivered advanced **Software** and **IT Solutions** for many customers in Telecommunication, Health, Public Administration, Financial Services, Energy, etc.

### **Our Services**

- Software Development
- IT Consulting
- Systems Integration
- Service Outsourcing
- Support & Maintenance

### **Our Solutions**

- BI & Data Warehouse
- Case Management
- Telecom Systems
- Security & Audit Systems
- Cloud Solutions



# Albania.

The American Chamber of Commerce thanks all sponsors and supporters of its activities during 2019 and hopes that the advertising received through AmCham sponsorships affected the companies that tried to promote their business in

As it has been the case in previous years, also in 2019, members of the American Chamber of Commerce have expressed their interest in promoting their businesses in Albania through sponsoring the various AmCham organized activities. American Chamber of Commerce provides a very good marketing tool for the promotion of the name of the companies that sponsor the activities. The Fourth of July Celebration on the occasion of the American Independence Day, the General Assembly Meeting and the Thanksgiving Day event have been some of the main activities made possible with the generous support of some AmCham's members companies.

As every year, another great tradition at AmCham is the support of some of its member companies with their products at the American Independence Day celebration.





### Ranked by contribution:

### AMERICAN BANK OF INVESTMENTS

General Assembly Meeting American Independence Day Celebrations

### **CREDINS BANK**

General Assembly Meeting American Independence Day Celebrations Thanksgiving Day Event

### **PHILIP MORRIS ALBANIA**

General Assembly Meeting American Independence Day Celebrations Thanksgiving Day Event

### **VATRA**

Thanksgiving Day Event

### **GENER 2**

American Independence Day Celebrations Thanksgiving Day Event

### **BERDICA CEMENT**

General Assembly Meeting American Independence Day Celebrations Thanksgiving Day Event

### **PRIMALL**

General Assembly Meeting American Independence Day Celebrations Thanksgiving Day Event

### **S2 ALBANIA**

General Assembly Meeting American Independence Day Celebrations

### **COFFEE CLUB ALBANIA**

General Assembly Meeting American Independence Day Celebrations

### **MIELL TIRANA**

General Assembly Meeting American Independence Day Celebrations

### **ALPHA BANK ALBANIA**

General Assembly Meeting American Independence Day Celebrations

### TCN

Thanksgiving Day Event

### **BALFIN GROUP**

Thanksgiving Day Event

### BANKERS PETROLEUM ALBANIA LTD.

Thanksgiving Day Event

### DEVI 20-GROUP SH.P.K.

General Assembly Meeting

### FINANCIAL UNION TIRANA/ WESTERN UNION

Thanksgiving Day Event

### **FUFARMA**

American Independence Day Celebrations

### **ICTS ALBANIA**

American Independence Day Celebrations

### **LEON KONSTRUKSION**

American Independence Day Celebrations

### ALUFLOR SH.P.K.

General Assembly Meeting

### **ALUMIL ALBANIA**

General Assembly Meeting

### **WORLD VISION ALBANIA**

General Assembly Meeting



### AMCHAM SPONSORS IN KIND

AMERICAN INDEPENDENCE DAY CELEBRATIONS

ARILTA
BIRRA KORÇA
BIRRA PUKA
BEREQET CATERING
COCA-COLA BOTTLING SHQIPËRIA
DERBY
ERZENI
FIX PRO SH.P.K.

KANTINA PIJEVE GJ. K. SKËNDËRBEU LE BON BAKERY & PASTRY KASTRATI HOTELS & TOWER (MAK ALBANIA) ZICO SH.A.



### **Albanian Parliament**

Blvd. Dëshmorët e Kombit, nr. 4, Tirana, Albania Phone: +355 42 278 416 Web: www.parlament.al

### **Council of Ministers of the Republic of Albania**

Blvd. Dëshmorët e Kombit, Tirana, Albania Web: www.kryeministria.al

### **Ministry of Defense**

Rr. e Dibrës, Kutia Postare 2423, Tirana, Albania Phone: +355 42 226601; 42 226602 Web: www.mod.gov.al

### **Ministry of Interior**

Blvd. Dëshmorët e Kombit, nr. 1, Tirana, Albania Web: www.mb.gov.al

### **Ministry of Finances and Economy**

Blvd. Dëshmorët e Kombit, nr.3, Tirana, Albania Phone: +355 55422811133 Web: www.financa.gov.al

### **Ministry of Infrastructure and Energy**

Rr. Abdi Toptani, nr. 1, 1001, Tirana, Albania Phone: +355 42 222245 ext. 74111 Web: www.infrastruktura.gov.al

### Ministry of Education, Sports and Youth

Rr. e Durrësit, nr. 23, Tirana, Albania Phone: +355 4 2230198 Web: www.arsimi.gov.al

### **Ministry of Justice**

Blvd. Zogu I, Tirana, Albania Phone: +355 42 259 389 Web: www.drejtesia.gov.al

### **Ministry of Culture**

Rr. Aleksandër Moisiu, nr. 76, Tirana, Albania Phone: +355 42 271 324 Web: www.kultura.gov.al

### **Ministry of Agriculture and Rural Development**

Blvd. Dëshmorët e Kombit, nr. 2, Tirana, Albania Phone: 0800 50 56 Web: www.buigesia.gov.al

### Ministry of Health and Social Protection

Rr. e Kavajës, 1001, Tirana, Albania Phone: +355 42 376 178 Web: www.shendetesia.gov.al

### **Ministry of Tourism and Environment**

Blvd. Dëshmorët e Kombit, nr. 1, Tirana, Albania Web: www.turizmi.gov.al

### **State Minister for Diaspora**

Blvd. Dëshmorët e Kombit, Nr. 1, Tirana, Albania Phone: +355 42 277 455 Web: www. diaspora.gov.al

### **State Minister for Protection of Entrepreunership**

Blvd. Deshmorët e 4 shkurtit, nr. 3, Tirana, Albania Phone: +355 42223455 Web: www.sipermarrja.gov.al

### State Minister for the Relations with the Parliament

Blvd. Dëshmorët e Kombit, Tirana, Albania Phone: +355 42 277403 Web: www.kryeministria.al

### **State Minister for Reconstruction**

Blvd. Dëshmorët e Kombit, Tirana, Albania Phone: +355 42 277438 Web: www.rindertimi.gov.al



#### **AUSTRIA**

AMERICAN CHAMBER OF COMMERCE IN AUSTRIA Web: http://www.amcham.at

#### BELGIUM

AMERICAN CHAMBER OF COMMERCE IN BELGIUM Web: http://www.amcham.be

### **BOSNIA & HERZEGOVINA**

AMERICAN CHAMBER OF COM-MERCE IN BOSNIA & HERZEGOVINA Web: http://www.amcham.ba

### **BULGARIA**

AMERICAN CHAMBER OF COMMERCE IN BULGARIA Web: http://www.amcham.bg

### CROATIA

AMERICAN CHAMBER OF COMMMERCE IN CROATIA Web: http://www.amcham.hr

### **CYPRUS**

CYPRUS-US CHAMBER OF COMMERCE Web: https://www.cyprususchamber.com/

#### CZECH REPUBLI

AMERICAN CHAMBER OF COM-MERCE IN THE CZECH REPUBLIC Web: http://www.amcham.cz

#### DENMARI

AMERICAN CHAMBER OF COMMERCE IN DENMARK Web: http://www.amcham.dk

#### **FINI ΔN**

AMERICAN CHAMBER OF COMMERCE IN FINLAND Web: http://www.amcham.fi

### FRANCE

AMERICAN CHAMBER OF COMMERCE IN FRANCE Web: http://www.amchamfrance.org

#### **GERMAN**

AMERICAN CHAMBER OF COMMERCE IN GERMANY Web: http://www.amcham.de

#### GREECE

AMERICAN-HELLENIC CHAMBER OF COMMERCE Web: http://www.amcham.gr

#### HUNGARY

AMERICAN CHAMBER OF COMMERCE IN HUNGARY Web: http://www.amcham.hu

#### IRELAND

AMERICAN CHAMBER OF COMMERCE IN IRELAND Web: http://www.amcham.ie

### **ISRAEL**

ISRAEL-AMERICA CHAMBER OF COMMERCE Web: http://www.amcham.co.il

#### ITALY

AMERICAN CHAMBER OF COMMERCE IN ITALY Web: http://www.amcham.it

#### KOSOVO

AMERICAN CHAMBER OF COMMERCE IN KOSOVO Web: http://www.amchamksv.org

#### LATVIA

AMERICAN CHAMBER OF COMMERCE IN LATVIA Web: http://www.amcham.lv

#### LUXEMBOUR

AMERICAN CHAMBER OF COMMERCE IN LUXEMBOURG web: www.amcham.lu

### MACEDONIA

AMERICAN CHAMBER OF COMMERCE IN MACEDONIA Web: http://www.amcham.com.mk

#### IETUEDI ANDO

AMERICAN CHAMBER OF COMMERCE IN THE NETHERLANDS Web: http://www.amcham.nl

#### **NORWAY**

AMERICAN CHAMBER OF COMMERCE IN NORWAY Web: http://www.amcham.no

#### **POLAND**

AMERICAN CHAMBER OF COMMERCE IN POLAND Web: http://www.amcham.com.pl

#### **PORTUGAL**

PORTUGAL - US CHAMBER OF COMMERCE Web: http://www.portugal-us.com

### **ROMANIA**

AMERICAN CHAMBER OF COMMERCE IN ROMANIA Web: http://www.amcham.ro

#### RUSSIA

AMERICAN CHAMBER OF COMMERCE IN RUSSIA Web: http://www.amcham.ru

#### SERBIA

AMERICAN CHAMBER OF COMMERCE IN SERBIA Web: http://www.amcham.rs

#### SLOVAKIA

AMERICAN CHAMBER OF COMMERCE IN SLOVAKIA Web: http://www.amcham.sk

#### SI OVENIA

AMERICAN CHAMBER OF COMMERCE IN SLOVENIA Web: http://www.amcham.si

### SPAI

AMERICAN CHAMBER OF COMMERCE IN SPAIN Web: http://www.amchamspain.com

#### SWEDE

AMERICAN CHAMBER OF COMMERCE IN SWEDEN Web: http://www.amcham.se

### **SWITZERLAND**

SWISS-AMERICAN CHAMBER OF COMMERCE Web: http://www.amcham.ch

### TURKE

AMERICAN BUSINESS FORUM IN TURKEY (ABFT) Istambul 34360 Web: http://www.amchamturkey. com

### UKRAINE

AMERICAN CHAMBER OF COMMERCE IN UKRAINE Web: http://www.chamber.ua

#### **UNITED KINGDOM**

BRITISH-AMERICAN BUSINESS INC. Web: http://www.babinc.org

### U.S.

U.S. CHAMBER OF COMMERCE Web: http://www.uschamber.com

### **EUROPEAN UNION**

AMERICAN CHAMBER OF COMMERCE TO THE EUROPEAN UNION Web: http://www.amchameu.eu

### EUROPEAN COUNCIL OF AMERICAN CHAMBERS OF COMMERCE

AMCHAMS IN EUROPE
Web: http://amchamsineurope.com



### ABRAHAM LINCOLN FOUNDATION OF ALBANIA

Aida Repishti, President Rr. Qemal Stafa, Nr. 184 Tirana, Albania *Phone:* +35542230880 *Web:* www.lincoln.org.al

### **AK- INVEST SH. A**

Ilir Adili, Administrator Rr. Ded Gjo Luli, Nr. 213, 1001 Tirana, Albania *Phone:* +355 4 2240147 *Web:* www.ak-invest.al

### AKSIONER INTERNATIONAL SECURITIES BROKERAGE

Mark Crawford, Chairman Kutia Postare 2944 Tirana, Albania *Phone:* +355 44 400600 *Web:* www.aksioner.com

### ALBANIAN AMERICAN DEVELOPMENT FOUNDATION

Martin Mata and Aleksandër Sarapuli, Co-Chief Executive Officers Rr. Ibrahim Rugova, Green Park Complex Tower 2, Floor 12 Tirana, Albania Phone: +355 42 222408

### ALBANIAN AMERICAN ENTREPRISE FUND

Fax: +355 42 271952

Web: www.aadf.org

Martin Mata and Aleksandër Sarapuli, Co-Chief Executive Officers Rr. Ibrahim Rugova, Green Park Complex Tower 2, Floor 12 Tirana, Albania Phone: +355 42 222408 Fax: +355 42 271952 Web: www.aaef.com

### ALBANIAN PARTNERS ABSORBER

Bedri Buzi, Administrator Rr. Muhamet Gjollesha, Qendra e Biznesit "Olympia" *Phone*: +355 44 251111 *Web*: www.albpartners.com

### ALBANIAN STEVEDORING COMPANY SH.P.K

Luis Hoxha, Administrator Lagija 1, Rruga Tregtare, Porti Detar, pranë Zonës së Mirëmbajtjes Mekanike Durrës, Albania *Phone*: +355 52 233030 *Web*: www.asc-durres.com

### **ALBATLAS**

Alma Kraja, General Manager Rr. Mine Peza, Nr. 2 Tirana, Albania *Phone*: +355 4 2224446

### AMERICAN BANK OF INVESTMENTS

Andi Ballta, CEO Rr. Kavajës, Nd.27/1, Nj.B.10, K.P.1001 Tirana, Albania *Phone:* +355 4 2258755 Fax: +355 4 2240752 *Web*: www.abi.al

### AMERICAN CHAMBER OF COMMERCE IN ALBANIA

llir Trimi, Executive Director Rr. Ibrahim Rugova, Sky Tower, 11/3 Tirana, Albania Phone: +355 42 259779

Web: www.amcham.com.al

### **AMERICAN HOSPITAL**

Klodian Allajbeu, CEO Rr. Sabaudin Gabrani, Godina nr. 2 Tirana, Albania *Phone:* +355 42 200241 Fax: +355 42 357634 *Web:* www.spitaliamerikan.

### AMERICAN NOBLE COFFEE

Gjok Popaj, Owner Vukpalaj, Bajzë, Komuna Kastrat Malësi e Madhe *Phone*: +355 692084627

### **ANTEA CEMENT**

Mario Bracci, General Manager Kashar, Katundi Ri, Autostrada Tiranë-Durrës, Km. 7 Tirana, Albania *Phone*: +355 4 4502427; 4 4502350 *Web*: www.anteacement.com

### APIA WEALTH MANAGEMENT ALBANIA

Aleksander Prifti, CEO Rr. Perlat Rexhepi, Pall. 12, pranë Hotel Presidencës Tirana, Albania *Phone:* +355 69 87 95 536 *Web:* www. apiawealthmanagement.com

#### AVIS ALBANIA

Bulevardi "Dëshmoret e Kombit" Rogner Europapark Hotel Tirana,Albania *Phone*: +355 42 235011 *Web*: www.avis.al

### **AVON COSMETICS ALBANIA**

Rozeta Fataj, Director of Sales for Albania/ Administrator Rr. Faik Konica, Pallati OTTO, Hyrja 1, Ap. 5/2 Tirana, Albania *Phone*: +355 42 258663 *Web*: www.ayon.com

### **BAKER TILLY ALBANIA**

Orjana Kalaja, Partner Rr. Ismail Qemali, Nr.29, H.1, Ap.6 (kati 3) Tirana, Albania *Phone:* +355 4 2232 726 *Web:* www.bakertilly.al

### BGP PRODUCTS SWITZERLAND GmbH

Denisa Bixheku, Business Unit Manager Rr. Ibrahim Rugova, Sky Tower, 6/1, Tirana, Albania *Phone*: +355 42267120 *Web*: www.mylan.com

#### **BIO- MICROBICS**

Edmond Caushi, Administrator Rr. Luigj Gurakuqi, Pall 15/1, Shk. 6, kati 2, Apt 41 Tirana, Albania *Phone:* +355 42 226535 Fax: +355 42 226535

### **BRITISH AMERICAN TOBACCO**

Rr. e Kavajës, Ish Kombinati Ushqimor Tirana, Albania *Phone*: +355 4 2255084 *Web*: www.bat.com

### **BRUKER/ Krijon Ltd.**

Frank H. Laukien, Chairman, President & CEO Rr. Todi Shkurti Nr. 5 Tirana, Albania *Phone:* +355 42347713 Fax: +355 42347713 *Web:* www.bruker.com

### BUDGET CAR RENTAL

Blvd. Dëshmorët e Kombit, Rogner Hotel Europapark, Tirana, Albania *Phone*: +355 44 505555 *Web*: www.budget.com

### **BURGER KING ALBANIA**

Shkumbin Muçolli, Administrator Blvd. Deshmoret e Kombit, Twin Towers, Kulla 2, Kati 11 Tirana, Albania *Phone:* +355 69 30 58 001

### **CENTURY 21 ALBANIA**

Jonian Antoni, CEO Rr. Nikolla Tupe, Ndërtesa 4, Shkalla 3, Kati 5, Ap. 16 Tirana, Albania *Phone:* +355 42 250599 Fax: +355 42 257829 *Web:* www.century2lalbania.

### COCA- COLA BOTTLING SHOIPERIA

Luigi Verardo, General Manager and Administrator Rr. Kombëtare Tiranë-Durrës, km 5, Kashar Tirana, Albania *Phone*: +355 48 200431/32/33 Fax: +355 48 200430 *Welt*: www.cocacola.al

### COLLIERS INTERNATIONAL ALBANIA

Stela Dhami, Managing Partner Rr. Dervish Hima, Godina "Ambasador 3", Kati 11, Nr. 88 Tirana, Albania *Phone:* +355 42 400471 Fax: +355 42 400470 *Web:* www.colliers.com

### CBS CREATIVE BUSINESS SOLUTIONS

Enio Jaço, CEO Rr. Mustafa Matohiti, Nr. 4, Kati 3 Tirana, Albania *Phone:* +355 4 4536891 *Web:* www.cbs.al

### CREDINS BANK

Maltin Korkuti, CEO Rr. Vaso Pasha, Nr. 8 Tirana, Albania *Phone*: +355 4 5353000 *Web*: www.bankacredins.com

### **TPA HORWATH**

Ilir Binaj, Administrator Rruga Reshit Çollaku, Pallatet shallvare, Ap. 44 Tirana, Albania *Phone:* +355 42 234568 *Web:* www.tpa-horwath.com

### **D&A FIN PARTNER**

Dritan Abazi, CEO Rr. Asim Vokshi, Njësia Administrative Nr. 9 Tirana, Albania *Phone:* +355 674080686 *Web:* www.dafpartner.com

### **DDB ALBANIA**

Juela Isaj, CEO Rr. e Dibrës, Observator Business Center, Kati 13 Tirana, Albania *Phone*: +355 42 419461, 2419462 Fax: +355 42 419461 *Web*: www.ddb.al

Maksim Caslli, Country Leader

### **DELOITTE ALBANIA**

Rr. Elbasanit, poshtë Fakultetit Gjeologji-Miniera, ngjitur me Lion Park, Tirana, Albania *Phone:* +355 44 517920, 4517990 Fax: +355 44 517990 *Web:* www.deloitte.com/al

### Rr.

EDLIRA ZALOSHNJA NDOCAJ – PF Address US: 1468 Maryland st, Grosse Pointe Park, MI 48230; Address 2: Rr. Besim Alla, Pall Daks 2013, Shk. 2, Ap. 2/21, Tirana, Albania Phone: 0015867449574

### **ERNST & YOUNG ALBANIA**

Mario Vangjeli, Executive Director Rr. Ibrahim Rugova, Sky Tower, Kati, Tirana, Albania *Phone*: +355 4 2419575 Ext.112 *Web*: www.ey.com/al

### FINANCIAL UNION OF TIRANA/ WESTERN UNION

Elton Çollaku, General Manager Rr. Ismail Qemali, Nr. 32, Kati 3, Kodi postar 1019, Njësia Bashkiake Nr. 5 Tirana, Albania *Phone:* +355 42387000 Fax: +355 42 250654 *Web:* www.unionifinanciar.al

### **FROST & FIRE CONSULTING**

Rezart Spahia, Managing Director Rr. Papa Gjon Pali II, ABA Business Center, Suite 1401, Tirana, Albania *Phone:* +355 4 4500230 *Web:* www.ffconsulting.al

### GDQ INTERNATIONAL CHRISTIAN SCHOOL

Lori Neuman, Director Rr. Don Bosko Tirana, Albania *Phone*: +355 4 2448113 *Web*: www.gdqschool.org

### GLOBAL FAST FOOD ALBANIA/ KFC

Rezo Saakadze, CFO Rr. Shkelqim Fusha, Godina Albvizion, Kati 2, Njesia Bashkiake nr. 5 Tirana, Albania *Phone:* +355 (0) 697097940 *Web:* www.kfc.al

### **GRANT THORNTON**

Rr. Sami Frashëri, Compleksi T.I.D, Pall. B, Kati 1 Tirana, Albania *Phone:* +355 42 274832 Fax: +355 42 256560 *Web:* www.grantthornton.al

Kledi Kodra, Managing Partner

### **GUARDIAN GLASS**

Architectural Marketing Manager Rr. e Rinasit, Tirana Business Park, Godina 7 *Phone:* +355 692045522 *Web:* www.guardian.com

Erion Siço, Territorial and

### **GUESS**

Arbëresha Marku. Chairwoman Autostrada Tirane-Durres. Km. 8, City Park Tirana, Albania Phone: +355 692040604 E-mail: citypark@guess.al Web: www.guess.eu/en/

### **HARRY T. FULTZ INSTITUTE** Arian Kapedani, General Director

Rr. Mine Peza Tirana, Albania *Phone*: +355 42 222008 Fax: +355 42 222008

### **HAVAS WORLDWIDE TIRANA**

Rr. Kajo Karafili Tirana, Albania Phone: +355 42 223102 Web: www.havasworldwide.

### **HERTZ ALBANIA**

Sheshi Skenderbei Hotel Tirana International Tirana, Albania *Phone*: +355 42 262511, +355 69 Rr. A. Goga, nr. 359, 20 58775 Web: www.hertzalbania.com

### **HILTON GARDEN INN TIRANA**

Ertan Halil, General Manager Alpas Center, 146, Bulevardi Giergi Fishta, 1001 Tirana, Albania Phone: +355 4 4524831 Web: www.hgitirana.hgi.com

### **INSTITUTI JETA E RE**

Ilir Stavro, General Administrator Paul Converse Johnson, Other Contact Rr. Themistokli Gërmenji, Nr. 6 Tirana, Albania *Phone*: +355 4 2274660 Web: www.ijr.al

### **JAPAN TOBACCO** INTERNATIONAL

Sazan Alija, Representative Fushë Kosovë - Prishtinë Republika e Kosovës Phone: +383 44 59 9704

### **JOHNSON & JOHNSON**

Sazan Celiku Rr. e Elbasanit, Pall, Edil-Al-It Tirana, Albania

### JUNIOR ACHIEVEMENT OF **ALBANIA**

Suela Bala, Executive Director Rr. Pjetër Bogdani, Nd. 10, H. 5, Ap. 13, 1019, Tirana, Albania Phone: +355 4 2259108 Web: www.junior-albania.org

### **KANTINA BARDHA**

Ekrem Bardha, Owner Donika Bardha, Owner Rruga e Luleve, Marikai Durrës, Albania Phone: +355 68205874

### **KASTRATI HOTELS & TOWER**

Elsi Keco, General Manager Sheshi Italia Tirana, Albania Phone: +355 4 2274707 Web: www.makalbania.com

### KODAK DISTRIBUTOR

Dhori Jano, President Durrës, Albania Phone: +355 52 25340 Fax: +355 52 22395

### **KPMG ALBANIA**

Alba Paparisto, Managing Director Rr. Abdi Toptani, Torre Drin. Kati 3, 32/1, Tirana, Albania Phone: +355 42 274524 Fax: +355 42 235534 Web: www.kpmg.com.al

### **LINKACROSS**

Jeff Barrett, Director of Albanian Office Rr. Jani Vreto, nr. 18 Tirana, Albania Phone: +355 696039269 Web: www.linkacross.org

#### **LOUIS BERGER SAS**

Rr. Naim Frashëri, Nr. 57 Tirana, Albania Phone: +35542 237494 Web: www.louisbergergroup. com

### M & M IVANA.I **FOUNDATION INSTITUTE**

Drita Ivanai, Executive Director Rr. Perlat Rexhepi, Nd. 19, H. 9 Tirana, Albania Phone: +355 4 4502680 Web: www.ivanai-foundations.

### McCANN TIRANA

Suela Shtvlla. Managing Director Rr. 'Themistokli Gërmenji', Pallati Frashëri. Shk.1, Ap.13 Tirana, Albania Phone: +355 42 258808 Fax: +355 42 258 808 Web: www.mccann.al

### MICROSOFT ALBANIA

Joli Piianeci, Office & **Marketing Communications** Manager Rr. Papa Gjon Pali II, ABA Business Center, Kati 12. Zvra Nr. 5. Tirana, Albania Phone: +355 42 274516 Fax: +355 42 253587 Web: www.microsoft.com.al

### **MONSANTO**

Bruka Seedling, Divjakë 2 Lushnie, Albania Phone: +355 371 21 41 Weh: www.monsanto.com

### MOZENDA INC. DEGË E SHOOERISË SË HUAJ

Mirgen Hoxha, Administrator Bly. Dëshmorët e Kombit. Kullat Binjake, Kulla Nr. 2, Kati 10 Phone: +355 675446541 Web: www.mozenda.com

### **MRDC INTERNATIONAL FOUNDATION**

Charles Linderman, General Director Anila Nebiu, Country Director Rr. Ilo Mitke Qafëzezi, Nr. 3, International Hospital Tirana, Albania *Phone*: +355 4 4500222 Web: www.mrdc-int.com

### NCH ADVISORS INC.

Adens Borova, CEO Andreas K. Santis, General Manager Bulevardi Dëshmoret e Kombit, Kullat Binjake, Kulla 1. Kati 6 Tirana, Albania Phone: +355 4 555 0487

### Web: www.nchcapital.com **NOKIA SOLUTIONS BRANCH**

OY ALBANIA Dimitrios Papadopoulos. Country Senior Officer CO Europe Blvd. Bairam Curri, ETC, Kati 9 Tirana. Albania

Phone: +355 682067065 Web: www.nokia.com

### NOA SH. A

Herjola Spahiu, CEO Rr. Tish Daia, Komuna Parisit Haxhiu (Kika 2), Building No.2, 1st floor. Tirana - Albania Phone: +355 42 403764 Fax: +355 42 403765 Web: www.noafin.al

### **OGILVY & MATHER ALBANIA**

Kostantinos Panagiotopoulos, Rr. Ibrahim Rugova, Sky Tower, 4/3, Tirana, Albania Phone: +355 42 247533 Fax: +355 42 262419 Web: www.ogilvv.al

### **ORACLE ALBANIA**

Albert Kola, Sales Representative for Albania & Kosovo Rr. Bajram Curri, ETC Tower, 13/4, Ťirana, Albania Phone: +355 42 254172

### PHILIP MORRIS ALBANIA

Radmilo Vlacic, General Manager for Albania '& Kosovo Rr. Murat Toptani, Qendra e Biznesit Eurocol, Kati 10 Tirana, Albania Phone: +355 42 276691 Web: www.pmi.com

### **PRICEWATERHOUSECOOPERS** AUDIT

Loreta Peci, Country Managing Partner Rr. Ibrahim Rugova, Sky Tower, 9/1, Tirana, Albania Phone: +355 42 242254 Fax: +355 42 241639 Web: www.pwc.com/al

### **S2 ALBANIA**

Ilirian Zvlvftari, CEO Rruga Dytësore Tiranë-Durrës, Km. 9. Nr. 83/7/3 Phone: +355 48244107 Web: www.screeningsolution. com

Jordan Caci, Managing Director Rr. Pieter Bogdani, 39/1 Tirana, Albania Phone: +355 4 2257150 Fax: +355 4 2257152

### **SPECTRUM SH.P.K**

Artemon Jani Giika, General Administrator/Co-founder Rr. Suleiman Delvina, përballë postës Nr. 8. Tirana. Albania Phone: +355 682068657 Web: www.soundgallerv.al: www.spectrum.al

### STEPHEN B. KELLY - PF

Rr. Him Kolli Tirana, Albania Phone: +355 699959110

### TCN

Adrian Shehu, CEO Blv. Zogu I, P 53, H3/77, 1016 Tirana, Albania Phone: +355 4 2257711 Weh: www.tcn.al

### **TEGERIA SH.P.K**

Lindjana Xhumari, Administrator Qendra e Biznesit Tirana, Kati 11, Tirana, Albania Phone: +355 693750399 Web: www.tegeria.com

### **TETRA TECH ARD**

Kevin McLaughlin, Chief of Party

Rr. Dervish Hima, 3 Kullat pranë Stadiumit "Oemal Stafa", Kulla 1, Ap. 91, Kati 10 Tirana, Albania Phone: +355 4 4504150 Web: www.plgp.al

### TIRANA INTERNATIONAL **SCHOOL**

Robert Jackson, Director Fshati Mullet, Kutia Postare

Tirana, Albania Phone: +355 4 2365239 Web: www.qsi.org/albania/alb

### **TRANZIT SHA**

Igli Sulai, Administrator Rr. Kavajes, Ndertesa 27, Hyrja 1. Kati 3. Tirane, Shqiperi, K.P. 1001 Phone: +355 4 2249136 Web: www.tranzit.com.al

### TRAVELPORT ALBANIA

Manjola Hysi, Administrator Sheshi Skenderbej, Pallati i Kultures, Kati i 3-te Tirana, Albania Phone: +355 42251720 Web: www.travelportalbania. com

### **ULYSSES ENTERPRISES/ FEDEX**

Ervin Aliai, Administrator Rr. Mine Peza, Nr. 2 Tirana, Albania Phone: +355 42 253203. 2253630 Fax: +355 42 253630 Web: www.fedex.com/al/ contact

### **UNITED TRANSPORT-UPS**

Niko Leka, CEO Dorian Vezuli, Country Manager Geri Piranjani, Administrator Rr. Dritan Hoxha, përballë Pallatit të Sportit "A. Rusi" Tirana, Albania

Phone: +355 42 259742. 2263407.2256970 Fax: +355 42 259743 Weh: www.ups.com

### **VALU ADD MANAGEMENT SERVICES**

Kristin Giantris, President Rr. Pieter Bogdani, Pall. 39/1. Apt. 4/2 Tirana, Albania

Phone: +355 42251156 Fax: +355 42 258379 Web: www.valu-add.com

### **VASIL SHANDRO- PHYSICAL PERSON**

Vasil Shandro, Owner Blv. Zhan D'Ark, Kulla 1, Pall. Teknoprojekt, Shk. 1 Kati 4, Ap. 10

Tirana, Albania Phone: +355 4 2278031

### **VILA ULLIRI SH.P.K**

Sarah Gjimaraj, Co Owner Lulzim Gjimaraj, Co Owner Radhimë, Orikum Vlorë, Albania Phone: +355 699952165 Web: www.villaulliri.com

### **VISTA GROUP SH.P.K**

Mimi Kruja, CEO Miull-Bathore, Acacia Hil Tirana, Albania Phone: +355 69 20 65 911 Web: www.vista.al

### **WESTERN ATLAS** INTERNATIONAL INC.

Petrika Kerenxhi, Customer Service Rep Rruga Semanit, Km. 1, fshati Afrim i Ri Fier, Albania Phone: +355 34 232155 Web: www.bakerhughes.com

### **WORLD VISION ALBANIA**

Eljona Boce Elmazi, National Director Rr. "Skënderbej", Ndërtesa Gurten, Kati i 2-të Tirana, Albania Phone: +355 4 2419601 Web: www. wvi.org/Albania

### ZICO SH. A

Trifon Muratai, CEO Rruga Nacionale SH56, Km. 7, Vagarr, 1041 Tirana, Albania Phone: +355 682034208 Web: www.zicosha.com



The post-earthquake situation where the devastating impact that affected Durres, Tirana, Kavaja and Lezha areas, resulted in severe loss of human life and property, affected our society on a deep level. As a vital part of this society, the American Chamber of Commerce in Albania felt the responsibility to become part of the solution and relief effort by first joining forces with its community. As an organization that has worked for years to increase corporate social responsibility, the Chamber believes that actively participating in the relief effort is one of the best ways to collaborate as a community.

RANKED BY CONTRIBUTION

ABCom Sh.p.k.

Jordil Sh.a.

ETS Sh.p.k.

Dimapak Sh.p.k.

Xhovani-4 Sh.p.k.

V+O Albania





**Embassy of the Republic of Albania in United States of America in Washington** 

2100 Street, NW, Washington DC 20008

Phone: (202) 223 4942 Fax: (202) 628 7342

E-mail: mission.washington@mfa.gov.al

### **Representative Office in New York**

320 East 79th Street New York N. Y. 10021 Phone: +1 212 2492059 Fax: +1 212 5352917

E-mail: mission.newyork@mfa.gov.al

# THE UNITED STATES GOVERNMENT IN ALBANIA

US Embassy in Tirana Rruga e Elbasanit, Nr.3 Tirana, Albania

Phone: +355 42 247 285 Fax: +355 42 232 222

Web: www.tirana.usembassy.gov







# Membership Benefits

Membership Categories	Membership Fees (ALL)	Basic Benefits	Business Benefits	Advertising Benefits
PATRONS Companies from the List of Top 200 VIPs	150,000 ™	<ul> <li>Free processing of membership application and registration (Three representatives)</li> <li>Invitation to all regular events (e.g. Business Forums, Networking Events, Training &amp; Professional Development Workshops, etc.)</li> <li>Eligible for election to the Board of Directors/ Member of a Committee and/or Ad-Hoc Working Group</li> <li>Voting rights (One)</li> <li>Membership Certificate stating exclusive Member Category and Confirmation Letter</li> <li>Assistance with application documents and logistical arrangements for trade fairs travel to U.S. (against a fee and in cooperation with the U.S. Embassy - to start within 2019)</li> <li>Participation at CEOs Forum. Eligible to host a meeting of the CEOs Forum and the right to introduce its business. The "Number 1" of the company must be part of this Forum</li> </ul>	Annual meeting with high government officials to discuss the sectors policies that affect these businesses     Specific Business Forum tailored to their needs     Working Luncheon in a group of expert level (once a year against a fee)     Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc.     Collaboration in specific projects or lobbying for the sector where they belong	Company contact details, Logo & profiling in AmCham's Year Book. Year Book is distributed both to members and international organizations and foreign missions Logo of the company in every AmCham's magazine edition Company contact details & Logo on AmCham website One-time member introduction on AmCham's website and magazine (new members department, when it first joins) Sponsorship opportunities for AmCham events (various packages are possible) Free advertising once a year at "The Advantage" Magazine
BIG BUSINESSES Companies from the List Companies with an annual turnover of 14,000,000 ALL and above annually	75,000 <sup>ALL</sup>	<ul> <li>Free processing of membership application and registration (Two representatives)</li> <li>Invitation to all regular events (e.g. Business Forums, Networking Events, Training &amp; Professional Development Workshops, etc.)</li> <li>Eligible for election to the Board of Directors/ Member of a Committee and/ or Ad-Hoc Working Group</li> <li>Voting rights (One)</li> <li>Membership Certificate and Confirmation Letter</li> <li>Assistance with application documents and logistical arrangements for trade fairs travel to U.S. (against a fee and in cooperation with the U.S. Embassy - to start within 2019)</li> </ul>	<ul> <li>Working Luncheon in a group of expert level (once a year against a fee)</li> <li>Specific Business Forum tailored to their needs</li> <li>Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc.</li> <li>Collaboration in specific projects or lobbying for the sector where they belong</li> </ul>	Company contact details & Logo in AmCham's Year Book. Year Book is distributed both to members and international organizations and foreign missions Company contact details & Logo on AmCham website One-time member introduction on AmCham's website and magazine (new members department, when it first joins) Sponsorship opportunities for AmCham events (various packages are possible)"
SMALL BUSINESSES & NGOs Companies with an annual turnover of less than 14,000,000 ALL annually	45,000 ALL	<ul> <li>Free processing of membership application and registration (One representative)</li> <li>Invitation to all regular events (e.g. Business Forums, Networking Events, Training &amp; Professional Development Workshops, etc.)</li> <li>Eligible for election to the Board of Directors/ Member of a Committee and/ or Ad-Hoc Working Group</li> <li>Voting rights (One)</li> <li>Membership Certificate and Confirmation Letter"</li> </ul>	<ul> <li>Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc.</li> <li>Collaboration in specific projects or lobbying for the sector where they belong"</li> </ul>	Company contact details in AmCham's Year Book Year Book is distributed both to members and international organizations and foreign missions Company contact details & Logo on AmCham website One-time member introduction on AmCham's website and magazine (new members department, when it first joins) Sponsorship opportunities for AmCham events (various packages are possible)"
ASSOCIATES (Individuals, Start-Ups & Non-Residents) No turnover requirement	32,500 ALL	<ul> <li>Free processing of membership application and registration (One representative)</li> <li>Invitation to all regular events (e.g. Business Forums, Networking Events, Training &amp; Professional Development Workshops, etc.)</li> <li>Membership Certificate and Confirmation Letter</li> <li>No Voting rights"</li> </ul>	Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc.	Company contact details in AmCham's Year Book. Year Book is distributed both to members and international organizations and foreign missions Company contact details & Logo on AmCham website One-time member introduction on AmCham's website and magazine (new members department, when it first joins) Sponsorship opportunities for AmCham events (various packages are possible)"







Patron is the highest status category for member businesses of the American Chamber of Commerce in Albania



### INTESA SANPAOLO BANK ALBANIA SH.A.

Representative: Silvio Pedrazzi, CEO Address: Rr. Ismail Qemali, Nr. 27, Tiranë Contacts: +355 (0) 8006000; +355 (0) 4 2276000/ (0) 692080903

info@intesasanpaolobank.al Activity: Banking Services

Business Profile: Intesa Sanpaolo Bank Albania, part of Intesa Sanpaolo Group, it's the 4th largest bank in the country, offering its banking services through 35 branches and its innovative Digital Banking platform. Recently Internationally Awarded as: "BEST BANK GOVERNANCE ALBANIA 2019", "CORPORATE BANK OF THE YEAR IN ALBANIA 2019", "BEST DIGITAL BANK ALBANIA 2019", "ALBANIAN SUPERBRANDS FOR 2019".

www.intesasanpaolobank.al



TASTE THE FEELING
CCBS

### **COCA-COLA BOTTLING SHQIPËRIA**

Representative: Luigi Verardo General Manager and Administrator Address: Rr. Kombětare Tiraně-Durrës, Km. 5, Kashar Contacts: +355(0)48200431/32/33/segretaria@cocacola.al Activity: Manufacture and Wholesale Distributor of Coca-Cola Beverages

Business Profile: Coca-Cola Bottling Shqipëria sh.p.k. (CCBS). operates in Albania since 1994 when it was produced the first Coca-Cola bottle in Albania. Through the production chain and the local business network, there was built an organization with more than 300 employees in its structure. Considering the size and distribution network, CCBS represents one of the main pro-active actors for the developing of the Albanian economy. Coca-Cola Bottling Shqipëria (CCBS), operates in the market as the only official bottling partner in Albania and as part of the Coca-Cola system.

www.cocacola.al

### WesternUnion\\\WU

### FINANCIAL UNION TIRANA/WESTERN UNION

Representative: Elton Çollaku General Manager

Address: Rr. Ismail Qemali, Nr. 32, Kati 3, Kodi Postar 1019, Njësia Bashkiake Nr. 5, Tiranë Contacts: +355 (0) 4 2387000 / info@uft.al Activity: Financial Services

**Business Profile:** Financial Union Tirana is the sole Western Union Financial Services Inc. agent for Albania, since 1995. We operate in Albania, Kosovo, North Macedonia, Croatia, and Switzerland providing fast, safe and reliable services. During our presence of 25 years in Albania, we have built the most widespread financial services network throughout the country, counting more than 550 locations.

www.uft.al

### DHL INTERNATIONAL (ALBANIA) LTD.

Representative: Qirjako Kocollari, Country Manager Address: Autostrada Tiranë-Durrës, Km. 8 Contacts: +355 (0) 4 2406666 / dhlalbania@dhl.com Activity: Express, Logistics, Overland Transport Services, Air and Ocean Freights

Business Profile: DHL is the leading global brand in the logistics inclustry. Our DHL family of divisions offer an unrivalled portfolio of logistics services ranging from national and international parcel delivery, e-commerce shipping and fulfillment solutions, international express, road, air and ocean transport to industrial supply chain management. With about 380,000 employees in more than 220 countries and territories worldwide, DHL connects people and businesses securely and reliably, enabling global trade flows. With specialized solutions for growth markets and industries including technology, life sciences and healthcare, energy, automotive and retail, a proven commitment to corporate responsibility and an unrivalled presence in developing markets, DHL is decisively positioned as "The logistics company for the world". DHL is part of Deutsche Post DHL Group. The Group generated revenues of more than 61 billion euros in 2018.

www.dhl.al



### **Computer & Copier Systems**

#### ccs

Representative: Genci Likoskëndaj General Manager Address: Rr. Sulejman Delvina, Nr. 8, 1019, Tiranë Contacts: +355 (0) 4 2259004/5 / info@ccs.al Activity: ICT System Integrator Representing etc etc

Business Profile: Computer & Copier Systems (C.C.S. Sh.p.k.) is a Technology and Solution Provider company in Albania, established since 1993. We supply a broad range of products and services from leading ICT vendors and provide integrated solutions to our customers, covering almost all market segments. C.C.S. maintains certified business management standards and employs a team of highly qualified and motivated professionals.

www.ccs.al



### **KALO & ASSOCIATES**

Activity: Legal Services

Representative: Përparim Kalo, Managing Partner Address: Rr. e Kavajës, Ndërtesa 27/1, Kati 5, Njësia Administrative 10, Tiranë Contacts: +355 (0) 4 2233532 / info@kalo-attorneys.com

Business Profile: Kalo & Associates is a law firm established in 1994 that has now developed into one of the most prominent and successful commercial law firms in Albania. With a highly trained and dedicated workforce of over 30 lawyers and support staff, the firm provides innovative and effective quality legal advice in a wide range of commercial areas and has demonstrated its ability to handle sophisticated complex matters. The firm is proud of having successfully managed to guide a selected clientele, mainly foreign and multinational companies, many of which of For-

www.kalo-attorneys.com





### **AUTO STAR ALBANIA**

Representative: Musa Kastrati, Administrator Address: Autostrada Tiranë-Durrës, Km 7, Kashar Contacts: +355 (0) 4 4500333 / info@mercedes-benz.al Activity: Vehicles & Spare Parts. The Official Representative of Mercedes-Benz in Albania

Business Profile: Auto Star Albania is the official representative of Mercedes-Benz in the Republic of Albania. In the car salon, opened by Auto Star Albania in Tirana, experienced managers provide customers with a wide range of Mercedes-Benz cars and trucks. Auto Star Albania carries out three functions: regional representative, sales and services, offering warranty and after warranty services for Mercedes-Benz vehicles. In the service warehouse of Auto Star Albania there are permanently more than 20,000 spare parts for automobiles and trucks that have all the necessary quality certificates.

www.mercedes-benz.al



### BIRRA KORCA SH.P.K.

Representative: Irfan Hysenbelliu, President Dhimitri Zonja, Executive Director Address 1 (Head Office): Rr. Panorama, Kulla e Biznesit (prapa Shkollës Harry T. Fultz), Kodi Postar 1016, Tiranë Address 2 (Brewery): Blv. Fan S. Noli, Nr. 1, Korçë Contacts: +355(0) 4 2273640; (0) 82 254033; (0) 4 2302140 / office@hysenbelliugroup.com; info@birrakorca.com.al, administrator@birrakorca.com.al Activitv: Brewery

**Business Profile:** Birra Korça is the first beer brewed in Albania, established in the city of Korça in 1928. The company holds the ISO 22000 and ISO 9001 certificates as well as several quality awards thus meeting the highest international standards in the beer industry. Beers under the Korça brand include: Blonde, European Ale type Pilsen 4.1% abv, Dark a 4.5% abv and Korca 01, European Ale, type lager 4.1% abv and the product is sold in bottles 0.5 lit and 0.33 lit, cans (aluminum) 0.5 and 0.33 lit, and in kegs 30 lit and 50 lit.

www.birrakorca.com.al

### **BOGA & ASSOCIATES**

LEGAL · TAX · ACCOUNTING

#### **BOGA & ASSOCIATES**

Representative: Genc Boga, Managing Partner Address: 40/3 Rr. Ibrahim Rugova, Str., 1019, Tirana, Albania Contacts: +355 4 2251050 / boga@bogalaw.com Activity: Legal, Tax and Accounting Services

Business Profile: Boga & Associates, established in 1994, has emerged as one of the premier law firms in Albania and Kosovo earning a reputation for providing the highest quality of legal, tax and accounting services to leading businesses in major industries including banks, financial institutions, companies working in energy, insurance, construction & utilities, media, mining, oil and gas, technology, telecommunications, tourism, infrastructure, etc.

www.bogalaw.com

# Deloitte.

### **DELOITTE ALBANIA**

Representative: Maksim Caslli, Country Leader Address: Rruga Faik Konica, Ndërtesa Nr. 6, Hyrja Nr. 7, 1010, Tiranë, Shqipëri Contacts: +355 (0) 4 4517920 ibuli@deloittece.com: rballiu@deloittece.com

### About Deloitte Albania and Deloitte Legal

Deloitte Albania founded in 1996, is one of the leading professional services organizations in the country, delivering worldclass assurance and advisory, tax, legal, consulting and financial advisory services. The practice serves many of the country's largest companies, public institutions, and successful, fast-growing companies. Deloitte in Albania employs more than 300 professional staff with its office based in Tirana and has three local partners. The Albanian practice is part of the Albania and Kosovo cluster and together part our larger regional organization Deloitte Continental Europe. Deloitte Legal was created to serve with competence and expertise the local and multinational companies, non-for-profit organizations, government bodies, and individuals in order to address their specific needs for comprehensive and targeted legal advice by a team of highly trained legal experts, with a broad range of experience in legal issues affecting the local markets in Albania and Kosovo.

www.deloitte.com/al



### TCN

Representative: Adrian Shehu, CEO Address: Blv. "Zog I", P 53, H 3/77, 1016, Tiranë Contacts: Tel: +355 (0) 4 2257711, Fax: (0) 4 2257712, Mob: +355 (0) 682030060 tcn@tcn.al

Activity: Infrastructure and System Integrator. Provision of hi-tech solutions in turn-key projects

**Business Profile:** TCN is a System Integrator and Infrastructure Company, which supplies advanced technology systems, products, solutions and services in Defense, Security, Public Safety, IT and Telecommunications, Airports, Air and Maritime Traffic Control, to government and commercial customers in the Western Balkans region and beyond.

AMCHAM.COM.

www.tcn.al



### ABCOM SH.P.K.

Representative: Agar Perez Valer, Administrator Address: Mëzez, Pasuria me Nr. 8/28, Zona Kadastrale Nr. 2679, Kashar, Tiranë Contacts: +355 (0) 4 4501047 / ceoasist@abcom.al Activity: 3N1 Service Provider (Telecommunication, Internet Provider, TV)

**Business Profile:** ABCOM is the first service provider, that has implemented digital technology in Albania and is innovative in providing services of high digital quality, based on the latest technologies such as cable, optical fiber, ADSL, ADLS 2+, Wireless, phone cards, etc. ABCOM based in Tirana operates through its independent network of fiber, copper and wireless broadcasts, covering over 75% of the territory of Albania: Shkodra, Durres, Elbasan, Berat, Fier, Kavaje. Vlore, Pogradec, Lushnie, Korce, Pegin, Orikum, Kruje, etc.

www.abcom.com.al



### MARKETING & DISTRIBUTION ALBANIA

Representative: Vilma Nushi, President Address: Autostrada Tiranë-Durrës, Katundi i Ri, Kashar, Km. 7

Contacts: +355 (0) 4 8202336/7 / info@markdist.com Activity: Trade, Marketing, Distribution Publicity

Business Profile: Established in 1991, Marketing & Distribution (M&D) is a customer oriented company involved in the import, distribution and marketing of a wide variety of products including Health, Home & Beauty, Food & Drinks, Alcohol & Cigarettes, Office & Stationary, Mobile Communications. The company has for several years been among the top 10 companies in Albania as measured by turnover, importing and distributing market leading brands to customers who vary from supermarkets, groceries, variety stores and wholesalers, to pharmacies, offices, hotels, cafes and restaurants.

www.markdist.com



VIENNA INSURANCE GROUP

### GSA SH.P.K.

Representative Serafin Orgocka, President Address: Rr. Ibrahim Rugova, Pall. 30 (pranë Karlsberg), Tiranë Contacts: +355 (0) 4 2226010, (0) 4 2250620 infoqsa@gsa.al

Activity: Energy Trading, Production, Engineering Projects

**Business Profile:** GSA Sh.p.k. is an Albanian private company specialized in energy sector. GSA started its activity in 1991 and today is a well-known company in the Albanian market. Main directions of company are energy trading, supply of HV, MV, LV electric equipment and materials, engineering and project implementation. In the last two-three years, GSA has invested in the Ferrochrome manufacturing industry. The factory in Elbasan produces over 20,000 tons per year, and at the beginning of the next year a second oven will be put into operation doubling its capacity.

www.gsa.al

### SIGMA INTERALBANIAN VIENNA INSURANCE GROUP

Representative: Klaidi Çitozi, General Director Address: Rr. Komunae Parisit, Pall. Laura, P.O. Box. 1714, Tiranë Contacts: +355 (0) 42258254; (0) 694073849 kontakt@siviq.al

Activity: Insurance, Financial Services

Business Profile: Sigma Interalbanian VIENNA INSUR-ANCE GROUP Sh.a. (or SIVIG) was established on February 3, 1999. The main activity of the company is offering insurance for motor vehicles, property, health and other non-life insurances. In 2004, started its activity in Kosovo through its branch there. In 2007 became part of VIENNA INSURANCE GROUP. Since 2016, the company is successfully directed by Mr. Klaidi Çitozi as General Director. The staff of the company have a long experience in the insurances market and offer the best customer service and technical assistance.

www.sivig.al



### ZICO SH.A.

Representative: Trifon Murataj, CEO Address: Rr. Nacionale SH. 56, Km. 7, Vaqarr, 1041, Tiranë

Contacts: +355 (0) 682012708 info@zicosha.com

Activity: Trade, Transport Services

**Business Profile:** The company operates in the wholesale and retail trade, import-export of industrial and food goods, vegetable & fruits, agricultural and livestock products; packaging, food packaging of meat and its products.

www.zicosha.com



#### **VODAFONE ALBANIA SH.A.**

Representative: Achilleas Kanaris, CEO Address: Autostrada Tiranë-Durrës, Rr. Pavarësia, Nr. 61, Kashar

Contacts: +355 (0) 4 2283131 silvana.daku@vodafone.com Activity: Telecommunication

Business Profile: Vodafone Albania Sh.a. started to operate in Albania in 2001, radically changing the Albanian mobile telephony market. Vodafone Albania is a subsidiary of Vodafone Group, the world's leading international mobile communications group with operations in 25 countries across five continents and over 200 million proportionate customers by the end of January 2007, of which 100 million are in Europe, as well as 38 partner networks.

www.vodafone.al



### SIGAL UNIQA GROUP AUSTRIA

Representative: Avni Ponari, CEO Address: Qendra e Biznesit SIGAL, Blv. Zogu i parë, Nr. 1, Kutia Postare 2387, Tiranë. Contacts: +355 (0) 4 2233308, (0) 4 2253407 / info@uniqa.al Activity: Life and Non-Life Insurance, Reinsurance and Private Pension Fund

Business Profile: SIGAL UNQA GROUP AUSTRIA was established in 1999 and, it is the biggest and most reliable Insurance Company in Albania, also regionally operational in Kosovo and North Macedonia. It is one of the biggest insurance groups, composed of 8 Life and Non-Life Insurance and Reinsurance Companies and Private Pension Fund, leading the insurance market of about 30%. SIGAL UNIQA Group AUSTRIA is part of UNIQA Insurance Group, one of the strongest and most powerful financial giants and insurance groups in Central and Eastern Europe, counting 7 billion euro written premiums/year, 20 thousand employees and over 10 million clients in 16 countries.

www.sigal.com.al



#### MIELL TIRANA SH.A.

Representative: Roland Hysa, Administrator Address: Rr. Teodor Keko, Rr. Agim Qarri, Nr. 14, Tiranë Contacts: +355 (0) 4 2271777 info@mielltirana.com Activity: Production and Trade of Food Grade Flour

Business Profile: "Miell Tirana" s.a is a flour mill specialized in the production of flour for the population. This company is founded in the year 1995 as a result of privatization of "Ex state factory for grain processing". "Miell Tirana" s.a is a leader in the Albanian market and a good example of thoroughly transformation of an ex state factory who was failed into a company with modern technology and very competitive in a free global market.

www.mielltirana.com

AMCHAM.COM.AL

Business Profile: Jordil has started its activity in 1994 with the import of fruit and vegetables from Greece, and their marketing in the Albanian market. In 1998 activity was held in the trading of agricultural technology. Technologists and materials traded from this company are all manufactured in the EU countries mainly in Greece, with quality certificate and ISO standard. Jordil JSC is the leading supplier of construction companies and public entities in the region of Fier, Berat, Lushnia, Vlora, Saranda, etc., with materials for water supply (pipes, recorderies, pumps etc). Jordil JSC has a

successful experience of cooperation with many companies abroad as Palaplast, Agrola, Drakos, Polemis, AGRIS, etc.

Activity: Import-Export of Water Supply Materials, Agrotrade

www.jordil.al



### KESH SH.A.

Representative: Benet Beci, Administrator (CEO) Address: Rr. Viktor Eftimiu. Blloku Vasil Shanto. Tiranë Contacts: +355 (0) 4 2259729 sekretaria@kesh.al Activity: Production, Trading and Supply of Electricity

Business Profile: Albanian Power Corporation is established and organized as a public joint stock company. KESH j.s.c is the largest public power producer in Albania with an installed power capacity of 1,350 MW. Company is licensed for the activity of production, trading and supply

www.kesh.al



### KIKA SH.P.K.

Representative: Avenir Kika, Executive Director Address: Rr. Komuna e Parisit. Naiitur me Eco Market.

Contacts: +355 (0) 4 2265168

avenirkika@hotmail.com, avenir@kikaconstruction.com Activity: Construction

Business Profile: Kika Sh.p.k. is a well-known construction company. The company has two main goals - to Introduce updated European construction technology, and to respect the technical parameters and the Albanian legislation but possibly reach also the European standards.

www.kikaconstruction.com



### FUFARMA SH.A.

Representative: Isuf Berberi, Chairman Address: Rr. Nikolla Zoragi. Nd. 19. Tiranë Contacts: +355 (0) 4 2363171 / fufarma@fufarma.al Activity: Pharmaceutical Importer and Distributor

Business Profile: FUFARMA sha was founded in May 24th, 1946 and is the first Albanian pharmaceutical company. In the position of a state-owned enterprise, Fufarma has realized all imports of pharmaceutical products and medical supplies to Albania and also has managed the distribution of all local products. Fufarma has been the school where whole generations of pharmacist and logistics emplovees were practiced, prepared and raised to later define the trend of the domestic pharmaceutical market. Located in Tirana and extended throughout Albania, Fufarma is today one of the most important actors of the Albanian pharmaceutical market.

www.fufarma.al



### AK-INVEST SH.A.

Representative: Ilir Adili. Administrator Address: Rr. Ded Gio Luli. 2/3. Tiranë Contacts: +355 (0) 4 2240147 info@ak-invest.al

Activity: Financial Institution

Business Profile: AK-Invest is already an important player in the market of non-bank financial institutions, where for years it has been expanding the portfolio of services provided to its customers. Adapting to the market conditions and requirements, it tries to offer customers, from international money transfers - MoneyGram as a partner for Albania, and then the entire package of financial services, carefully focusing the customer's needs for credit or utilitarian and commercial payments.

www.ak-invest.al



### P.V.N. - HOTEL COLOSSEO

Representative: Niko Fushai. Valter Fushai Administrators

Address: Rr. 13 Dhietori, Hotel Colosseo, Shkodër

Contacts: 355 (0) 22 247513 info@colosseohotel.com Activity: Hotel

Business Forum: Now the Colosseo brand comes complete with luxury, stylish and unique hotels in the city center of Shkodra and Tirana. Our bars, restaurants and hotels offer a charming atmosphere and high quality to spend the perfect moments. Every part of us deserves to be visited.

www.colosseohotel.com



### PHILIP MORRIS ALBANIA

Representative: Radmilo Vlacic, General Manager Address: Rr. Murat Toptani. Qendra e Biznesit Eurocol. Kati 10. Tiranë

Contacts: +355 (0) 4 2400207

Radmilo.Vlacic@pmi.com Activity: Sales of Philip Morris Products

Business Profile: Philip Morris International is a leading international tobacco company, with products sold in over 180 markets around the world. The company has devoted to transformation as we develop smoke-free alternatives to cigarettes. Our conventional portfolio is led by Marlboro, while since 2014, our innovative tobacco heating system

IQOS is available in over 50 markets globally.

www.pmi.com



### **ALUMIL - ALBANIA**

Representative: Georgios Batsakis Administrator

Address: Autostrada Tiranë-Durrës, Km. 7 Contacts: +355 (0) 4 8240230

info.al@alumil.com

Activity: Aluminum Production, Import-Export

Business Profile: Alumil-Albania the largest extrusion company in the country with an experience of 30 years all around the world as a Group. Providing a wide range of aluminum systems with high added value in terms of Building Materials Industry. With around 210 employees in 5 cities of Albania since 2004.

www.alumil.com

AMCHAM.COM.AL

### AVON COSMETICS ALBANIA

Representative: Rozeta Fataj National Sales Manager for Albania Address: Rr. Faik Konica, Pallati OTTO, Hyrja 1, Ap. 5/2, Tiranë Contacts: +355 (0) 4 2274782 / rozeta.fataj@avon.com Activity: Trade of Cosmetics

**Business Profile:** The Avon Company was founded in 1886 by David Mc Connell. Through these years, Avon constantly grew and developed by bringing crucial changes in the beauty world with innovative technology, partnerships with well-known names in the world and a wide range of products that it offers. Since 12 years now, in Albania, Avon Company has contributed in helping women to look and feel beautiful – this is the company of being free, men, women, different ages regardless race, gender or entity.

www.avon.com



#### EGNATIA GROUP SH.A.

Representative: Eng. Klodi Ajazaj, Administrator Address: Rr. Panorama, Kulla e Biznesit (prapa Shkollës Harry T. Fultz), Kodi Postar 1016, Tiranë Contacts: +355 (0) 682050264 administrator@erjoni-ndertim.com Activity: Wine and Other Alcoholic Drink's Production and Construction Sector

**Business Profile:** Egnatia Group sh.a. started its activity in 2002 with the production of Egnatia wine in a winery equipped with modern technology equipment and high production capacities, located in the city of Elbasan. Later on, in 2010, the company expanded its activities in the construction sector with the construction of residential and commercial complexes in Tirana and Elbasan. Egnatia Group is proud to provide its customers with highest quality standards of products and services meeting the latest EU standards.



### **ABKONS**

Representative: Redi Basha, CEO Address: Rr. Themistokli Gërmenji, pranë RTVSH-së, Kati 2, Tiranë Contacts: +355 (0) 4 2258326 / info@abkons.com Activity: Business Consulting

Business Profile: Abkons is a multinational management consulting firm committed to helping institutions make lasting improvements. Founded in 2006, Abkons has since grown rapidly, specializing in diverse industry sectors as Energy & Natural Resources, Land Easement, Acquisition & Assets Inventory, Transport, Urban Development, Public Administration and Agriculture. Abkons is active throughout the entire Albanian market – and has now expanded to include the Western Balkans, seeking to become the region's leading professional-services provider with a commitment to upholding transparency, accountability and integrity.

www.abkons.com



#### FUSHË KRUJA CEMENT FACTORY

Representative: Charles Bouri, Administrator Address: Rr. Nacionale Tiranë - Shkodër, Fushë-Krujë Contacts: +355 (0) 692091620 hajrie.hidri@fkcementfactory.com Activity: Cement Distribution

**Business Profile:** Fushe Kruje Cement Factory Sh.p.k. was established on 14 September 2000 through the acquisition of the assets of Cement Manufacturing Enterprise of Fushe Kruje (the second largest cement factory in the country) by a consortium led by Seament Holding.

www.fkcementfactory.com



### BANKERS PETROLEUM ALBANIA LTD.

Representative: Xingyun Sun, President and CEO Address: Kullat Binjake, Kulla 2, Kati 8, Ap. 17, Tiranë Contacts: +355 (0) 4 2274786 gsun@bankerspetroleum.com; Icela@bankerspetroleum.com Activity: Oil and Gas

Business Profile: Bankers Petroleum Ltd. is a Geo-Jade company, an international oil and gas exploration and production company committed to the responsible development of its world-class oil assets. Bankers has been able to use its expertise to produce more today than in the over 85-year history of the Patos-Marinza oilfield. Over the past ten years Bankers has grown to be the largest foreign direct investor, the largest taxpayer in Albania, and one of the largest employers, with over 500 direct employees and 1200 non-direct ones. We have invested over \$2.2 billion in Albania and more than doubled our reserves.

www.bankerspetroleum.com



... stronger together ...

#### INFOSOFT SYSTEMS SH.P.K.

Representative: Armand Sharra, General Manager Address: Rr. Murat Toptani, Gjergji Center, Tiranë Contacts: +355 (0) 4 2251180-1 infosoft@infosoftgroup.com.al Activity: Trade Products in the Field of Information Technology, Information Solutions

Business Profile: InfoSoft Systems, specialized in system integration, provides technological consultation, implementation and support services. Successful and challenging in the region, a recognized as leader in Albania, with 29 years' experience in market, InfoSoft Systems continues to collaborate with clients in Albania, Kosovo, North Macedonia helping them expand and grow their businesses.

www.infosoftgroup.com.al



### INTERSIG VIENNA INSURANCE GROUP

Representative: Gentian Sula, CEO Address: Rr. Ismail Qemali, Samos Tower, Kati 2, Tiranë Contacts: +355 (0) 4 2270576 info@intersig.al

Activity: Insurance

Business Profile: Intersig was founded in 2001 by a group of local shareholders, who were licensed for non-life insurance in the Republic of Albania. On August 24, 2011, Vienna Insurance Group signed an agreement in Tirana to take a majority stake of Intersig sha. VIG Group currently holds 90% of shares in Intersig VIG. This process increased the company's equity, quality and staff qualifications.

www.intersig.al



### **DEVI 20-GROUP SH.P.K.**

Representative: Vjollca Ferra, President Address: Komuna Kashar, Katundi i Ri, Rr. Monum, Nr. 18, Tiranë Contacts: +355 (0) 4 8200349 erbironshpk@gmail.com Activity: Trade of Food Goods

**Business Profile:** Devi 20 Grup is company that deals with distribution of food products in the Albanian market and have been doing this since 1998. We started working with Bunge since 1998 with Floriol sunflower oil and currently have 60 % of the sunflower oil market, later on we started working with companies such as Lutece, Bonduelle, and more.

AMCHAM.COM.

VIIVO IV MATIONA



#### KORSEL SH.P.K

Representative: Maksim Fejzulla, President Address: Blvd. Gjergj Kastrioti, ish Kryqi i Kuq, Korçë; Contacts: +355 (0) 82 242094 / maksimfejzulla@yahoo.com Activity: City Cleaning, Waste Management & Recycling, Manufacturing and Electricity Transmission

Business Profile: Founded about 21 years ago, Korsel Sh.p.k. has always been in the forefront of development and innovation within the waste management industry. Named after the cooperation of one the initial of Korca and Thessaloniki (Selanik) the business was first involved in developing the infrastructure of poor cities and villages in Albania. Now, they moved forward and are proud to be leading waste management and be ready to integrate their service to the recycling and processing waste material.

www.korsel.al



### **ONE Telecommunications SHA**

Representative: Emil Georgakiev, Chief Executive Officer Address: Rr. "Vangjel Noti", Ndërtesa Nr. 20, Kodi Postar 1026, Laprakë, Tiranë /Contacts: +355 (0) 4 2275232 amitaj@one.al / Activity: Telecommunication

Business Profile: ONE Telecommunications is the first mobile operator in Albania which, after 24 years of continuous growth, is now entering a new stage to become the favorite operator of Albanians! The company started operating in 1996, and soon manages to signal 90% of the population and 80% of the country. In 2012, ONE Telecommunications launched 3G network services in 95% of the region, received the "Business Excellence" Award for this technology as well as the Philanthropy Award from Partners Albania. In 2015, it becomes the first operator with 4G and 4G+ technologies in Albania, and the "Best in Test" is evaluated by P3 immediately the following year. Even today it is the only one with VoLTE technology in the Albanian market. ONE Telecommunications currently owns the license for the 800 MHz frequency band and is modernizing the entire network and IT infrastructure of the company, investing 92 million Euros.

www.one.al



#### ALBGARDEN

Representative: Pjetër Trashaj, General Administrator Other contacts: Ender Trashaj, General Director; Edi Trashaj, General Manager Address: Lagjja Skëndërbeg, Superstrada Lezhë-Shkodër, Km. 1. Contacts: +355 (0) 215 23801, Mobile: +355 (0) 682020800 info@albgarden.com, infoalbgarden@gmail.com, info.albgarden@yahoo.com Activity: Horticulture and Agriculture

**Business Profile:** Albgarden Sh.p.k. operates in the field of research, design and implementation of works / services and maintenance in horticulture, agriculture, floriculture, environment, forests, pastures (in all areas), fauna MTE plant breeding, nurseries, and green areas.

www.albgarden.com



### **BALFIN GROUP - BALKAN FINANCE INVESTMENT**

Representatives: Edlira Muka, Chief Executive Officer Agim Fjolla, Communication and PR Director Address: Rr. Papa Gjon Pali II, ABA Business Center, Kati 11, Tiranë Contacts: +355 (0) 4 2389250 / info@balfin.al

Activity: Investment Management

Business Profile: Balkan Finance Investment Group is one of the largest private investment groups in Western Balkans. Group's investment portfolio is in the industries of real estate development, retail, commercial and industrial space management and services, mineral industry, tourism, energy, and banking. Balfin Group is a well-respected actor both in regional and international markets, operating in 7 countries: Albania, Austria, Macedonia, Montenegro, Kosovo, Bosnia Herzegovina and the Netherlands.

www.balfin.al



### **ERNST & YOUNG ALBANIA**

Representative: Mario Vangjeli, Executive Director Address: Rr. Ibrahim Rugova, Sky Tower, Kati 6, Tiranë Contacts: +355 (0) 4 2419575 mario.vangjeli@al.ey.com Activity: Certified Auditing

Business Profile: EY is a global leader in assurance, tax, transactions and advisory services. Locally, they are committed to doing their part in building a better working world for their people, for their clients and for their communities. Globally, they are also united by their shared values, which inspire their people worldwide and guide them to do the right thing, and their commitment to quality, which is embedded in who they are and everything they do.

www.ey.com



### **EUROPETROL DURRËS ALBANIA SH.A.**

Representative: Frident Kuqi, President Address: Blv. Zhan D'Ark, Pall. 5, Apt. 1/1, Tiranë Contacts: +355 (0) 4 2347686 europetrol.albania@yahoo.com, info@europetrolalbania.com Activity: Petroleum Products' Wholesale, Petrol Stations, Gas Trading, Construction, Bar Restaurants, etc.

**Business Profile:** Europetrol Durrës Albania (EiDA) is the largest hydrocarbon company in Albania. Since 2000, EiDA has been the one of the first oil importer in Albania. Over the years, EiDA became the country's leading oil hardening company, developing its technology and cooperating with hundreds of large Albanian and foreign businesses.

www.europetrolalbania.com



### PROCREDIT BANK SH.A.

Representative: Agan Azemi, Mirsad Haliti Members of the Management Board Address: Rr."Dritan Hoxha", Nd. 92, H. 15, Njësia Bashkiake Nr. 11, Kodi Postar 1026, Tiranë Contacts: +355 4 2389389

informacion@procredit-group.com
Activity: Bank Services

Business Profile: ProCredit Bank is a development-oriented bank focused on SMEs. It is 100% owned by ProCredit Holding, based in Frankfurt am Main, Germany. ProCredit Bank Albania has been focusing on developing its electronic services infrastructure in order to provide modern banking services that meet the needs of the customers as efficiently as possible. It is rated "BB-" by the international agency Fitch Ratings, and is being supervised by German authorities, the Bundesbank and BaFin, which ensure the reliability and sustainability of this bank.

www.procreditbank.com.al



### TOBACCO HOLDINGS GROUP SH.P.K.

Representative: Lirim Fezollari, CEO Address: Rr. Ferizon Fezollari, Tiranë Contacts: +355 (0) 4 2263089 lirim@thg-shpk.com Activity: Import Distribution Company, Family Entertainment Center, Building Construction, Home Products Division, Bar Chain.

**Business Profile:** Tobacco Holding Group represents exclusively a prestigious portfolio of internationally recognized brands such as British American Tobacco brands, Pernod Ricard, Restoria, Prince Caffe, Birra Peja, etc.

www.thg-shpk.com

98

AMCHAM.COM.

An instinct for growth

### GRANT THORNTON

Representative: Kledi Kodra, FCCA, Managing Partner Address: Rr. Sami Frashëri, Complex T.I.D, Pall. B, Kati 1, Tiranë
Contacts: +355 (0) 4 2274832
Kledi.Kodra@al.gt.com
Activity: Audit, Tax & Bookkeeping, Advisory

**Business Profile:** Grant Thornton Albania is here to assist you. Promote a consistent culture of Exellence. Demonstrate Leadership in all we do and act with Agility.

www.grantthornton.al



#### BRITISH AMERICAN TOBACCO ALBANIA

Representative: Brunilda Bakiri, Country Manager AlMaKo Address: Rr. e Kavajës, ish Kombinati Ushqimor, Tiranë Contacts: +355 (0) 4 2255084 Brunilda\_Bakiri@bat.com

Activity: Import, Wholesale and Retail of Cigarettes and Other Tobacco Products

Business Profile: British American Tobacco is a truly global company and market leader in more than 55 countries. Today, we are a multi-category tobacco and nicotine products business with potentially reduced-risk products embedded into the heart of our company, alongside our cigarette operations. Our ambition is to transform tobacco by offering adult consumers potentially reduced-risk products.

www.bat.com



### ANTEA CEMENT SH.A.

Representative: Mario Bracci, General Manager Address: Kashar, Katundi i Ri, Autostrada Tiranë-Durrës, Km. 7. Contacts: +355 (0) 4 4502427, (0) 4 4502350 info@anteacement.com Activity: Production and Trade of Cement

Business Profile: ANTEA Cement is an investment with the highest standards applied in terms of construction and operation in Albania and a total value exceeding 200 million Euro. The company is 80% owned by TITAN, a Greek multinational cement company and 20% by IFC, a very well-known international financial institution of WB. Under the supervision of TITAN Engineering which implemented the highest possible safety standards the project was completed on time, within the forecasted budget and with zero accidents. ANTEA Cement has a production capacity of 1.4 million ton cement yearly and 3.300 ton clinker per day.

www.anteacement.com



### ALPHA BANK ALBANIA SH.A.

Representative: Georgios Papanastasiou, CEO Address: Rruga e Kavajës, Qendra e Biznesit G-Kam, Kati 2, Tiranë
Contacts: +355 (0) 4 2278511

ceo-office.albania@alpha.gr Activity: Banking

Business Profile: Alpha Bank Albania has been operating in Albania since 1998 and offers a wide range of products and services for retail banking, SME and corporate banking, through a wide Branch network and alternative channels, including 50 ATMs, 1,400 POS terminals, and e-banking.

www.alphabank.al



### DIMAPAK SH.P.K.

Representative: Fatbardha Dibra, Aministrator Address: Autostrada Tiranë-Durrës, Km. 8, Kashar Contacts: +355 (0) 4 2406764, 4 2406765 info@dimapak.com Activity: Trade of End of Line Packaging Machineries and

Activity: Trade of End of Line Packaging Machineries and Consumables

Business Profile: Dimapak is a company in Albania specialized in the packaging industry which provide complete solutions with a wide range of materials and machineries for the end of industrial lines. With the experience of 22 years of successful activity and with the customer-centered philosophy, Dimapak continues leading the packaging sector in Albania. This was achieved by providing an outstanding range of highest-quality products, preserving the right ratio quality/ price, ensuring flexibility and an innovative approach. Dimapak is expanding its activity in other markets, concretely in Kosovo and Montenegro.

www.dimapak.com



### E.H.W. SH.P.K.

Representative: Luan Leka, President Address: Autostrada Tiranë - Durrës, Km. 4, Ndërtesa Nr. 59, Tiranë Contacts: +355 (0) 4 2407250 info@ehwgmbh.com Activity: Meat Processing

Business Profile: EHW has been operating since 1992 in the meat processing sector and salami and ham products. During these years, EHW has been affirmed as the largest and most important producer in the Albanian market. EHW has been certified by the prestigious Italian Certiquality Institute with ISO 9001: 2015 and ISO 22000: 2005.

www.ehwgmbh.com



### **TEUTA DURRËS**

Representative: Arben Babameto, Administrator Address: Lagjja15, Rr. Aleksandër Goga, Durrës Contacts: +355 (0) 52 223094 info@teutadurres.com Activity: Import-Export, Production and Trade of Food Items

Business Profile: Founded in 1994, Teuta Durrës operates in two main sectors: packing and distribution of food products. Its activity has been focused in the field of import-export, production and distribution of food goods such as rice, sugar, flour, beans, starch, sunflower oil, etc. Advantage of the company's work is continuous improvement of production technology, high raw material quality, uninterrupted product range and better market management.

www.teutadurres.com



### BERDICA CEMENT

Representative: Behar Berdica, Administrator Address1: (Head Office): Rr. Studenti, P. 21, 4001, Shkodër Address 2: (Operations): Xhafzotaj, 2019, Durrës Contacts: +355 (0) 22 800 350; +355 (0) 69 203 0601 berdicacement@berdica.al

Activity: Ingredients and Additives Distribution

**Business Profile:** Berdica Cement is market leader in distribution of ingredients and additives for the industry of building materials in Albania and Kosovo that fulfills the function of an important connecting link between the most advanced chemical companies of the world and the industry of our region.

www.berdicacement.al

### DEVOLL HYDROPOWER SH.A., SUBSIDIARY OF STATKRAFT AS

Representative: Tom Kristian Larsen, CEO Address: Rr. Papa Gjon Pali II, ABA Business Center, Office 1204, Tiranë Contacts: +355 (0) 4 4501433 info.albania@statkraft.com Activity: Hydropower/ Energy Generation and Trading

**Business Profile:** Statkraft is implementing the Devoll Hydropower Project, the largest private hydropower project in Albania in the last 30 years. We generate electricity and offer Trading, Origination and Energy Management services. We are developing innovative projects in renewable energies in Albania.

www.statkraft.al



### TONA CO SH.P.K.

Representative: Nikolla Tona Jonela Tona, Administrator Address: Lagjia 18, Rruga Muzakajt, Korçë Contacts: +355(0) 82 248535 info@tona.al Activity: Meat Processing

Business Profile: Tona Co. Sh.p.k. is a meat processing company located in the city of Korça. It started its activity in 1992 and in 1998 it was made possible to invest in building a very modern, 2,800 m2 factory in Korça. The work of this company started with producing only three traditional products. Nowadays, "Tona Co" sh.p.k. produces over 80 high quality products.

www.tona.al



### REJSI FARMA

Representative: Merita Sheqi, Administrator Address: Autostrada Tiranë-Durrës, Km. 8 Contacts: +355 (0) 4 2374925 info@rejsifarma-al.com Activity: Pharmaceutical Trade

**Business Profile:** Rejsi Farma is the leading distributor in the Albanian market, supplying high quality pharmaceutical products to pharmacies, hospitals, clinics, health centers and other buyers. Rejsi Farma is proud of building a company based on EU standards, as this enables them to fulfill all quality requirements and achieve the highest expectations of its partners, customers and employees making Rejsi Farma play a leading role in the Albanian market and society.

www.rejsifarma-al.com



### **TURGUT OZAL EDUCATION SH.A.**

Representative: Mustafa Üstüner, CEO Other Contact: Yakup Arslan, Chair of Supervisory Board Address: Rr. Pavarësia, Autostrada Tiranë-Durrës, Km.1, Kashar

Contacts: +355 (0) 4 2234716 info@turgutozal.edu.al Activity: Education

**Business Profile:** Starting educational services with "Turgut Ozal" schools in Albania in 1993, Turgut Ozal EDUCATION SH.A. was established as a joint stock company in 2001. There are 4 schools (K to 12) & EPOKA University run by the Company.

No.of students: 3 187 (K-12), 1 790 EPOKA University Nr.of employees: 710

www.turgutozal.edu.al

### **Tendence 3A**

### **TENDENCE 3A**

Representative: Albi Dashi, Administrator Address: Rr. 29 Nëntori, Përballë ish Doganës, Tiranë Contacts: +355 (0) 4 5800900 sales@tendence3a.com, service@tendence3a.com FB Tendence 3A, IG Tendence 3A Activity: Rental Cars (Europcar & Inter Rent brands), Im-

Activity: Rental Cars (Europear & Inter Rent brands), Import-Export of Vehicles, Official Distributor of Renault, Nissan and Dacia in Albania

**Business Profile:** Tendence 3A is the official distributor for Albania of 3 brands Renault, Dacia and Nissan. Tendence 3A recently offers the exclusive rights of the Europcar Company on the service of short-term and long-term rentals.

www.tendence3a.com



### WESTERN ATLAS INTERNATIONAL INC.

Representative: Petrika Kerenxhi Customer Service Rep Address: Rruga Semanit, Km 1, Fshati Afrim i Ri, Fier Contacts: +355 (0) 682026038 petrika.kerenxhi@bakerhughes.com Activity: Oil and Gas

Business Profile: Western Atlas Inc. is affiliate of Baker Hughes, a GE company, which is the world's first and only full stream provider of integrated oilfield products, services and digital solutions. Drawing on a storied heritage of invention, BHGE harnesses the passion and experience of its people to enhance productivity across the oil and gas value chain. BHGE helps its customers acquire, transport and refine hydrocarbons more efficiently, productively and safely, with a smaller environmental footprint and at lower cost per barrel.

www.bakerhughes.com



### **S2 ALBANIA**

Representative: Ilirjan Zylyftari, General Manager Address: Rruga Dytësore Tiranë-Durrës, Km. 9, Nr. 83/7/3 Contacts: +355 (0) 4 8244107 izylyftari@screeningsolution.com www.screeningsolution.com Activity: Screening and Inspection Solutions

**Business Profile:** S2 Global, an OSI Systems company, is a world class leader in detection system implementation, integration, training, staffing and maintenance. As a world-class, innovative leader in Customs and Boarders and Event Security detection systems, we provide our clients with a suite of systems, knowledge and experienced personnel.

www.screeningsolution.com



### ALB-STAR LTD.

Representative: Edmond Spahiu, CEO Address: Blv. Dëshmorët e Kombit, Kullat Binjake, Kulla 2, Kati 5, Tiranë Contacts: +355 (0) 4 2290121 info@albstar.al Activity: Engineering, Construction

Business Profile: Established in 1995, ALB-STAR Ltd is one of the biggest companies in Albania in the field of engineering services, especially in hydraulic works, such as water supply, sewerage, monitoring and control systems, river protection; in transport infrastructure, such as roads, highways, bridges and other important works, in environmental protection, such as waste water treatment plants, ecological pits, in mechanical industry, such as manufacture of metal tanks, manufacture of metal structures, mechanical works for the oil and gas industry, pressure retaining vessels.

www.albstar.al

AMCHAM ALBANIA

WW.AMCHAM.COM.AL

#### AMERICAN HOSPITAL

Representative: Klodian Allajbeu, CEO Address: Rr. Sabaudin Gabrani, Godina Nr. 2. Tiranë Contacts: +355 (0) 42 35 75 35

sekretaria@spitaliamerikan.com / www.spitaliamerikan.com Activity: Hospital Medical Services

Business Profile: The American Hospital of Albania was established in December 2006 as the first private hospital in Albania. Actually the American Group operate in 8 (eight) facilities/ branches which include American Hospital I, American Hospital II. American Hospital III. American Laboratory Network, American Medical Center Fier, American Medical Center Durres, American Hospital Giirokastra and American Hospital in Kosovo. The American Hospital mission is to offer comprehensive services in an environment where innovation and teaching are integral to care; where we are proud to serve patients and one another; where meeting the challenge of complex medical needs is viewed as a defining competency: and where quality and safety of care are a constant.

www.spitaliamerikan.com



one vision.

### A.E. DISTRIBUTION

Representative: Elton Kuka, Administrator Address: Rr. George Bush. Kulla 1. Kati 2. Tiranë Contacts: +355 (0) 4 2261100

Activity: Telecommunication, IT and Energy Sector

Business Profile: A. E. Distribution Sh.p.k. (AED), created in 04/24/2002, with court no. 27667 is a company with several years of experience and has a reputation and positive image in the environment and the area where it operates. AED is partner of Albcontrol for several years, signing various contracts for supply, installation, maintenance and services. Also, AED has a great experience in the field of construction and energy.

www.aed.al



### AMERICAN BANK OF INVESTMENTS

Representative: Andi Ballta. CEO Address: Zyrat Qëndrore, Rr. Kavajës, Nd. 27/1, Nj. B. 10, K. P. 1001, Tiranë Contacts: +355 (0) 4 2258755 / info@abi.al Activity: Financial Institution, Banking Services

AMERICAN BANK OF INVESTMENTS

Business Profile: American Bank of Investments was created after the purchase of Credit Agricole Albania from Tranzit Finance in 2015 (a portfolio company of the U.S. private equity fund NCH Capital www.nchcapital.com). This acquisition was a success story in the banking market of Albania, followed by the acquisition of Banka NBG Albania in 2018, becoming in this way the sixth largest bank in the Albanian market.

www.abi.al



### **GENER 2**

Representative: Bashkim Ulai, CEO Address: ABA Business Center, Rr. Papa Gjon Pali II, Tiranë. Contacts: +355 (0) 4 2248312, (0) 4 4501700 info@gener2.al Activity: Construction

Business Profile: Gener 2 is one of the largest privately owned development and civil engineering companies in Albania with a diversified business portfolio which includes civil construction, infrastructure development, engineering. project management, energy, telecommunications, property management, retail and media. Counting more than 20 years of experience in the market. Gener 2 has established itself as the most prestigious development firm with a strong commitment to excellence.

www.gener2.al



#### BGP PRODUCTS SWITZERLAND GMBH (MYLAN)

Representative: Denisa Bixheku, Administrator Address: Rr. Ibrahim Rugova, Sky Tower, 6/1, Tiranë Contacts: +355 (0) 4 2267120 denisa.bixheku@mvlan.com

Activity: Pharmaceutical Company

Business Profile: BGP Products Switzerland GmbH is affiliate of Mylan, a global pharmaceutical company committed to setting new standards in healthcare and providing people access to high quality medicine. They offer a growing portfolio of more than 7,500 products, including prescription generic, branded generic, brand-name and biosimilar drugs, as well as over-the-counter (OTC) remedies. Mylan operates in more than 165 countries and territories.

www.mylan.com



Building a Better Future

### ALUFLOR SH.P.K.

Representative: Florentia Eriola Xheko. President Other contact: Erinda Paio. Head of Human Resources Address: Rr. Xhamfize Keko, Ish Profarma, Pallati i Conad, Kati 2, Tiranë Contacts: +355 (0)694041204/(0)694041208

info@aluflor.com, sales@aluflor.com

Activity: Construction. Glass Facade & Alucobond. Engineering Consultancy

Business Profile: Alufor Construction Group, founded in 2005, is a company with business activity in the building industry, focused in concept, design, and implementation of high-end complex building envelopes. Aluflor's strategic partnerships with German companies specialized in building materials, developmental technology, and revolutionary architectural design deliver reliability to our clients.

www.aluflor.com



### **CBS CREATIVE BUSINESS SOLUTIONS**

Representative: Enio Jaco, CEO Address: Rr. Mustafa Matohiti. Nr. 4. Kati 3. Tiranë Contacts: +355 (0) 4 4536891, +355 (0) 682088110 enio.iaco@cbs.al

Activity: Business-Consulting, Agriculture Sector Development, Financial Consulting, Business Intelligence Technology, Tourism, SME-s, NGO

Business Profile: CBS is a business consulting and project implementation organization, which provides consultancy and implements innovative solutions for international donors, financial institutions, local entrepreneurs and other organizations. CBS has established expertise in Agriculture Development, Financial Consulting, Banking Products, Business Intelligence Technology, Tourism and Digital Market Innovation.

www.cbs.al



### JUNIK SH.P.K.

Representative: Dedë Malutai. President Address: Lagiia SMT, Rr. Vëllezërit Haradinai, (pranë Drejtorisë Pyjore), Lezhë, Contacts: +355 (0) 676050015 junikshpk@gmail.com; marketing@junikshpk.com Activity: Construction, Trade and Services

Business Profile: JUNIK Sh.p.k. is a leading company in the field of construction in Albania that has been operating for more than 25 years. The company enables the rehabilitation of water supplies, sewerage systems, water treatment systems, road infrastructure works, special structural works, civil and residential buildings construction with advanced parameters and conditions; tourism and commerce, interior design and furnishing services, professional education, JUNIK Sh.p.k. operates in this fields from the very first process of work like projecting, till the last process that needs to be done, with its own units of duraluminium, plastics, gypsum, painting, wood works, furniture, electrical unit, air-conditioning and ventilation, paying particular attention to the details and quality of products and services, providing high standards, function, durability as well as comfort.

www.junikshpk.com

AMCHAM.COM.



See what's possible™

#### **GUARDIAN GLASS S.A.**

Representative: Erion Sico

Territorial and Architectural Marketing Manager Address 1: Rue du Puits Romain, L-8070, Bertrange, Luxemburg, Address 2: Tirana Business Park, Godina 7. Tiranë

Contacts: +355 (0) 692045522 esico@quardian.com Activity: Glass Production

Business Profile: Guardian Glass is part of Guardian Industries. Headquartered in Auburn Hills, Michigan, Guardian Glass is one of the world's largest glass manufacturers with leading positions in float and fabricated glass products for commercial, residential and transportation applications. Our Vision is to create value for our customers and society using fewer resources than our competitors and constantly innovate to improve the value we create.

www.guardian.com



### PRIMALL SH.P.K.

Representative: Pece Milojkovski, General Manager Address: Rr. Ibrahim Rugova, Kontakt Building. Nr. 10. Kati 4. Tiranë

Contacts: +355 (0) 4 4500909 / info@primall.al

Activity: Official Importer and Distributor of JT International Tobacco Products in Albania

Business Profile: Primall is the official importer & distributor of JT International tobacco products in Albania territory. The company is part of Prima group that operates also in two other countries Macedonia & Kosovo, Actually in Albania they are trading brands like: Winston, Camel. Winston XStyle.

www.primall.al



Representative: Viktor Delia, Administrator Address: Rr. Ramazan Demneri, Nd. 24. H. 2, Kodi Postar 1022, Tiranë. Contacts: +355 (0) 4 2258021 infodelia@deliagroup.com.al; dviktor@deliagroup.com.al, delia.group@yahoo.com. Activity: Construction



Business Profile: DELIA GROUP is one of the oldest and leading companies in Albania and Kosovo. The company has participated and has been awarded national and international tenders on the construction of objects financed by the Albanian government, World Bank, European bank, EBRD and various private local and foreign investors. Delia Group is mainly focused on the managing of civil infrastructure, however, recently it has been expanded its activity in the energy sector. The rich and diversified portfolio of the company includes construction of rural and national roads, motorways, road maintenance, construction of clinics, schools & apartments, water supply & sewage systems and construction & operation of HPPs. They have terminated several projects such as the construction of the section Rubik-Rrëshen section (lot 3) of the motorway Durrës-Kukës-Morinë, the construction of the section Komoran-Arllat of the motorway Vermic-Pristina. Actually, they are working on the construction of two yard for the pipe platform for TAP project, and contract By-Pass Shkodër.

www.deliagroup.com.al



### HILTON GARDEN INN IN TIRANA

Representative: Halil Ertan, General Manager Address: Hilton Garden Inn in Tirana, 146, Bulevardi Gjergi Fishta, 1001, Tiranë Contacts: +355 (0) 4 22004444 haitirana@hilton.com

Activity: Hotels, Bar, Restaurant, Conference and Events

Business Profile: Hilton Garden Inn Tirana, the first Hilton branded hotel in Albania opened in August 2018 and the only international branded hotel in Tirana. Featuring 143 rooms & suites, over 1,200 sq.mt. of conference space for work and social events of up to 500 quests and the Olive

www.hgitirana.hgi.com

Tree Restaurant and bar.



### **CREDINS BANK**

Representative: Maltin Korkuti, CEO Address: Rr. Vaso Pasha, No. 8, Tirana Contacts: +355 (0) 4 5353000 / info@bankacredins.com Activity: Bank Services

Business Profile: Credins bank is the third largest bank in the country in deposits and assets and second largest for lending, offering 360-degree banking solutions to its customers. Our positioning in the market reflects our customer behavior. "We speak your language" is not simply a marketing slogan, but rather the definition of our attitude towards the client's needs. Our mission inherently acknowledges that people are our main competitive advantage. Therefore, the focus of our attention has continuously been the building up of strong and serious teams made up of talented people. We are here to assure our clients, partners and shareholders, business continuity and growth in consistence with their expectations and trust.

www. bankacredins.com



#### **XHEKO IMPERIAL HOTEL**

Representative: Eni Xheko, General Manager Address: Rr. Ibrahim Rugova, Nr. 56, 1019, Tiranë Contacts: +355 (0)4 2259574 eni.xheko@xheko-imperial.com Activity: Hotel

Business Profile: Xheko Imperial Luxury Boutique Hotel is located in the center of city, in an ideal location on "Ibrahim Rugova" street, just behind the Albanian Presidency and close to the National Park of Tirana. It was founded in 1993 and it offers 72 Rooms, 4 Meeting Rooms, 2 Restaurants and Bars and a SPA to be opened soon.

www.xheko-imperial.com



### SALILLARI LTD.

Representative: Pëllumb Salillari, President Address: Rruga e Vjetër Vorë - Marikaj, Km. 1, Vorë Contacts: +355 (0) 4 4500945 info@salillari.al

Activity: Construction, Construction Materials Production, Construction Materials & Machineries Trading

Business Profile: The company is involved in construction activities of both industrial and civil works and those of infrastructure, from roads and highways to industrial complexes and housing.

www@salillari.al



#### HOLLY & ENDI AUDITING SH.P.K.

Representative: Berti Pashko, CEO Address: Blv. Gjergj Fishta, Pallati E88, nr. 12, Kodi Postar 1001. Tiranë Contacts: +355 (0) 4 2260905 berti.pashko@gmail.com Activity: Auditing, Accounting, Bookkeeping

Business Profile: Holly & Endi Auditing Company Ltd is an audit company which was established on 31/10/2000 with the Decision of the Tirana Court with NIPT K31323006D and based in Tirana. The Company is registered in the official list of auditing company of IEKA (Institute of Chartered Auditor of Albania) with the number 32 dated since 28.12.2001.

### ETS Sh.p.k.

Representative: Fatos Aliaj, Owner Other contact: Shefki Dema, Managing Director Address: Rruga Jordan Misja, ish Magazinat e UMB-së, përballë shtypshkronjës Demokracia, Tiranë

Contacts: +355 (0) 4 23 45 122, Mobile: +355 (0)674 053 010

faliaj@ets-al.com

Activity: Electrical Supplies & Works.

**Business Profile:** ETS Company was established in 2001, with its activity throughout Albania. The purpose of the ETS establishment in Albania was to provide alternatives to the uninterrupted provision of electricity supplies to power corporation, various government institutions and public service companies. Main activity ETS shpk is in the field of power supply with electrical equipment and works for low, medium and high voltage.

www.ets-al.com



#### FRIGO FOOD Sh.p.k.

Representative: Fatjon Xhaferaj, Administrator Address: Rr. 3 Dëshmorët, Yzberisht, Tiranë Contacts: +355 (0) 4 234598 fatjonfrigofood@hotmail.com Business Activity: Import-Export of Meat Products

Business Profile: FRIGO FOOD started its activity in 1999. The main activity of the company is the import of meat products. The import of various products in Albania has made possible an expansion of products in the domestic market, thus fulfilling the existing deficiencies. Despite the meat products, the company imports also frozen vegetables, mainly potatoes, peas, and mixed vegetables. These products are imported from USA, Latin America and EU countries.



### **LUFRA**

Representative: Franc Nreka, COO Address: Lushnje-Fier, Km. 7, Tiranë Contacts: +355 (0) 689022120 info@lufra.al Activity: Dairy. Production and Distribution of Milk Products.

Business Profile: Founded in 1992, LUFRA has continued to expand both geographically and also on the variety of products offered in the market. 2013 marked the start of the TetraTop collaboration for the provision of the fresh dairy products through the ESL (Extended Shelf Life) system. Certainly, furthermore the factory has expanded by doubling its capacity and the laboratory for the milk analysis was fully modernized and becoming the leader of the dairy market in Albania.

www.lufra.al



Premium Water

### LAJTHIZA INVEST SH.A.

Representative: Thanas Siveri, CEO Address: Lajthizë, Njësia Administrative Qafë Mali, Fushë-Arrëz, Pukë Contacts: +355 44 500 420 / info@lajthiza.al Activity: Production, Packaging, Trading of Natural Mineral Water "Laithiza".

Business Profile: Lajthiza Invest SH.A. was established in 1999 in the Municipality of Qafë-Mali, in Lajthiza village, Pukë. This is a deep mountainous area where the plant rises about 1000 m above the sea level. Lajthiza water sources from Roshi mountain in the height of 1600 m above the sea level. The investment consists of a Plant with an area of about 1200 m2, with ultra-modern technology, new machines and filling line. With working environment according to EU standards.

www.lajthiza.al



### Dekon Frigo Sh.p.k.

Representative: Leonard Gugu, General Manager Address: Komuna Bradashesh, Elbasan Contacts: +355 (0) 672042868 / dekonfrigo@yahoo.com Activity: Wholesales, Distribution and Retail. Import of Frozen Food.

Business Profile: DEKON FRIGO is a company that specializes in the import, distribution, packaging and processing of meat products. The company is certified according to the Hygienic-Sanitary Self-Control System H.A.C.C.P UNI 10854: 1999. DEKON FRIGO is one of the leading import companies in the chicken, beef and pork products industry. The portfolio products of the company are of US and EU origin. DEKON FRIGO has a wide range of foodstuffs for HORECA and supermarkets and provides the raw materials for meat products. The distribution network covers the entire territory of Albania and also owns several retail and wholesale stores. In addition, the company has constant and very good relations with the US companies and consider them as partners in their business.



### VEGA Sh.p.k.

Representative: Kreshnik Çupi, General Director Address: Autostrada Tiranë-Durrës, Km. 0, Tiranë Contacts: +355 (0) 696060232 / sekretaria@vega.al Activity: Construction of Public and Private Works (roads, bridge, building, ect.), Marine projects, Producing and trading concrete, aggregates, and construction materials, import-export.

Business Profile: VEGA was founded on 19.08.1999 as a company with its activities in civil construction fields and then it expanded throughout construction industry. Currently, VEGA Construction Group is one of the leading companies in project management and construction sector. Based on the experience gained during these years and continuous investments in equipment, machinery, manpower etc., VEGA Construction Group has expanded its activities in various sectors, including marine construction, road construction, hydropower construction, civil construction, industrial construction, etc. VEGA Construction Group is licensed by the Ministry of Public Works and Transport to provide all infrastructure services. Their vision consists in continuing to be the Leader Company and the first choice in engineering sector.

www.vega.al







### Albanian Motor Company

Representative: Gentian Karaj, General Manager Address: Autostrada Tiranë-Durrës, Km. 10, Kashar, Tiranë Contacts: +355 (0) 676045206 / emenaj@ford.com.al Activity: Import-export, sale, leasing, rental, or lease related to commercial and industrial vehicles, to any type and model. Export-import of spare parts.

Business Profile: Albanian Motor Company is the only authorized representative for the trading and servicing of Ford vehicles in Albania for 15 years. From January 1, 2020, Albanian Motor Company is also a representative of the successful Korean brand Hyundai. Also, under the Albanian Motor Company logo is Ssang Yong. For more than 10 years, the Albanian Motor Company has been ranked in the first place as the concessionaire with the highest sales on new vehicles in Albania. The showroom of the company, spread over an area of 5 thousand square meters, creates ample space for anyone interested in the latest models and technologies that bring to the car market the three brands - Ford, Hyundai and Ssang Yong.

www.ford.com.al



### A & A GROUP

Representative: Aliona Zeqiri
Executive Director & Partner
Address: Rr. Brigada VIII, Pall.
Teknoproject, Kati 2, Ap. 5
(Vila Plus), Tiranë
Contacts: +355 (0) 4 4503832,
(0) 4 2257671
aa.international@aa-group.net
www.aa-group.net
Activity: Customs Brokers,
Logistic, Transport, Shipping,
Consulting



### AIMS INTERNATIONAL -ALBANIA

Representative: Monika Farka
Managing Partner
Address: European Trade Center,
Tower A, 13/3, Tiranë
Contacts: +355 (0) 4 4509261,
Mobile: +355 (0) 692098706
monika.farka@aims.al
http://www.aims.al
Activity: Employment and HR
Services (Executive Recruitment,
Coaching, Talent Assessment,
Training, Leadership Services, HR
Consulting & Outsourcing)



### ALBANIAN FINANCIAL INSTITUTION SH.P.K.

Representative: Elona Telha Administrator Address: Rr. Themistokli Gërmenji, pranë RTVSH-së, Kati 1, Tiranë Contacts: +355 (0) 4 4325360 info@afinstitution.com www.afinstitution.com Activity: Non-Bank Financial Institution



### ALFA BUTRINT SHPK (HOTEL BUTRINTI)

Representative: Erjon Spahiu
Hotel Owner
Address: Rr. Naim Frashëri,
Sarandë
Contacts: +355 (0) 85 225593/4/5
hotelbutrinti@hotmail.com
www.hotelbutrinti.com
Activity: Tourism, Hospitality



### AMERICAN NOBLE COFFEE

Representative:
Gjok Popaj
Administrator
Address: Vukpalaj, Bajzë,
Komuna Kastrat,
Malësi e Madhe
Contacts: +355 (0) 692084627
gjokpopaj@gmail.com,
noblecoffee@gmail.com
Activity: American Coffee Trade



### ARTINEL 95 SH.P.K.

Representative: Ariana Berberi Founder and CEO Address: Rr. Vorë – Fushë Krujë, Nd. 23, Muçaj, 1032, Vorë, Tiranë Contacts: +355 (0) 4 7800551; +355 (0) 682020187 info@artinel.al www.artinel.al Activity: Sale of New and Preowned Personal and Commercial Vehicles, Genuine Spare Parts and Service for Several Brands



### ALBANIAN STEVEDORING COMPANY SH.P.K. (ASC)

Representative: Luis Hoxha,
Administrator
Address: Lagjja 1, Rruga
Tregtare, Porti Detar, pranë
Zonës së Mirëmbajtjes
Mekanike, Durrës
Contacts: +355 (0) 4 4514641
luis@asc-durres.com
www.asc-durres.com
Business Activity: Port
logistics, stevedoring



# ALBANIAN-AMERICAN DEVELOPMENT FOUNDATION (AADF)

Representative: Martin Mata and Aleksandër Sarapuli
Co-Chief Executive Officers
Address: Rr. Ibrahim Rugova,
Ndërtesa 42, Hyrja 7, Ap. 61,
1019, PO Box. 1731, Tiranë
Contacts: +355 (0) 4 2222408
info@aadf.org
www.aadf.org
Activity: Foundation



### ALBPASTRIM SH.P.K.

Representative:
Valbona Begolli
Administrator
Address: Rr. Tish Daija,
Kompleksi Kika, Shkalla 6,
Apt. 1, Kodi Postar 1023,
Tiranë
Contacts: +355 (0)
696058155
info@albgroup.al
www.albgroup.al
Activity: Professional Cleaning
Services and Sale of Cleaning
Products & Materials



### ATOM SH.P.K.

Representative: Endri Luga
Administrator

Address: Rr. Islam Alla, Pallati 56,
Kati 1, Tiranë
Contacts: +355 (0)
692045580/81/90
info@atom.al
www.atom.al
Activity: ITC Systems,
Equipment, Software
Development, Security Service



### AVANNTIVE CONSULTING SH.P.K.

Representative: Olta Kaziaj Managing Partner Address: Rr. Ibrahim Rugova, Sky Tower, 5/4, Tiranë Contacts: +355 (0) 4 2268079, (0) 4 2268219 avanntive@avanntive.al www.avanntive.al Activity: Tax, Accounting, Advisory



### BEREQET SH.P.K.

Representative:
Ali Onat, Administrator
Address: Rr. Sabaudin Gabrani,
Godina Nr. 8, Tiranë
Contacts: +355 (0) 4 4316316
arbbereqet@gmail.com
www.bereqet.com
Activity: Catering

Professional Cleaning

tering

112

AMCHAM.COM.

### BINDI SH.P.K.

Representative: Hysen Ruka
President
Address: Rr. Vaso Pasha, Nr. 8,
Kati 4, Ap. 10, Tiranë
Contacts: +355 (0) 4 2250715
info@bindi.al
www.bindi.al
Activity: Consulting Services
in the Field of Energy
and Telecommunication,
Representation of Foreign
Companies, Construction, Trade,
Import-Export



### **BNT ELECTRONICS**

Representative: Jovan Bojdani
CEO and Co-Founder
Address: Blv. Zhan D'Ark, Kulla 3,
Kati 2, Tiranë
Contacts: +355 (0) 4 2273666/777
info@bntelectronics.com
www.bntelectronics.com
Activity: Communication, Electrical
Applications and Appliances, ITC
Systems, Equipment, Software
Development, Printing, Security
Systems and Services, Fiscal
Systems



### BOZGO SH.P.K.

Representative: Tritan Bozgo Administrator Address: Rr. Pavarësia, Km. 3, Yrshek, Tiranë Contacts: +355 (0) 682020087 tritanbozgo@bozgo-al.com www.bozgo-al.com Activity: Import-Export and Distribution



### COMMUNICATION PROGRESS SH.P.K.

Representative: Gentian Likaj
Administrator
Address: Rr. 'Stanislav Zuber', Nd.
2, H.19. Njësia Administrative Nr.
7, 1023, Tiranë
Contacts: +355 (0) 4 2413901
cp@commprog.com
www.commprog.com
Activity: Information and
Communications Technology



### **CR PARTNERS**

Representative: Alban Çaushi Managing Partner Address: Rr. Ibrahim Rugova, Sky Tower, Kati 5/2, Tiranë Contacts: +355 (0) 4 2228181 info@crpartners.al www.crpartners.al Activity: Consulting, Legal Services



### **DAJTI EKSPRES**

Representative: Migena Malo Address: Stacioni i Poshtëm i Teleferikut, Tiranë, Linzë, Dajt Contacts: +355 (0) 684011003; (0) 4 2379111 admin@dajtiekspres.com www.dajtiekspres.com Activity: Tourist Attraction (Cable Car Service, Restaurant, Hotel, Adventure Park, Mini golf, etc.)



### CC LAW OFFICE

Representative: Soljan Celibashi Administrator Address: Rr. Panorama, Pall. 16, Kati 2, Shk. 3, Hyrja 1, Tiranë Contacts: +355 (0) 4 2235651 contact@cclaw.al www.cclaw.al Activity: Legal Advisory Services



### **CENTURY 21 ALBANIA**

Representative: Jonian Antoni Administrator/ CEO Address: Rr. Nikolla Tupe, Ndërtesa 4, Shkalla 3, Kati 5, Ap. 16, Tiranë Contacts: +355 (0) 4 2212121 info@century21albania.com www.century21albania.com Activity: Real Estate LLC



### COFFEE CLUB ALBANIA

Representative:
Andrea Zaja, CEO
Address: Rr. Myslym Keta, Km. 5,
Komuna Dajt, Tiranë
Contacts: +355 (0) 4 4803700;
(0)684050220
info@coffeeclub.al
www.coffeeclub.al
Activity: Lavazza Coffee



### DDB ALBANIA

Representative:
Juela Isaj, CEO
Address: Observator Business
Center, Kati 13, Rr. e Dibrës,
Tiranë
Contacts: +355 (0) 4 2419461,
(0) 4 2419462
info@albania.ddb.com
www.ddb.com
Activity: Communication,
Advertising Agency



**DEMA - PATIN** 

DEMA - PATIN

Representative: Edmond Isaku
Administrator
Address: Pallati i Kulturës,
Kati i 3-të, Zyra 54-55, Tiranë
Contacts: +355 (0) 682020663
edmondisaku@yahoo.com
Activity: Mining



### DINAMO SH.A.

Representative: Migena Reçi Administrator Address: Rr. Ferit Xhajko, Tiranë Contacts: +355 (0) 4 2253798 info@dinamo-sha.com www.dinamo-sha.com Activity: Trade Center and Mechanical Manufacture

AMCHAM.COM.AL



### HOTEL ADRIATIK & ADRIATIK TOURS

DUDA SH.P.K.
Representative: Nevila Dudaj,
Owner/ General Manager
Address: Rr. Pavarësia, Nr. 13,
Plazh, Durrës
Contacts: +355 52 260850
Mob. +355 692021778
info@adriatikhotel.com
www.adriatikhotel.com
Activity: Hospitality & Tour Agency



### Easy Albania sh.p.k.

Representative:
Sabahete Osmani, CEO
Address: Rruga Migjeni, Zona
Kadastrale 3866, Pasuria Nr. 369/9N9/10, Kashar, Yzberish, Tiranë
Contacts: +355 (0) 698211382
sabiosmani@easyalbania.com
www.easyalbania.com
Activity: Marketing, Consulting,
Software Development;
Organization of fairs, marketing
& telemarketing services; Real
Estate; Business Consulting;
Software Development.



### **EASYPAY**

Representative:
Lindita Shomo, CEO
Address: Rr. Ismail Qemali, Objekti
30, Hyrja 7, Kati 3, Tiranë
Contacts: +355 (0) 4 2264982
info@easypay.al
www.easypay.al
Activity: Non-Banking Financial
Institution



### FACILIZATION SH.P.K.

Representative: Gjergji Guri General Manager Address: Rr. Sami Frashëri, Nj. B. Nr. 5, Pallati 56, Kompleksi TID (Qendra Nobis), Hyrja B, Kati 1, Tiranë Contacts: +355 (0) 4 2256006 gjergji.guri@facilization.com www.facilization.com Activity: Information Systems Consulting, System Integration and

Software Development Services



### **FARMATECH**

Representative: Elvis Kena Administrator Address: Rr. e Barrikadave, Tiranë Contacts: +355 (0) 692035135 elviskena@gmail.com Activity: Pharmaceutical Trade



### **FAVINA SH.P.K.**

Representative:
Viktor Qylafi, CEO
Address: Rr. Anastas Lakce
(Kompleksi Favina), Lagjja 18,
Nr. 5, Korçë
Contacts: +355 (0) 82 245705
info@favina.net
www.favina.net
Activity: Construction,
Construction Materials Production,
Energy Supply



### YOUR BUSINESS PARTNER

### ELECTRONIC TECHNOLOGY CENTER SH.P.K.

Representative: Blerim Tafaj, CEO Other Contact: Alentin Dervishi, COO Address: Rruga "Skënderbej" Pallati Nr. 8, Zyra 8/1/1, Tiranë; Contacts: +355 (0) 0693868880;

(0) 692251489 info@etc-trade.com www@etc-trade.com Activity: Finance, Consulting, Commodity, Construction



### **ERZENI SH.P.K.**

Representative: Saimir Begaj Administrator Address: Mëzes, Kashar Contacts: +355 (0) 44500750 erzeni@erzeni.com www.erzeni.com Activity: Dairy. Production and Trade of Milk Products



### **EURO-BICAKU SH.P.K.**

Representative: Dashamir Biçaku Administrator
Address: Autostrada Tiranë-Durrës, Mbikalimi i Fllakes, Rruga Vëllazërimi
Contacts: +355 (0) 694022422 info@eurobicaku.com www.eurobicaku.com
Activity: Furniture Production



### **FLORIFARMA**

Representative: Frange Marku Address: Njësia Bashkiake Nr. 9, Rruga Jordan Misja, Kulla Nr. 4, Kati 1, Tiranë Contacts: +355 (0) 4 2267703 info@florifarma.com www.florifarma.com Activity: Pharmaceutical Distributor



### FROST & FIRE CONSULTING

Representative: Rezart Spahia,
Managing Director
Reshard Këlliçi, Partner
Address: Rr. Papa Gjon Pali II,
ABA Business Center,
Suite 1401, Tiranë
Contacts: +355 (0) 4 4500230
rezart.spahia@ffconsulting.al;
reshard.kellici@ffconsulting.al
www.ffconsulting.al
Business Activity: Consulting



### GBX SH.P.K.

Representative:
Bledar Doda
Administrator
Address: Rr. Tom Plezha,
Pall. Milo 200, Kati 1, Kashar,
Yzberisht, Tiranë
Contacts: +355 (0) 682045585
gentidoda37@gmail.com
Activity: Import-Export, Wholesale
of Working Tools

AMCHAM AL BANIA

116

AMCHAM.COM



### **GJIROFARMA**

Representative: Nikolla Gjoni Address 1: Autostrada Tiranë-Durrës, Km. 5, Rruga Dytësore, Tiranë Address 2: Bodrishtë, Rruga Nacionale Gjirokastër-Kakavijë, Gjirokastër Contacts: +355 (0) 696000193 ngjoni@gjirofarm.com Activity: Dairy. Production and Trade.



### **GRUPPO KONI**

Representative: Nik Nikolli. President & Co-Founder Lolita Ndoci, CEO & Co-Founder Address: Shënkoll, Rile, Rruga Markatomaj, Ndërtesë 4-katëshe, Kilometri i 7-të i Rrugës Nacionale Lezhë-Tiranë. Zona Kad..astrale Nr. 3131, Nr. i Pasurisë 31/41, Lezhë Contacts: +355 (0) 698380646 lolita.ndoci@konisolutions.com www.gruppokoni.com Activity: Construction, Aluminum Systems, Air Conditioning Systems, Architectural Projecting and Consultancy



### **GUSTOSO**

Representative: Helton Shkurti General Manager Address: Njësia Bashkiake Nr. 2, Zona Kadastrale Nr. 3266, Rr. Selim Brakja, Rrugica Eftimi Brand, Sauk i Vjetër, Godinë 4-Katëshe, Kati 1, Tiranë Contacts: +355 (0) 684083903 info@gustoso.al www.gustoso.al Activity: Bar, Restaurants, Food and Beverage Production, Catering



### IRIS SH.P.K.

Representative:
Arben Hoxha, President
Address: Rr. Dibrës, P. Amfora,
Ap. 18, Tiranë
Contacts: +355 (0) 4 2371042
h.arben01@gmail.com,
iris@albmail.com
Activity: Healthcare



### **IUTECREDIT ALBANIA**

Representative: Akan Ajdini Chief Executive Officer Address: Njësia Administrative Nr. 5, Rruga "Andon Zako Çajupi", Ndërtesa Nr. 3, Hyrja 2, Tiranë Contacts: +355 (0) 4 2239111 akan.ajdini@iutecredit.al www.iutecredit.al Activity: Microfinance Institution



### JAPAN TOBACCO INTERNATIONAL

Representative: Sazan Alija Address: Magjistr. F. Kosovë - Prishtinë, Fushë Kosovë, Republika e Kosovës Contacts: +383 44 59 9704 Sazan.Alija@jti.com Activity: Tobacco



### IDRA SH.P.K. Representative: Auron Pasha

Executive Director
Address: Rr. Siri Kodra, Ndërtesa
94, Apt. 49, Kodi Postar 1017,
Tiranë
Contacts: +355 (0) 4 2274767, (0)
4 2235519
idra@idra.al
www.idracompany.com
Activity: Consulting Services and
Market Research



### **ICTS ALBANIA**

Representative: Panagiotis Fistedis
Administrator
Address: Blvd. "Gjergj Fishta",
Alpas Center, Building no. 146, 4<sup>th</sup>
Floor, Entrance 2, Tirana, Albania
Contacts: +355 (0) 4 2270936
info@icts.al
URL: www.icts.al, www.
ictseurope.com
http://www.linkedin.com/
company/icts-albania

http://www.facebook.com/ ICTSinAlbania/ Activity:ProfessionalSecurityServices



### INTECH + SH.P.K.

Representative: Sokol Sinani General Director Address: Rr. Ibrahim Rugova, Green Park Complex, Kulla 2, Kati 3, Dera 1, Tiranë Contacts: +355 (0) 4 2241929 intech@intech-al.com www.intech-al.com Activity: System Design and Development



### JUBICA Sh.p.k.

Representative: Ndoc Kulla, Administrator Address: Rruga Sami Frashëri, Nr. 39, Pallati 19, Kati 2, Tiranë Contacts: +355 (0) 686077777 jubica.al@gmail.com www.jubica.al Activity: Construction Company



### KANTINA E PIJEVE GJ. K. SKËNDERBEU

Representative: Jurgen Dashi Administrator Address: Rr. Bajram Tusha, Durrës Contacts: +355 (0) 52 264628 info@kantinaskenderbeu.al www.kantinaskenderbeu.al Activity: Wine and Alcoholic Drinks' Production





### KASTRATI HOTELS & TOWER SH.P.K.

Trade Name: Mak Albania Hotel Representative: Elsi Keco General Manager/ Administrator Address: Sheshi Italia, Tiranë Contacts: +355 (0) 4 2274707 elsi.keco@makalbania.com www.makalbania.com Activity: Hotel, Bar Restaurants

.AMCHAM.COM.



### KPMG ALBANIA SHPK

Representative: Alba Paparisto **Executive Director** Address: Rr. Abdi Toptani. Torre Drin, kati 3, 32/1, Tiranë Contacts: +355 (0) 4 2274524 al-office@kpmg.com www.kpmg.com/al Activity: Tax, Advisory, Bookkeeping, Legal



### LEON KONSTRUKSION SH.P.K.

Representative: Florenc Sharka Address: Rr. Tish Daija, Kompleksi KIKA 2. Pallati Nr. 9. Kati 8. Tiranë Contacts: +355 (0) 4 2421133 fsharka@leonkonstruksion.al www.leonkonstruksion.al Activity: Construction



### LINKACROSS

Representative: Jeff Barrett Director of Albanian Office Address: Rr. Jani Vreto. Nr. 18. Tiranë Contacts: +355 (0) 696039269 jeff@linkacross.org http://www.linkacross.org Activity: Consulting - Business, Consulting - Legal Services



### MARLOTEX

Representative: Teuta Qose Administrator Address: Ish Kombinati i Tekstileve, Berat Contacts: +355 (0) 32 238368 info@marlotex.com www.marlotex.com Activity: Garment Manufacturing



### MCCANN TIRANA

Representative: Suela Shtylla Managing Director Address: Rr. "Themistokli Gërmenii". Pallati Frashëri. Shk.1. Ap.13, Tiranë Contacts: +355 (0) 4 4500350, +355(0) 4 4504079 suela.shtylla@mccann.al www.mccann.al Activity: Advertising Agency



### NOA SH.A.

Representative: Heriola Spahiu, CEO Address: Rr. Tish Daiia. Pranë Komunës së Parisit. Kompleksi Haxhiu (Kika 2), Pall. 2, Kati 1, Tiranë Contacts: +355 (0) 4 2403764

info@noa.com.al www.noa.com.al Activity: Microfinance and Small **Business Finance** 



### LOXDON SH.P.K.

Representative: Dëfrim Hima Administrator Address: Rr. Skerdilajd Llagami, Kompleksi i Vilave, ish Mak Albania, Tiranë Contacts: +355 (0) 692092900 defrim.hima@loxdon.al Activity: Import-export of food goods



### LPA LEGAL

Representative: Oltjan Hoxholli Address: Rr. Themistokli Gërmenji, Pegaso Building, Kati 7 & 8, Tiranë Contacts: +355 (0) 4 2421234; +355 (0) 675111681 info@lpalbania.com www.lpalbania.com Activity: Legal Service







### **LUFTHANSA GROUP -ALBANIA**

Representative: Zied Gueblaoui Country Manager Albania, Bulgaria, Kosovo, North Macedonia Address: Blv. Dëshmorët e Kombit. Hotel Rogner Europapark, Tiranë Contacts: +355 (0) 4 2235029, Mob: +355 (0) 692064548 denisa.haxhi@dlh.de www.lufthansa.com. www. austrian.com Activity: Airline, Air Transport



### **NOKIA SOLUTION BRANCH OY ALBANIA**

Representative: Dimitrios Papadopoulos Country Senior Officer CO Europe Address: Blvd. Bajram Curri, ETC. Kati 9. Tiranë Contacts: +355 (0) 682067065 migena.koduzi.ext@nokia.com www.nokia.com Activity: Leading Technology Gear



### **OPTIMA LEGAL & FINANCIAL**

Representative: Ilir Daci Managing Partner Address: Rr. Ibrahim Rugova, Sky Tower, 8/3, Tiranë Contacts: +355 (0) 4 2221666/151 info@optima-al.com www.optimalaw.com Activity: Law Firm



### PIANETA SH.P.K.

Representative: Armand Pashnjari Administrator Address: Rr. Faik Konica, Nd. 23 H. 2, 1006, Tiranë Contacts: +355 (0) 4 2375445 pianeta.shpk@amail.com www.cobaso.com Activity: Espresso Coffee Machines Distribution and Technical Assistance

AMCHAM.COM

### PIK SH.P.K.

Representative: Alban Feizai, CEO Address: Rr. Pjetër Boadani, Nr. 37, Tiranë Contacts: +355 (0) 697053455 info@pik.al / www.pik.al Activity: Marketing and Communication consulting: Advertising and Marketing Communications: Brand Development and Graphic Design: Digital Services; Web Design; Social Media Management: Event & Promotional activities Concept and Implementation: Audio and Video production; Media planning; Media buying; Media Monitoring



### POWER AND GAS OPERATIONS SH.P.K. (PGO)

Representative: Greta Deljani, General Manager Address: Rr. Ibrahim Rugova, Kompleksi Green Park, Hyrja 1, Kati 5, Ap. 26, Tiranë Contacts: +355 (0) 696077455 greta.deljani@pgoalbania.com www.pgoalbania.com Business Activity: Energy, Power and Gas Wholesale Trading, Retail & Supply, Renewable Energy



### PRICEWATERHOUSECOOPERS AUDIT SH.P.K.

Representative: Loreta Peçi Këlliçi Country Managing Partner Address: Rr. Ibrahim Rugova, Sky Tower, 9/1, Tiranë Contacts: +355 (0) 4 2242254 loreta.peci@pwc.com www.pwc.com/al Activity: Accounting, Financial, Tax, Technology and Legal Consulting, Auditing



### SHEGAJ-AGR SH.P.K.

Representative: Adriatik Hadëri Administrator Address: Dobraç, pranë ish SMT-së, Shkodër Contacts: +355 (0) 692053078 adriatikhaderi@gmail.com www.shegaj-agr.com Activity: Agrobusiness



### SIDERAL SH.P.K.

Representative: Georgios
Tsikandylakis
Administrator
Address: Autostrada Tiranë Durrës, Km. 24, Sukth, Durrës
Contacts: +355 (0) 687574505
info@sideral.vionet.gr
www.sideral.al
Activity: Steel Import and
Distribution



### STARNET SH.P.K.

Representative: Dritan Vreshta
Executive Director
Address: Rr. Dritan Hoxha,
Ndërtesa 203, Kodi Postar 1023,
Tiranë
Contacts: +355 (0) 682059503
info@starnet.al
www.starnet.al
Activity: Internet Service Provider



### PRINTEC ALBANIA (CYPRUS) LIMITED

Member of PrinTec Group of Companies Representative: Adrian B. Shehu General Manager Address: Blvd. 'Zogu i I', P. Edikom, Kati 10, Tiranë Contacts: +355(0)42258065 ext. 101, Mobile: +355 (0) 692095248 a.shehu@printecgroup.com www.printecgroup.com Activity: Solutions and Services provider for the Financial Institutions, Telco Industry, Large Retailers. Petroleum Companies. Government Organizations (Public & Private Sectors) Official Business Partner of NCR Corporation / VeriFone / FICO

/ Qmatic, GLORY, OBERTHUR.

DormaKaba and others



### RELIKAJ SH.P.K.

Representative:
Ramadan Likaj, President
Vjollca Likaj, Administrator
Griselda Hotaj, Attorney/ Lawyer
Address: Koplik, Malësi e Madhe
Contacts: +355 (0) 682041548, (0)
695466934
relikaj@gmail.com,
griseldahotaj@relikaj.net
www.relikaj.net
Activity: Production and Export of
Medicinal Plants



### **ROGNER HOTEL TIRANA**

Representative: Eva Xhepa, General Manager Address: Blvd. Dëshmorët e Kombit, Tiranë Contacts: +355 (0) 4 2235035 info.tirana@rogner.com www.hotel-europapark.com Activity: Tourism, Hospitality



### TASHKO PUSTINA -ATTORNEYS

Representative: Flonja Tashko,
Floran Pustina
Partners

Address: Blv. Dëshmorët e Kombit,
Kullat Binjake Qendra Tregtare,
Kati 2, 1019, Tiranë

Contacts: +355 (0) 4 2389190, (0)
4 2389192

flonia.tashko@tashkopustina.com,
floran.pustina@tashkopustina.com
www.tashkopustina.com

Activity: Law Firm, Legal Services



### TEGERIA SH.P.K.

Representative: Lindjana Xhumari
Administrator
Address: Qendra e Biznesit Tirana,
Kati 11, Tiranë
Contacts: +355 (0) 693750399
diana@tegeria.com
www@tegeria.com
Activity: Digital Transformation
Services, Technology Consulting,
Software Development



### TUV AUSTRIA HELLAS LTD (DEGA SHQIPËRI)

Representative: Georgios Kokkinos
General Manager of Albania &
Representative for Kosovo
Address: Rr. Ibrahim Rugova, Nd.
28, Hyrja 9, Ap. 30, Tiranë
Contacts: +355 (0) 697082570;
(0) 4 4500523/4/5
georgios.kokkinos@tuv.al
www.tuv.al
Activity: Audit, Certification,
Technical Inspections and Training
Services on Quality Management
Systems (ISO Standards)

VINVOIN PARTICIPAN



Ulysses Enterprises Sh.p.k.
Licensee of Federal Express Corporation

### ULYSSES ENTERPRISES SH.P.K.

Representative: Ervin Aliaj Administrator Address: Autostrada Tiranë-Durrës, Km. 8, Tiranë Contacts: +355 (0) 4 2253203, (0) 4 2253630 ervin.aliaj@ulysses.al, customerservice@ulysses.al www.fedex.com/al/contact Activity: Postal Services, Air Transportation Company



### **UNITED BANK OF ALBANIA**

Representative: Muhamed Prlja General Manager Address: Rr. Dritan Hoxha, Nd. 11, H. 3, Njësia Bashkiake Nr. 7, Kodi Postar 1023, Kutia Postare 128, Tiranë Contacts: +355 (0) 4 2404575/6/7 info@ubaal.com www.ubaal.com Activity: Banking Services



### **UNITED TRANSPORT-UPS**

Representative: Dorian Vezuli,
Country Manager
Geri Piranjani, Administrator
Address: Rr. Dritan Hoxha,
Përballë Pallatit të Sportit "A.
Rusi", Tiranë
Contacts: +355 (0) 4 2259742
info@unitrans.com.al
www.ups.com
Activity: Courier, Logistics and
Transportation Services, Local
Service Provider for UPS in Albania



### XHOVANI-4 SH.P.K.

Representative: Viktor Arrinaj President Address: Dobraç, Shkodër Contacts: +355 (0) 674004556 xhovani\_4@yahoo.com Activity: Import-Export of Tiles and Hidrosanitary Equipment



### YLLI MERJA PF

Address: Rr. Ferit Xhajko, Pallati SIMED, Nr. 11, Kati 1, Tiranë Contacts: +355 (0) 692318286 ylli.merja@gmail.com www.merjabioprodukte.com Business Activity: Processing, Packing and Trade of Medicinal Herbs, Oils and Herbal Creams



### **ZHAN 92**

Representative: Edmond Kristo Administrator Address: Lagjja Skënderbej, ish Magazinat N.T.SH, Elbasan Contacts: +355 (0) 54 246677 zhan92shpk@gmail.com Activity: Grocery Trade



### V+O Communication

Representative:
Aikaterini Sipitanou, Administrator
Ilda Gjoka, Account Manager
Address: Rr. "Brigada VIII," Godina
23, Shk.16, Kati 8, Apt. 45, Tiranë
Contacts: +355 (0) 4 4514641
ks@vando.gr; ig@vando.al
www.vando.gr
Business Activity: Communication,
Public Relations

# vatra

### VATRA

Representative: Gerton Bejo Founder & CEO Address: Rr. Papa Gjon Pali II, No. 11/1, Tiranë Contacts: +355 (0) 4 2270250 gerton@vatra.net www.vatra.net Business Activity: Communication. Creativity Industry

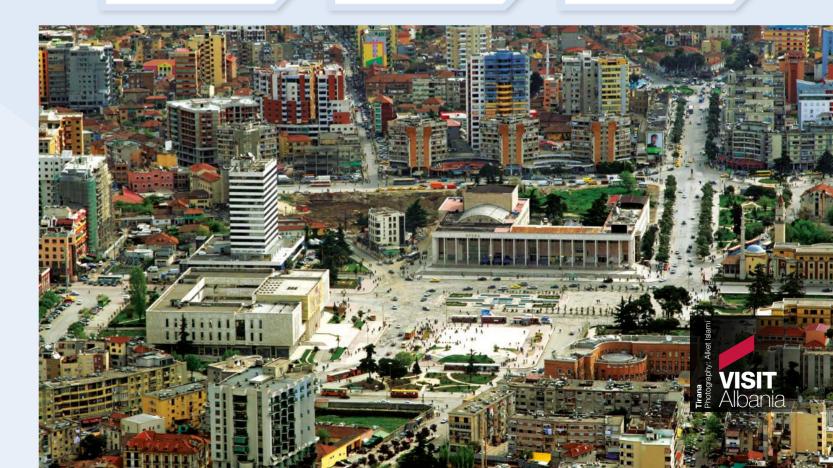


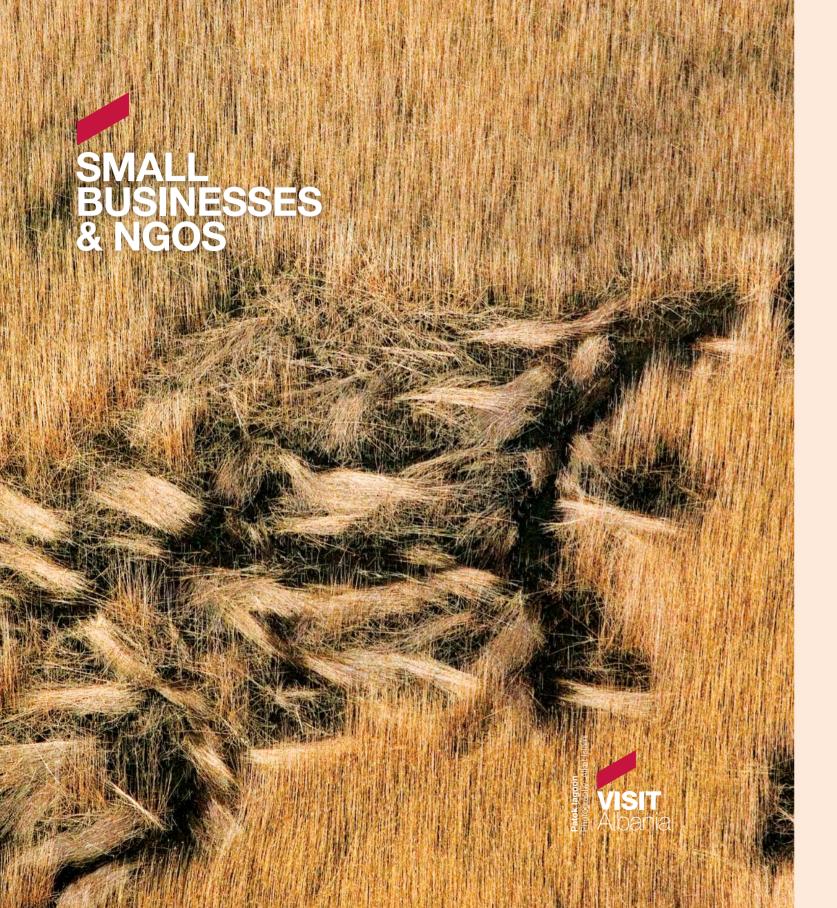
### **WOODROW WILSON SCHOOL**

Representative: Lulzim Masha,
President

Adela Masha, Managing Director
Address: Përballë Parkut
Kombëtar, tek Liqeni Artificial,
Tiranë

Contacts: +355 (0) 4 2266902
Imasha2006@yahoo.com
www.wilson-school.com
Activity: Private School





# ABRAHAM LINCOLN FOUNDATION OF ALBANIA

Representative:
Aida Repishti, President
Address: Rr. Qemal Stafa, Nr.
184, Tiranë
Contacts: +355 (0) 4 2230880
info@lincoln.org.al
www.lincolnalbania.org
Activity: Educational
Development and Workforce
Training Organization

### ADLER CONSULTING SH.P.K.

Representative:
Tommaso Marseglia
Chief Executive Officer
Address: Rr. Ibrahim Rugova,
Kompleksi Green Park, Kulla
2, Apt. 24, Tiranë
Contacts: +355 (0) 4 5601172
tm@adler.al
http://www.adler.al
Activity: International
Consulting, Corporate
Advisory and Investments

# AKSIONER INTERNATIONAL SECURITIES BROKERAGE

Representative:
Mark Crawford, Chairman
Address: Kutia Postare 2944,
Tiranë
Contacts: +355 (0)
674006002
info@aksioner.com
www.aksioner.com
Activity: Financial Services

### **ALBATLAS**

Representative: Alma Kraja General Manager Address: Rr. Mine Peza, Nr. 2, Tiranë Contacts: +355 (0) 4 2224446 albatlas@hotmail.com Activity: Tour and Travel Agency

### ALBANIAN CONSULTANCY

Representative:
Gentian Barjamaj,
Administrator
Address: Rruga Sami
Frashëri, Pallati Titan
Konstruksion, K. 10, Nr. 34,

Tiranë
Contacts: +355 (0) 4 4503233
genti@albanianconsultancy.com
www.albanianconsultancy.com
Activity: Auditing, Consulting,
Accounting, Taxation,
Bookkeeping

### ANTONETA GJECI PF

Representative: Antoneta Gjeci Address: Rr. e Kavajës, Pall 146, Shk. 3, Tiranë Contacts: +355 (0) 693597526 silvio.gjeci@gmail.com Activity: Apparel Trade.

## BAYER D.O.O. REPRESENTATIVE OFFICE

Representative:
Orjana Janushaj
Managing Director
Address: Blv. Gjergj Fishta,
Kulla Gora 1, Kati 4, Apt. 17,
Tiranë
Contacts: +355 (0) 4 2241988
orjana.janushaj@bayer.com
Activity: Pharmaceutical

### BIA ADVISORY SERVICES SH.P.K.

Representative Company

Representative:
Blerta Aliaj, Partner
Address: Rr. e Barrikadave,
Qendra Turdiu, Kati 8, Tiranë
Contacts: +355 (0) 4 4531234
info@biashpk.com
www.biashpk.com
Activity: Services and
Consulting; Recruitment &
Selection; HR Management
Consulting; Training,
Outsourcing and
Staff Leasing

### **BILANC SH.P.K.**

Representative:
Erion Tushe, CEO
Address: Blv. Gjergj Fishta,
Qendra Alpas, Kati 2, Shk. 2,
Apt. 3, Tiranë
Contacts: +355 (0) 4 4500222
info@bilanc.com
www.bilanc.com
Activity: Accounting Software,
Business Applications and
Technology

### **BUKURIA SHQIPTARE** BELI

Representative: Beli Cafi, President Address: Rr. Mine Peza, Pall. 102, Lagjja 4, Tiranë Contacts: +355 (0) 4 2256699, Mobile: +355 (0) 672079066 beautybeli@gmail.com Activity: Beauty Salon, Trade of Cosmetics

### DM CONSULTING SERVICES ALBANIA SH.P.K.

Representative: Dritan Mezini Managing Partner Address: Rruga Luigj Gurakuqi, P. 4, Apt. 7 (pranë Sheshit Avni Rustemi), Tiranë Contacts: +355 (0) 692031581 dmezini@dm-consulting.biz www.dm-consulting.biz Activity: Human Resources Services, duapune.comonline Job Portal, IT Consulting and Software Solutions, Outsourcing, Management Consulting

### D&A FIN PARTNER

Representative:
Dritan Abazi, CEO
Address: Blv. Gjergj Fishta,
Nd. 32, H.14, Tiranë
Contacts: +355 (0)
674080686
dabazi@dafpartner.com
www.dafpartner.com
Activity: Consulting, Debt
Collection Services

### **EFA SOLUTION SH.P.K.**

Representative:
Etleva Laro, CEO
Address: Rr. Gjergji Balshaj,
Godina Nr. 6, Tiranë
Contacts: +355 (0)
696071313
laro.e@efasolution.al
www.efasolution.al
Activity: Shoe Production and
Trade

### EM STORE ALBANIA

Representative: Selamije Dinaku, Administrator Address: Dyqani Enrico-Marinelli, Toptani Center, Rruga Abdi Toptani, Kati 0, Tiranë Contacts: +355 (0) 682040574 selatiral@yahoo.com www.enricomarinelli.com Activity: Men's Clothes Retail Shop

# EMBASSY OF THE UNITED STATES IN ALBANIA

Representative:
Alex MacFarlane
Economic/Political Officer
Address: Rruga Stavro Vinjau,
14, Tiranë
http://tirana.usembassy.gov
Activity: Embassy

### **ENDRIT XHAFERAJ PF**

Representative:
Endrit Xhaferaj, CPA
Address: Rr. e Bogdanëve,
Pallati Eurocoll, Kati 1, Apt.
1, Njësia Bashkiake Nr. 10,
Tiranë
Contacts: +355 (0)
676040640
endrit@xhaferaj.com
www.xhaferaj.com
Activity: Auditing, Accounting,
Bookkeeping

### ENERGY DEVELOPMENT GROUP SH.A.

Representative:

Sokol Meqemeja, Administrator Address: Rr. e Elbasanit, Vila Nr. 71, Tiranë Contacts: +355 (0) 676044142 info@edg.al www@edg.al Activity: Accounting Services, Legal Audits and Related Services

### **FATMIR KAZAZI**

Address: Blvd. Dëshmorët e Kombit, Kullat Binjake, Kulla 2, Kati 4, Tiranë Contacts: +355 (0) 4 2370178 fatmir@kazaziconsulting.com www.kazaziconsulting.com Activity: Financial and Fiscal Consulting

### **GALLERY 70**

Representative: Lauresha Basha Administrator: Jon Kraja Address: Rr. Abdi Toptani, at Toptani Center, Tiranë Contacts: +355 (0) 682041859, (0) 692041859 info@gallery70.art www.gallery70.art www.artsy.net/gallery-70 Activity: Creative Industry. Art Gallery

### **GDQ INTERNATIONAL CHRISTIAN SCHOOL**

Representative: Lori Neuman, Director Address: Rr. Don Bosco. Tiranë Contacts: +355 692090515 lori.neuman@gdgschool.org www.adaschool.org Activity: Education, International School, K-12 Cambridge International Centre, ACSI and MSA accredited

### **GREEN LIFE ALBANIA**

Representative: Artan Rrëçeku, CEO Address: Njësia Bashkiake Nr. 5. Rr. Sami Frashëri. Godina Nr. 32, Kati 2, Tiranë Contacts: +355 (0) 676656656 albaniagreenlife@gmail.com www.greenlife.al Activity: Trade of Home Appliances

### HARRY T. FULTZ INSTITUTE

Representative: Arian Kapedani General Director Address: Rr. Mine Peza. Tiranë Contacts: +355 (0) 4 2222008 ariankapedani@hotmail.com www.harrvfultz.edu.al Activity: Foundation. Education

### **HATFINANCE - ARDIOLA** HUTA

Representative:

Ardiola Huta.

Managing Partner Address: Rr. Abdi Toptani. Torre Drin, Kati 2-të, Nr. 22/1. Tiranë Contacts: +355 (0) 4 631 5780, Mobile: +355 (0) 68 200 4181 ardiola.huta@hatfinance.al; info@hatfinance.al www.hatfinance.al Activity: Audit, Financial Services

### **INSTITUTI JETA E RE** Representative:

Ilir Stavro. General Administrator Other Contact: Paul Converse .lohnson Address: Rr. Themistokli Gërmenji, Nr. 6, Tiranë Contacts: +355 (0) 4 2274660 ilir.stavro@ijr.al,

paulconversejohnson@gmail.com www.ijr.al

Activity: Religious Non-Profit

### JUNIOR ACHIEVEMENT **OF ALBANIA**

Representative: Suela Bala **Executive Director** Address: Rr. Pietër Bogdani, Nd. 10. H. 5. Ap. 13. Niësia Administrative Nr. 5, 1019, Tiranë Contacts: +355 (0) 4 2259108 info@junior-albania.org www.junior-albania.org Activity: Non-Profit Organization

### **KONSORT**

Representative: Benard Shehu General Director Address: Rr. e Barrikadave, Galeria Tirana, Pallati "Conad", Kati 7, Tiranë Contacts: +355 (0) 4 2260944 contact@konsort.com www.konsort.com

Activity: Software Development, IT Consulting, Software Distribution

### LABORATOR ANALIZA MJEKËSORE

Representative: Altin Goxharai, Administrator Address: Lagija 18 Shtatori, Giirokastër Contacts: +355 (0) 84 268534 altinlabt@vahoo.com Activity: Medical Analysis Laboratory

### **LLAMBI KARBUNARA**

Address: Lagija Kastriot, Rr. Brigada XI Sulmuese (Përballë Tatimeve), Fier Contacts: +355 (0) 696185179 hysip@yahoo.com Activity: Trade of Hydro-Sanitary Products

### M & M IVANAJ **FOUNDATION INSTITUT**

Representative: Drita Ivanaj, Executive Director Address: Rr. Perlat Rexhepi, Nd. 19, H. 9, Tiranë Contacts: +355 (0) 4 4502680 drita@ivanaj-foundations.org www.ivanaj-foundations.org Business Activity: Non-Profit Organization

### MRDC INTERNATIONAL **FOUNDATION**

Representative: Charles Linderman. General Director Anila Nebiu, Country Director Address: Rr. Ilo Mitke Qafëzezi, Nr. 3, International Hospital, Tiranë Contacts: +355 (0) 689023041 chief@mrdc-int.com, anila. nebiu@mrdc-int.com www.mrdc-int.com Activity: Global Medical Support

### **NET-SFS KRESTON**

SH.P.K. A member of Kreston International - A Global Network of Independent Accounting Firms Representative: Rezar

Llukacei Owner/ Partner Address: Rr. Muhamet Giollesha, Godina Qendra Tregtare Ring, Shkalla 2, Kati 6. Apt. 6. Tiranë Contacts: +355 (0) 4 2202010: +355 (0) 692094490 rezar.llukacei@net-sfs.al www.net-sfs.al Activity: Accounting, Auditing, tax and Other Advisory

### **PEDERSEN & PARTNERS**

Services

Representative: Pranvera Papamihali Country Manager Address: Rr. e Elbasanit, Pallati Edil Al-It, (në Krah të Ambasadës Amerikane). Kati 2, Zyra 318, Tiranë Contacts: +355 (0) 4 2377114 tirana@pedersenandpartners. com

www@pedersenandpartners. com

Activity: Employment and HR Services (Management Consultancy, Executive Recruitment, Executive Outplacement, Executive Compensation, Executive Assessment, Executive Talent Mapping)

### **PELINKU PF**

Representative: Shkëlgim Pelinku, President Address: Rr. 5 Maji, Concord Center, Tiranë Contacts: +355 (0) 4 2347425. Mobile: +355 (0) 692030750 pelinkujeans@yahoo.com; info@ pelinkutravel.com www.pelinku.com Activity: Trade of Garments and Travel Agency

### **RE-GAL SH.P.K.**

Representative: Irena Qerrushi, Administrator Other Contact: Alfred Qerrushi, Shareholder Address: Larushk, Rruga Nacionale Fushë-Krujë -Tiranë, Km. 4, Durrës Contacts: +355 (0) 699757171

irenagerrushi@gmail.com: eroaromatic@vahoo.com Activity: Furniture Production and Trade

### **RIU MERMER**

Representative: Elmi Murati, Administrator Address: Rr. Kasem Shima. Banesë Private 1-Katëshe, Nr. 29. Kashar Contacts: +355 (0) 684071395 riu.murati@gmail.com Activity: Manufacture of Marble & Granit

### S.T.A. SH.P.K.

Representative: Ines Dika Country Representative Address: Rr. Sami Frashëri. 23/9. Tiranë Contacts: +355 (0) 692061713 info@sta-edu.com www.sta-edu.com Activity: Education, Country Master Distributor of ETS Tests

### **SHQIPNIA-PC**

Representative: Fatjon Kotoni Administrator Address: Rr. Suleiman Pasha, Pall. 2/1, Zyra 1, Tiranë Contacts: +355 (0) 683860000 shqipnia-pc@hotmail.com Activity: Computer Systems & Services, Security Camera & Maintenance

### **SOUVENIR ALBANIA**

Representative:

Ardit Bilani, Administrator Address: Rruga Studenti, Lagija Qemal Stafa, Pallati i ri pas Drejtorisë së Tatimeve (Parrucë), Shkodër Contacts: +355 (0) 692072142 arditbilani@souveniralbania. www.souveniralbania.com Activity: Souvenirs, Home Décor, Art Crafts, Repairments & Production

### SPECTRUM SH.P.K.

Representative: Artemon Jani Giika General Administrator/ Co-Founder Address: Rr. Suleiman Delvina, përballë postës Nr. 8, Sound Gallery Showroom, Tiranë Contacts: +355 (0) 682068657 i.giika@spectrum.al http://WWW. SOUNDGALLERYY.AL http:// WWW.SPECTRUM.AL Activity: Retail and Wholesale Trade of Electronics, Audio & Professional Light Solutions

### **STRATI & PARTNERS**

Representative: Besnik Strati. Administrator Address: Rr. Mustafa Qosia. Pall, Nr. 8, Kati 3, Tiranë Contacts: +355 (0) 4 2267622 besnik.strati@gmail.com, stratibesnik@yahoo.com www.mmco.al Activity: Legal Services and Fiscal Consulting

### STUDIO LIGJORE **MIMOZA SADUSHAJ**

Representative: Mimoza Sadushaj Address: Rr. Vaso Pasha, Pall 13/1, Tiranë Contacts: +355 (0) 4 2266242 msadushi@hotmail.com Activity: Notary Services

### **TETRA TECH ARD**

Representative:

(PLGP)

Kevin McLaughlin Chief of Party Address: Rr. Dervish Hima, 3 Kullat pranë Stadiumit Qemal Stafa, Kulla 1, Apt. 91, Kati 10, Tiranë Contacts: +355 4 4504150, Mobile: +355 (0) 698821315 kevin.mclaughlin@tetratech. www.plap.al Activity: United States Agency for International Development (USAID)-Funded Planning and Local Governance Project

### **WORLD VISION ALBANIA**

Representative: Eliona Boce Elmazi National Director Address: Rr. "Skënderbej", Ndërtesa Gurten. Kati i 2-të. Tiranë Contacts: +355 (0) 4 2419601 tirana@wvi.org http://www.worldvision.al/ Activity: Non-Profit Organization

### **ASSOCIATES** Contact Info

### **EDLIRA ZALOSHNJA NDOCAJ**

Address: 1468 Maryland st, Grosse Pointe Park, MI 48230, USA Contacts: +0015867449571 transxpu@gmail.com; mtxpressunlimited@gmail.com Activity: Logistics. Non-Emergency Medical Transportations Services

### **JORGJI BALLIU**

Address: Zona Industriale, Korçë Contacts: +355 (0) 82 244530 iridaballiu@yahoo.com www.mermerballiu.al Activity: Marble Processing

### **MOZENDA INC DEGE E** SHOQERISE SE HUAJ.

Representative: Mirgen Hoxha Administrator Address: Blv. Dëshmorët e Kombit, Kullat Binjake, Kulla Nr. 2, Kati 10, Tiranë Contacts: +355 (0) 675446541

mirgen.hoxha@mozenda.com www.mozenda.com Activity: Software Development, Data Scraping from the Web

### **STEPHEN B. KELLY**

Address: Rr. Him Kolli, Tiranë Contacts: +355 (0) 699959110 kcqsbk@qate.net Activity: Software Development. Entrepreneurship

### **VILLA ULLIRI SH.P.K.**

Representatives: Sarah Gjimaraj, Lulzim Gjimaraj Co-owners Address: Radhimë, Orikum, Vlorë Contacts: +355 (0) 699952165; +0016098025679 villaulliri@amail.com www.villaulliri.com Activity: Tourism and Hospitality. Farm to Table Restaurant; Agritourism; Cultural Learning Center

128



# AMCHAM MEMBERS

Listed by Business Activity

### ADVERTISING AND GRAPHIC DESIGN

- DDB Albania
- » McCANN Tirana
- » PIK Sh.p.k.
- V+O Communication
- Vatra

### **AGROBUSINESS**

- » AlbGarden
- CBS Creative Business Solutions
- » E.H.W. Sh.p.k.
- » Erzeni Sh.p.k
- Gjirofarma
- » Jordil Sh.a.
- » LUFRA
- » Miell Tirana Sh.a.
- SHEGAJ-AGR Sh.p.k.
- » TONA-ALB Sh.p.k.
- » Villa Ulliri
- » Ylli Merja PF
- » ZICO Śh.a.

### AIRLINE

» Lufthansa Group –Albania

### AUDITING, ACCOUNTING, BOOKKEEPING

- Albanian Consultancy
- » Avanntive Consulting Sh.p.k.
- » Boga & Associates
- » Deloitte Albania
- » Endrit Xhaferai
- Ernst & Young Albania
- » Fatmir Kazazi PF
- Grant Thornton
- HATFINANCE Ardiola
- » Holly & Endi Auditing Ship k
- KPMG Albania Sh.p.k.
- » Net-SFS Kreston Sh.p.k.
- » PricewaterhouseCoopers Audit Sh.p.k.
- **BANKS**
- » Alpha Bank Albania Sh.a.
- American Bank of Investments
- » Credins Bank
- » Intesa Sanpaolo Bank of Albania

- » Procredit Bank Sh.a.
- » United Bank of Albania

### BAR, RESTAURANTS, CATERING

- » Alfa Butrint Shpk (Hotel Butrinti)
- Bereget Sh.p.k.
  Daiti Ekspres
- Duda Sh.p.k. Hotel Adriatik
- » Europetrol Durrës Albania Sh.a.
- » Gustoso
- » Hilton Garden Inn in Tirana
- » Kastrati Hotels & Tower (Mak Albania Hotel)
- » P.V.N. Hotel Colosseo
- Rogner Hotel Tirana
- » Villa Ulliri
- » Xheko Imperial Hotel

### **CABLE CAR SERVICE**

» Dajti Ekspres

### CAR AND VEHICLE TRADE

- » Albanian Motor Company
- » Artinel 95 Sh.p.k.
- Auto Star Albania
- » Tendence 3A

Korsel Sh.p.k.

COMMERCE, WHOLESALE AND

Antoneta Gjeçi PF

Coffee Club Albania

Efa Solution Sh.p.k.

FRIGO FOOD Sh.p.k.

EM Store Albania

Green Life Albania

Laithiza Invest Sh.a.

Miell Tirana Sh.a.

Marketing & Distribution,

Bindi Sh.p.k.

Bozgo Sh.p.k.

Dinamo Sh.a.

Gallery 70

GBX Sh.p.k.

GSA Sh.p.k.

Iris Sh.p.k.

Albania

Pelinku PF

RETAIL

### » Frost & Fire Consulting CLEANING SERVICES » Gallery 70

- Albpastrim Sh.p.k.
- » IDRA Sh.p.k.
- » KPMG Albania Sh.p.k.

GROUP Sh.a.

Pianeta Sh.p.k.

» Zhan 92 Sh.p.k.

» Adler Consulting

» ZICO Sh.a.

» ABKONS

Sh.p.k.

Bindi Sh.p.k.

Solutions
D&A Fin Partner

Souvenir AlbaniaSpectrum Sh.p.k

» Tobacco Holdings Group

**CONSULTING-BUSINESS** 

Albanian Consultancy

Finance Investment

Boga & Associates

Deloitte Albania

CBS Creative Business

DM Consulting Services Albania Sh.p.k.

ENERGY DEVELOPMENT

Easy Albania Sh.p.k.

Electronic Technology Center Sh.p.k.

Bia Advisory Services

Avanntive Consulting Sh.p.k.

BALFIN Group - Balkan

- » LinkAcross
- » LINKACIOSS
- » NOA Sh.a.
- » PricewaterhouseCoopers Audit Sh.p.k.
- » Strati & Partners
- Vatra

### COMMUNICATION

- » A.E. Distribution
- ABCom Sh.p.k.
- Bindi Sh.p.k.
- » BNT Electronics
- » Communication Progress Sh.p.k.
- DDB Albania
- » PIK Sh.p.k.
- FIR on.p.
- TCN
- » ONE Telecommunications SHA
- » V+O Communication
- » Vatra
- » Vodafone Albania Sh.a.

### **CONSULTING-ENGINEERING PROJECTS**

- ALB-STAR Ltd.
- Aluflor Sh.p.k.
- Bindi Sh.p.k.
- Gruppo Koni
- GSA Sh.p.k.

### **CONSULTING-LEGAL SERVICES**

- ABKONS
- Boga & Associates
- CC LAW OFFICE
- CR Partners
- D&A Fin Partner
- Deloitte Albania Fatmir Kazazi PF
- Frost & Fire Consulting
- KALO & ASSOCIATES
- KPMG Albania Sh.p.k.
- LPA Legal
- LinkAcross
- Net-SFS Kreston Sh.p.k.
- Optima Legal & Financial
- PricewaterhouseCoopers Audit Sh.p.k.
- Strati & Partners
- Tashko Pustina -Attorneys

### CONSTRUCTION

- ALB-STAR Ltd.
- Aluflor Sh.p.k.
- Bindi Sh.p.k.
- Delia Group
- EGNATIA Group Sh.a.
- Electronic Technology
- Center Sh.p.k. ETS Sh.p.k.
- Europetrol Durrës Albania Sh.a.
- FAVINA Sh.p.k.
- Gener 2
- Gruppo Koni
- JUBICA Sh.p.k.
- Junik Sh.p.k.
- Kika Sh.p.k.
- LEON KONSTRUKSION Sh.p.k. P.V.N. - Hotel Colosseo
- SALILLARI Ltd.
- Tobacco Holdings Group Sh.p.k.
- VEGA Sh.p.k.

### CONSTRUCTION **MATERIALS PRODUCTION**

- Aluflor Sh.p.k.
- Alumil Albania **ANTEA Cement**
- Berdica Cement
- FAVINA Sh.p.k.
- Fushë Kruia Cement Factory
- Riu Mermer
- SALILLARI Ltd.
- VEGA Sh.p.k.
- » Xhovani-4 Sh.p.k.

### CONSTRUCTION **MATERIALS AND** MACHINERIES TRADING

- Aluflor Sh.p.k.
- **ANTEA Cement** Berdica Cement
- FAVINA Sh.p.k.
- GBX Sh.p.k.
- Jorgii Balliu Llambi Karbunara PF
- SALILL ARLL td.
- SIDERAL Sh.p.k.
- VEGA Sh.p.k. » Xhovani-4 Sh.p.k.

### **COSMETICS TRADE AND ESTHETICS**

- **AVON Cosmetics Albania**
- Bukuria Shqiptare Beli

### **CUSTOMS AGENCY**

A & A Group

### **EDUCATION. PRIVATE** SCHOOLS

- Abraham Lincoln Foundation of Albania
- GDQ International Christian School
- S.T.A Sh.p.k.
- The Harry Fultz Institute Turgut Ozal Education Sh.a.
- » Woodrow Wilson School

### **ELECTRICAL APPLICATIONS AND**

- **APPLIANCES BNT Electronics**
- ETS Sh.p.k.
- GSA Sh.p.k.
- Pianeta Sh.p.k.

### **EMPLOYMENT AND HR** SERVICES

- AIMS International -Albania
- Bia Advisory Services Sh.p.k. DM Consulting Services
- Albania Sh.p.k. Pedersen & Partners

### **ENERGY**

- A.E. Distribution
- Devoll Hydropower Sh.a. subsidiary of Statkraft AS
- **ENERGY DEVELOPMENT** GROUP Sh.a. ETS Sh.p.k.
- FAVINA Sh.p.k.
- GSA Sh.p.k.
- KESH Sh.a.
- Korsel Sh.p.k.
- Power and Gas Operations Sh.p.k. (PGO)

### **EXPLORATION AND RESEARCH SERVICES**

- Bankers Petroleum Albania Ltd.
- DFMA-PATIN

### FINANCIAL SERVICES AND INSTITUTIONS

- AK-INVEST Sh.a.
- Aksioner International Securities Brokerage
- Albanian Financial Institution Sh.p.k.
- **CBS** Creative Business Solutions
- D&A Fin Partner
- EasyPay
- Ernst & Young Albania Financial Union Tirana/
- Western Union
- HATFINANCE Ardiola Huta
- luteCredit Albania
- KPMG Albania Sh.p.k. NOA Sh.a.
- PricewaterhouseCoopers Audit Sh.p.k.

### **FOOD AND BEVERAGE** PRODUCTION

- » Bereaet Sh.p.k.
- Birra Korça Sh.p.k.

- Coca-Cola Bottling Shqipëria
- E.H.W. Sh.p.k. EGNATIA Group Sh.a.
- » Erzeni Sh.p.k.
- Gjirofarma Gustoso
- Kantina e Piieve Gi. K. Skënderbeu
- Laithiza Invest Sh.a.
- LUFRA
- Miell Tirana Sh.a. Relikai Sh.p.k.

### TONA-ALB Sh.p.k.

- **FOOD AND BEVERAGE** TRADE American Noble Coffee
- Bereaet Sh.p.k.
- Birra Korca Sh.p.k.
- Bozgo Sh.p.k.
- Coca-Cola Bottling Shqipëria Dekon Frigo Sh.p.k.
- DEVI 20-Group Sh.p.k
- E.H.W. Sh.p.k.
- EGNATIA Group Sh.a. Erzeni Sh.p.k.
- Fondacioni Food Bank Albania
- FRIGO FOOD Sh.p.k.
- Gjirofarma
- Gustoso Kantina e Piieve Gi. K. Skënderbeu
- Laithiza Invest Sh.a.
- LoxDon Sh.p.k.
- LUFRA
- Miell Tirana Sh.a.
- Relikaj Sh.p.k. Teuta Durrës
- TONA-ALB Sh.p.k. ZICO Sh.a.

### **FOUNDATIONS** ASSOCIATIONS, NGOS. **PROJECTS**

- Abraham Lincoln Foundation of Albania Albanian-American
- **Development Foundation** (AADF) Fondacioni Food Bank
- GDQ International Christian School

Albania

- Instituti Jeta e Re
- Junior Achievement of Albania
- LinkAcross
- M & M Ivanaj Foundation Institut
- MRDC International Foundation

World Vision Albania

The Harry Fultz Institute Tetra Tech ARD

### **FURNITURE** MANUFACTURING AND TRADE. SHELVING UNITS

- EURO-BICAKU Sh.p.k.
- RE-GAL Sh.p.k. GALLERY/ ART

### Gallery 70

- **GLASS PRODUCTION** Aluflor Sh.p.k.
- Guardian Glass

### **HEALTHCARE AND RELATED SERVICES**

- American Hospital Sh.a.
- Iris Sh.p.k.
- Laborator Analiza Miekësore-Altin Goxharai
- MRDC International Foundation

- HOSPITALITY Alfa Butrint Shok (Hotel Butrinti)
- Daiti Ekspres
- Duda Sh.p.k. Hotel Adriatik
- Hilton Garden Inn in Tirana Kastrati Hotels & Tower
- (Mak Albania Hotel) P.V.N. - Hotel Colosseo

Xheko Imperial Hotel

- Rogner Hotel Tirana Villa Ulliri
- **INSURANCE** Intersig Vienna Insurance Group
- SIGAL Uniga Group Austria Sigma Interalbanian Vienna Insurance Group

### INTERNATIONAL INSPECTION SERVICES. **QUALITY MANAGEMENT** SERVICES

TUV Austria Hellas Ltd. (Dega Shqipëri)

### INTERNET PROVIDER

- ABCom Sh.p.k.
- Starnet Sh.p.k.

### **INVESTMENT MANAGEMENT**

BALFIN Group - Balkan Finance Investment

### ITC SYSTEMS. **EQUIPMENT. SOFTWARE** DEVELOPMENT

- » A.E. Distribution **PACKAGING** ABCom Sh.p.k. **MACHINERIES**
- ATOM Sh.p.k. Bilanc Sh.p.k.

Albania Sh.p.k.

EasyPay

Sh.p.k.

Konsort

Albania

Limited

S2 Albania

Shqipnia-PC

Stephen B. Kelly

Facilization Sh.p.k.

InfoSoft Systems

Intech + Sh.p.k.

Easy Albania Sh.p.k.

Mozenda Inc. Degë e

Nokia Solution Branch OY

PrinTec Albania (Cyprus)

Shoqërisë së Huai

- **BNT Electronics** CCS
- **PHARMACEUTICAL** Communication Progress Bayer D.O.O. Tirana Sh.p.k.
- DM Consulting Services **BGP Products** Switzerland GmbH

  - Farmatech Sh.p.k. Florifarma

### REAL ESTATE. **PROPERTY**

- **ASSESSMENT**
- Century 21 Albania

### **SECURITY SCREENING**

- ATOM Sh.p.k.
- BNT Electronics
- TCN

### ZICO Sh.a.

- » S2 Albania
- **SECURITY SYSTEMS AND SERVICES**
- Shqipnia-PC

### SHOE PRODUCTION AND TRADE » Efa Solution Sh.p.k.

### **TELEPHONY SERVICES**

- » ONE Telecommunications SHA
- » Vodafone Albania Sh.a.

### **TEXTILES AND** GARMENT

» Marlotex

### **TOBACCO**

- » British American Tobacco Albania
- Japan Tobacco
- Marketing & Distribution. Albania
- Sh.p.k.
- Tobacco Holdings Group Sh.p.k.

Philip Morris Albania

### TRANSPORT AND **COURIER SERVICES**

- » A & A Group DHL International
- Sh.p.k.

### TRAVEL AND TOUR

Duda Sh.p.k. - Adriatik

Tours

Pelinku PF

Representative Office

MEDICINAL PLANTS

**NOTARY SERVICES** 

» Bankers Petroleum

Power and Gas

Western Atlas

International Inc.

Laithiza Invest Sh.a.

Teuta Durrës

Europetrol Durrës Albania

Operations Sh.p.k. (PGO)

PACKAGING MATERIALS.

» Mimoza Sadushai

**AND HERBS** 

» Relikaj Sh.p.k.

» Ylli Merja PF

OIL & GAS

Sh.a.

Albania Ltd.

(Mylan)

» Dimapak

### Fufarma Sh.a. Rejsi Farma

- Easy Albania Sh.p.k.

ICTS Albania

### **MANUFACTURING**

- International
- PRIMALL Sh.p.k.
- (Albania) Ltd. Ulysses Enterprises
- United Transport-UPS
- **AGENCY** AlbAtlas

### Tegeria LOGISTICS

TCN

- Edlira Zaloshnja Ndocaj A & A Group
- Albanian Stevedoring Company Sh.p.k.





investo në optimizëm